



My First Room Promotion

Reseller

01 May 2022 – 31 December 2022



Promotion Name	My First Room
Eligible Reseller(s)	Authorized Poly Resellers
Eligible Territory(ies)	Global
Eligible Product(s)	Poly Studio Focus and Small/Medium Room Kits for Microsoft Teams Rooms
Stackable?	No

Program Offer:

The Poly My First Room program (the “Program”) is being offered to eligible authorized Poly resellers. This Program is a “Channel Program” under your master sales agreement with Poly (“Agreement”). This Program is subject to the terms and conditions of these “Program Terms” and your Agreement. Unless otherwise defined in this Program, terms defined in your Agreement have the same meaning in this Program.

The My First Room program is a targeted program for new MTR Poly customers. Resellers must be an authorized Partner in the Poly Partner Program to be eligible to participate in this promotion. Distributors are responsible for determining whether a reseller meets the requirements to be an Eligible Reseller. This offer is limited to one unit per customer.

Claim Process:

Partners will submit their requests directly within the Poly Incentive Tool, located on the Poly Partner Portal. Each request submitted by the partner will be reviewed and validated by the appropriate Poly team. If approved, both the reseller and the designated distributor will receive an approval email which will outline the details of the order. Distributors are to claim using the offer code on the confirmation email.



Poly Focus, Small & Medium Room Kits

Eligible SKUs on page 4

Up to 45% off

More information, including our Terms and Conditions, please visit the [Poly Partner Portal](#).



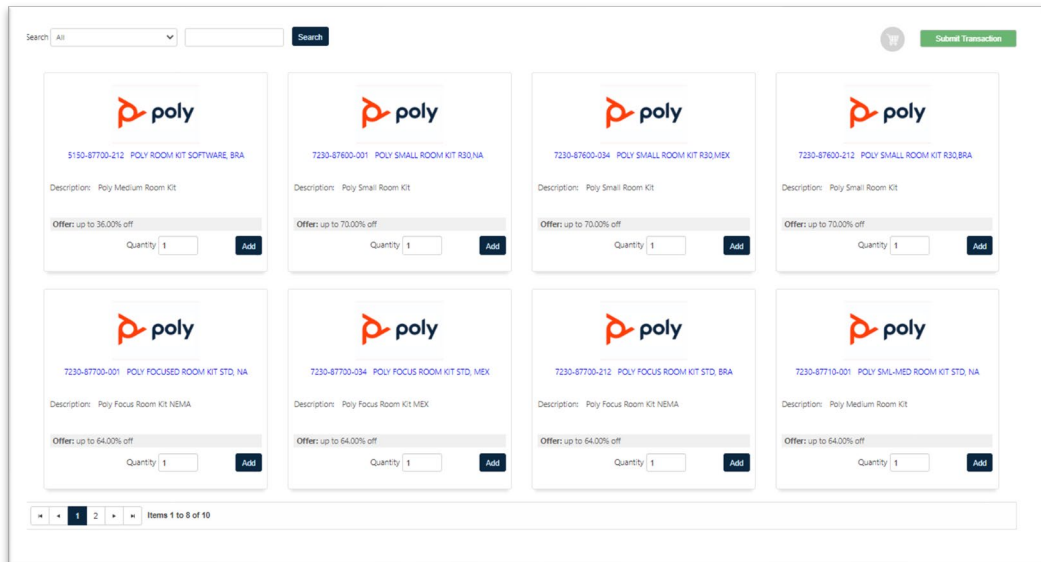
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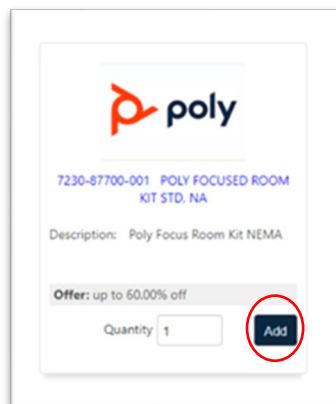
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How to submit a new request?

1. Login to the Poly Partner Portal.
2. Visit the Poly Studio Room Kits page [here](#).
3. Access the “My First Room Program” under Featured Promotions.
4. Once in the tool, select the kit that you are interested in ordering.



