



INTELISYS

a scansource company

## Partner with Intelisys

Ready to become a Sales Partner with Intelisys? We are here to help!

### Q. Why Intelisys?

A: Intelisys, a ScanSource company, is dedicated to one thing – serving the needs and accelerating the success of telecom sales agents, IT Solution Providers, VARs, MSPs, and integrators, as they leverage the power of recurring revenue in their businesses. Together we can redefine success. Benefits of partnering with Intelisys include:

- Access to an industry-leading portfolio of Supplier partners
- Support from our world-class sales, support, and engineering teams (including the UCaaS helpdesk)
- Unparalleled commissions management—we pay on time, every time
- Flexible financing programs - advanced commissions, hardware purchasing program, and more
- Industry-leading training and education
- Sales partner growth enablement resources, and *much, much more!*

### Q. How do I become an Intelisys Sales Partner?

A: We would love to have you join the #IntelisysNation family. Two options are available to help you get started:

- Register online at <https://intelisys.com/become-a-sales-partner/>
- Call us at 800.615.8330 to speak to one of our amazing Intelisys team members

### Q. Once I become an Intelisys Sales Partner, what's next?

A: Our team will schedule a kick-off call with your Intelisys sales and support resources for onboarding. They will discuss what technologies you plan to sell, the Suppliers you are interested in partnering with, and walk you through the tools and resources we offer to support you and your business.

- If you do not yet have a RingCentral Partner ID (PID), we can assist you with getting one
- We will also get you access to our partner portal MyIntelisys, where you can access additional resources, FAQs, and more to understand the benefits of partnering with RingCentral and how to register opportunities

### Q. Will Intelisys help with questions that may relate to incentives available to migrate my Mitel customers to RingCentral?

A: Yes, our team will work with you to help you understand the incentives and benefits available to you and your customers through Intelisys when you migrate to RingCentral from either Mitel premise or MiCloud Connect. Lean on us to help you understand your options and next steps!

[www.intelisys.com](http://www.intelisys.com) | 800.615.8330