Fiscal Fourth Quarter and Full Year

2026 Earnings

“I’m proud of our team’s excellent fourth quarter performance, with 17% sales growth and even stronger EPS growth. We’re also excited about our agreement to acquire MicroAge, which we believe will accelerate growth, expand margins, and add new services capabilities.”

Mike Baur

Chair and CEO, ScanSource, Inc.

Key Highlights

Hardware Demand Drove 17% Sales Growth in Q4

Strong Cash Flow; Exceeded FY26 Outlook for All Measures

Announces Agreement to Acquire IT Solutions Integrator, MicroAge

Net Sales and Gross Profit Growth in Both Segments

Consolidated	Specialty Technology Solutions Segment	Intelisys & Advisory Segment
Net Sales +17% Y/Y $953M	**STS, Net Sales +18% Y/Y** $927M	**I&A, Net Sales +7% Y/Y** $26M
Gross Profit +14% Y/Y $120M, 12.6% margin	**STS, Gross Profit +16% Y/Y** $94M, 10.1% margin	**I&A, Gross Profit +8% Y/Y** $26M, 99.3% margin

Fourth Quarter Metrics Reflect Operational Excellence

$1.24 per share **Q4**, +41% Y/Y
$3.64 per share **FY26**, +21% Y/Y
GAAP Diluted EPS

4.84% **Q4**
4.70% **FY26**
Adjusted EBITDA Margin*

$123M **FY26**
Operating Cash Flow
$114M **FY26**
Free Cash Flow*

$1.46 per share **Q4**, +43% Y/Y
$4.24 per share **FY26**, +19% Y/Y
Non-GAAP Diluted EPS*
Q4 and FY all-time Company record

$46.1M **Q4**, +19% Y/Y
$151.5M **FY26**, +5% Y/Y
Adjusted EBITDA*

18.2% **Q4**, **14.7%** **FY26**
Adjusted ROIC*
$98M share repurchases in FY26

Fiscal Year 2027 Annual Outlook

As of August 20, 2026, and excludes the pending acquisition of MicroAge

Net Sales Growth, Y/Y
6% to 10%

Adjusted EBITDA*
$158 million to $165 million

Free Cash Flow*
At least $85 million

3-Year Strategic Goals

Gross Profit Growth CAGR	Recurring Revenue GP as % Gross Profit	Adjusted EBITDA Margin*	Free Cash Flow Conversion as % Non-GAAP Net Income*	Adjusted ROIC*
5%-7%	Build to 50%	~6%	Consistent 80%+ annual basis	Mid-Teens

* Non-GAAP measure

For further financial data, non-GAAP financial disclosures and cautionary language regarding forward-looking statements, please refer to the following pages and ScanSource's fourth quarter fiscal year 2026 news release issued on August 20, 2026, which accompanies this presentation and is available at www.scansource.com in the Investor Relations section [click here].

Forward-Looking Statements

This Earnings Infographic and supporting materials contain “forward-looking” statements, including ScanSource's FY27 annual outlook and mid-term goals, which involve risks and uncertainties, many of which are beyond ScanSource’s control. No undue reliance should be placed on such statements, as any number of factors could cause actual results to differ materially from anticipated or forecasted results, including, but not limited to, the following factors, which are neither presented in order of importance nor weighted: macroeconomic conditions, including potential prolonged economic weakness, inflation, tariffs and changes in trade policy, the failure to manage and implement ScanSource's growth strategy, the ability for ScanSource to realize the synergies or other benefits from acquisitions, credit risks involving ScanSource's larger channel sales partners and suppliers, changes in interest and exchange rates and regulatory regimes impacting ScanSource's international operations, including new or increased tariffs, risk to the business from a cyberattack, a failure of IT systems, failure to hire and retain quality employees, loss of ScanSource's major channel sales partners, relationships with key suppliers and channel sales partners or a termination or a modification of the terms under which it operates with these key suppliers and channel sales partners, changes in ScanSource's operating strategy, and other factors set forth in the "Risk Factors" contained in ScanSource's annual report on Form 10-K for the year ended June 30, 2026, and subsequent reports on Form 10-Q, filed with the Securities and Exchange Commission. Except as may be required by law, ScanSource expressly disclaims any obligation to update these forward-looking statements to reflect events or circumstances after the date of this Earnings Infographic or otherwise.

