

The demo unit purchase program offers eligible Printronix auto ID resellers the opportunity to purchase demo printers at special discounts.

To qualify for the Demo Unit Purchase Program, the reseller must agree to the following terms and conditions:

Reseller Terms and Conditions

- Only one printer per product series per reseller's location is allowed under this program.
- The demo printer must be kept by the reseller for 90-days before it can be sold.
- Reseller cannot sell the demo printers as "New" printers.
- Reseller is responsible for installation, maintenance, ribbons and required supplies.
- Any activities on behalf of the Reseller deemed abusive will disqualify reseller from this program.

To purchase a Demo Unit, the reseller must follow these steps:

Reseller Requirements

- Complete the Demo Unit Purchase form and submit it to Printronix Auto ID Inside Sales for review and approval.
- Fax completed form to: 657-258-0817 or email to your corresponding Inside Sales Representative.

Printronix Auto ID Inside Sales

- Printronix Auto ID Inside Sales will contact reseller and send back approved request form indicating the Special Partner Discount.
- Approved Demo Unit Purchase form must accompany the purchase order sent to the 2-tier distributor in order for the special discount to be applied to the order.



2

Printronix Auto ID Demo Unit Purchase Program

Demo Unit Purchase Form

Reseller Company Name: _____

Reseller Contact Name: _____

Reseller Address: _____

City: _____

State: _____

Phone No: _____

Fax No: _____

E-mail: _____

Demo Product Configuration:

Date: _____

Fax To: Printronix Auto ID Inside Sales

Fax No.: 657-258-0817

FOR INTERNAL USE ONLY

Approved Discount: _____ Date: _____

Approved by: _____

3 Printronix Auto ID Demo Unit Purchase Program

The table below shows the Printronix Auto ID products that are eligible for the Demo Unit Purchase Program along with the corresponding discount level.

Demo Unit Discount Level

PRODUCT	DISCOUNT
Product Series	Partner Discount (discount off Printronix current published list price)
Thermal (T8, T6, T4,T2N)	60%
PrintCart	35%