5. Input the desired quantity for reach SKU and then click “add”.



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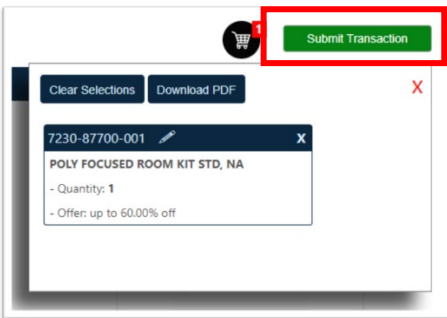


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6. View the order by clicking on the cart icon in the top right-hand corner.
7. When you have confirmed that your order is correct, please click on “submit transaction”.



8. Provide details on the opportunity in the form.
9. Select appropriate ordering point (distributor).
10. Review and confirm transaction.

What happens after you (reseller) has submitted a request?

1. Each request is reviewed and validated by a Poly team member.
2. If the request is approved, the requestor (reseller) and the distributor will receive an approval email. Please note that the distributor version will include all details regarding customer order, as well as offer codes and discounts.
3. If the request is denied, the reseller will receive an email stating the reason as well as next steps.

PROGRAM NOTES

- Poly Room Kit Accessories and Services can also be quoted but no additional discount available under this program.
- Poly PC options from Lenovo & Dell also recommended.

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Eligible Products

THEATER	ROOM TYPE	DESCRIPTION	ITEM NUMBER
AMER	POLY FOCUS ROOM KIT	POLY FOCUS ROOM KIT STD, NA	7230-87700-001
		POLY FOCUS ROOM KIT STD, BRA	7230-87700-212
		POLY FOCUS ROOM KIT STD, MEX	7230-87700-034
	POLY SML ROOM KIT	POLY SMALL ROOM KIT R30,NA	7230-87600-001
		POLY SMALL ROOM KIT R30,BRA	7230-87600-212
		POLY SMALL ROOM KIT R30,MEX	7230-87600-034
	POLY MED ROOM KIT	POLY SML-MED ROOM KIT STD, NA	7230-87710-001
		POLY SML-MED ROOM KIT STD, BRA	7230-87710-212
		POLY ROOM KIT SOFTWARE, BRA	5150-87700-212
		POLY SML-MED ROOM KIT STD, MEX	7230-87710-034
APAC	POLY FOCUS ROOM KIT	POLY FOCUS ROOM KIT P15, ANZ	7230-87700-012
		POLY FOCUS ROOM KIT P15, CHN	7230-87700-022
		POLY FOCUS ROOM KIT P15, IND	7230-87700-036
		POLY FOCUS ROOM KIT P15, JPN	7230-87700-002
		POLY FOCUS ROOM KIT P15, KOR	7230-87700-016
		POLY FOCUS ROOM KIT P15, TWN	7230-87700-023
	POLY SML ROOM KIT	POLY SMALL ROOM KIT R30,ANZ	7230-87600-012
		POLY SMALL ROOM KIT R30,CHN	7230-87600-022
		POLY SMALL ROOM KIT R30,IND	7230-87600-036
		POLY SMALL ROOM KIT R30,JPN	7230-87600-002
		POLY SMALL ROOM KIT R30,KOR	7230-87600-016
		POLY SMALL ROOM KIT R30,TWN	7230-87600-023
	POLY MED ROOM KIT	POLY SML-MED ROOM KIT STD, ANZ	7230-87710-012
		POLY SML-MED ROOM KIT STD, CHN	7230-87710-022
		POLY SML-MED ROOM KIT STD, IND	7230-87710-036
		POLY SML-MED ROOM KIT STD, JPN	7230-87710-002
		POLY SML-MED ROOM KIT STD, KOR	7230-87710-016
		POLY SML-MED ROOM KIT STD, TWN	7230-87710-023
EMEA	POLY FOCUS ROOM KIT	POLY FOCUS ROOM KIT STD, EU	7230-87700-101
		POLY FOCUS ROOM KIT STD, SWZ	7230-87700-119
		POLY FOCUS ROOM KIT STD, UK	7230-87700-102
		POLY FOCUSED ROOM KIT STD, ISR	7230-87700-009
	POLY SML ROOM KIT	POLY SMALL ROOM KIT R30,EU	7230-87600-101
		POLY SMALL ROOM KIT R30,SWZ	7230-87600-119
		POLY SMALL ROOM KIT R30,UK	7230-87600-102
	POLY MED ROOM KIT	POLY SML-MED ROOM KIT R30,ISR	7230-87600-009
		POLY SML-MED ROOM KIT STD, EU	7230-87710-101
		POLY SML-MED ROOM KIT STD, SWZ	7230-87710-119
		POLY SML-MED ROOM KIT STD, UK	7230-87710-102
		POLY SML-MED ROOM KIT STD, ISR	7230-87710-009

*Total discount includes Deal Registration

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