Non-GAAP Financial Information

In addition to disclosing results that are determined in accordance with United States Generally Accepted Accounting Principles (“GAAP”), ScanSource also discloses certain non-GAAP measures, including non-GAAP SG&A expenses, non-GAAP operating income, non-GAAP operating income margin, non-GAAP pre-tax income, non-GAAP net income, non-GAAP diluted EPS, adjusted EBITDA, adjusted EBITDA margin, net debt, adjusted ROIC, free cash flow and net sales in constant currency excluding acquisitions (organic growth). A reconciliation of the Company's non-GAAP financial information to GAAP financial information is provided in the following supporting materials and in the Company’s Form 8-K, filed with the SEC, with the quarterly earnings press release for the period indicated. Please see the “Non-GAAP Financial Information” section in the quarterly earnings press release for additional description of ScanSource’s non-GAAP measures.

ScanSource discloses forward-looking information that is not presented in accordance with GAAP with respect to adjusted EBITDA, adjusted EBITDA margin, adjusted ROIC, and free cash flow. ScanSource believes that a quantitative reconciliation of such forward-looking information to the most directly comparable GAAP financial measure cannot be made without unreasonable efforts, because a reconciliation of these non-GAAP financial measures would require an estimate of future non-operating items such as acquisitions and divestitures, restructuring costs, impairment charges and other unusual or non-recurring items. Neither the timing nor likelihood of these events, nor their probable significance, can be quantified with a reasonable degree of accuracy. Accordingly, a reconciliation of such forward-looking information to the most directly comparable GAAP financial measure is not provided.

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Consolidated, 5-Quarter Financial Summary

($ in thousands, except per share data)

	Q4 FY26	Q3 FY26	Q2 FY26	Q1 FY26	Q4 FY25	Q/Q	Y/Y
Select reported GAAP measures:							
Net sales	$ 953,109	$ 766,790	$ 766,512	$ 739,650	$ 812,886	24%	17%
Gross profit	$ 119,849	$ 107,124	$ 102,910	$ 107,473	$ 105,102	12%	14%
Gross profit margin %	*12.6 %*	*14.0 %*	*13.4 %*	*14.5 %*	*12.9 %*	*(140) bp*	*(35) bp*
SG&A expenses	$ 81,722	$ 78,066	$ 78,114	$ 75,275	$ 71,610	5%	14%
Operating income	$ 31,737	$ 23,120	$ 17,868	$ 25,903	$ 26,787	*37%*	*18%*
Operating income margin %	*3.33 %*	*3.02 %*	*2.33 %*	*3.50 %*	*3.30 %*	*32 bp*	*4 bp*
Net income	$ 25,618	$ 16,885	$ 16,493	$ 19,878	$ 20,089	*52%*	*28%*
Diluted EPS	$ 1.24	$ 0.78	$ 0.75	$ 0.89	$ 0.88	*59%*	*41%*
Select reported non-GAAP measures:							
Non-GAAP operating income	$ 37,858	$ 27,719	$ 23,219	$ 30,911	$ 31,288	37%	21%
Non-GAAP operating income margin %	*3.97 %*	*3.61 %*	*3.03 %*	*4.18 %*	*3.85 %*	*36 bp*	*12 bp*
Non-GAAP net income	$ 30,280	$ 20,372	$ 17,611	$ 23,685	$ 23,322	49%	30%
Non-GAAP diluted EPS	$ 1.46	$ 0.94	$ 0.80	$ 1.06	$ 1.02	55%	43%
Adjusted EBITDA (non-GAAP)	$ 46,148	$ 35,621	$ 31,193	$ 38,590	$ 38,639	30%	19%
Adjusted EBITDA margin % (non-GAAP)	*4.84 %*	*4.65 %*	*4.07 %*	*5.22 %*	*4.75 %*	*20 bp*	*9 bp*
Adjusted ROIC (non-GAAP)	18.2 %	14.3 %	11.9 %	14.6 %	14.9 %	390 bp	330 bp
Operating cash flow (QTR)	$ (2,272)	$ 71,353	$ 30,838	$ 23,211	$ 7,644		
Less: Capital expenditures (QTR)	$ (2,517)	$ (2,399)	$ (1,975)	$ (2,395)	$ (2,517)		
Free cash flow (QTR) (Non-GAAP)	$ (4,789)	$ 68,954	$ 28,863	$ 20,816	$ 5,127		
Operating cash flow (TTM)	$ 123,130	$ 133,046	$ 127,751	$ 90,723	$ 112,342		
Less: Capital expenditures (TTM)	$ (9,286)	$ (9,286)	$ (8,307)	$ (8,306)	$ (8,286)		
Free cash flow (TTM) (Non-GAAP)	$ 113,844	$ 123,760	$ 119,444	$ 82,417	$ 104,056		

Note: Margin % reflects measure as a percentage of net sales.

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Specialty Technology Solutions, 5-Quarter Financial Summary

($ in thousands)

	Q4 FY26	Q3 FY26	Q2 FY26	Q1 FY26	Q4 FY25	Q/Q	Y/Y
Net sales	$ 927,179	$ 740,765	$ 741,540	$ 715,447	$ 788,708	25%	18%
Gross profit	$ 94,093	$ 81,421	$ 78,228	$ 83,903	$ 81,187	16%	16%
Gross profit margin %	*10.1 %*	*11.0 %*	*10.5 %*	*11.7 %*	*10.3 %*	*(84) bp*	*(15) bp*
GAAP operating income	$ 27,604	$ 15,133	$ 11,001	$ 20,375	$ 20,937	82%	32%
GAAP operating income margin %	*2.98 %*	*2.04 %*	*1.48 %*	*2.85 %*	*2.65 %*	*93 bp*	*32 bp*
Add: Intangible amortization expense	$ 1,843	$ 1,812	$ 2,097	$ 2,216	$ 2,739		
Add: Change in fair value	$ (440)	$ 410	$ 1,128	$ 145	$ (1,407)		
Add: Tax recovery[a]	$ —	$ —	$ (789)	$ —	$ (470)		
Non-GAAP operating income	$ 29,007	$ 17,355	$ 13,437	$ 22,736	$ 21,799	*67%*	*33%*
Non-GAAP operating income margin %	*3.13 %*	*2.34 %*	*1.81 %*	*3.18 %*	*2.76 %*	*79 bp*	*37 bp*

Reconciliation of Operating Income to Adjusted EBITDA							
GAAP operating income	$ 27,604	$ 15,133	$ 11,001	$ 20,375	$ 20,937	82%	32%
Plus:							
Depreciation expense	1,695	1,658	1,606	1,753	2,134		
Intangible amortization expense	1,843	1,812	2,097	2,216	2,739		
Interest income	3,077	2,246	3,132	2,926	2,744		
Other income/(expense), net	(308)	(223)	(650)	(186)	(491)		
EBITDA (non-GAAP)	33,911	20,626	17,186	27,084	28,063	64%	21%
Adjustments:							
Share-based compensation expense	3,240	3,641	3,347	2,551	2,419	(11)%	34%
Change in fair value	(440)	410	1,128	145	(1,407)		
Tax recovery[a]	—	—	(789)	—	(470)		
Adjusted EBITDA (non-GAAP)	$ 36,711	$ 24,677	$ 20,872	$ 29,780	$ 28,605	*49%*	*28%*
Adjusted EBITDA margin % (non-GAAP)	*3.96 %*	*3.33 %*	*2.81 %*	*4.16 %*	*3.63 %*	*63 bp*	*33 bp*

[a] *Recovery of prior period indirect taxes in Brazil*

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Intelisys & Advisory, 5-Quarter Financial Summary

($ in thousands)

	Q4 FY26	Q3 FY26	Q2 FY26	Q1 FY26	Q4 FY25	Q/Q	Y/Y
Net sales	$ 25,930	$ 26,025	$ 24,972	$ 24,203	$ 24,178	—%	7%
Gross profit	$ 25,756	$ 25,703	$ 24,682	$ 23,570	$ 23,915	—%	8%
Gross profit margin %	*99.3 %*	*98.8 %*	*98.8 %*	*97.4 %*	*98.9 %*	*50 bp*	*40 bp*
GAAP operating income	$ 7,106	$ 8,145	$ 7,513	$ 5,818	$ 6,041	(13)%	18%
GAAP operating income margin %	27.40 %	31.30 %	30.09 %	24.04 %	24.99 %	*(390) bp*	*241 bp*
Add: Intangible amortization expense	$ 2,188	$ 2,188	$ 2,188	$ 2,188	$ 2,188		
Add: Change in fair value	$ (450)	$ 30	$ 81	$ 169	$ 1,260		
Non-GAAP operating income	$ 8,844	$ 10,363	$ 9,782	$ 8,175	$ 9,489	(15)%	(7)%
Non-GAAP operating income margin %	*34.11 %*	*39.82 %*	*39.17 %*	*33.78 %*	*39.25 %*	*(571) bp*	*(514) bp*

Reconciliation of Operating Income to Adjusted EBITDA	Q4 FY26	Q3 FY26	Q2 FY26	Q1 FY26	Q4 FY25	Q/Q	Y/Y
GAAP operating income	$ 7,106	$ 8,145	$ 7,513	$ 5,818	$ 6,041	(13)%	18%
Plus:							
Depreciation expense	56	55	47	42	40		
Intangible amortization expense	2,188	2,188	2,188	2,188	2,188		
Interest income	193	206	231	255	310		
Other income/(expense), net	12	6	(51)	13	(59)		
EBITDA (non-GAAP)	9,555	10,600	9,928	8,316	8,520	(10)%	12%
Adjustments:							
Share-based compensation expense	332	314	312	325	254		
Change in fair value	(450)	30	81	169	1,260		
Adjusted EBITDA (non-GAAP)	$ 9,437	$ 10,944	$ 10,321	$ 8,810	$ 10,034	(14)%	(6)%
Adjusted EBITDA margin % (non-GAAP)	*36.39 %*	*42.05 %*	*41.33 %*	*36.40 %*	*41.50 %*	*(566) bp*	*(511) bp*

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Net Sales, Constant Currency Excluding Acquisitions (Organic Growth) - QTR

($ in thousands)

Net Sales by Segment:

	Q4 FY26	Q4 FY25	% Change
Specialty Technology Solutions:			
Net sales, as reported	$ 927,179	$ 788,708	17.6 %
Foreign exchange impact [a]	(5,849)	—	
Less: Acquisitions	(2,396)	—	
Non-GAAP net sales	$ 918,934	$ 788,708	16.5 %
Intelisys & Advisory:			
Non-GAAP net sales	$ 25,930	$ 24,178	7.2 %
Consolidated:			
Net sales, as reported	$ 953,109	$ 812,886	17.3 %
Foreign exchange impact [a]	(5,849)	—	
Less: Acquisitions	(2,396)	—	
Non-GAAP net sales	$ 944,864	$ 812,886	16.2 %

Net Sales by Geography:

	Q4 FY26	Q4 FY25	% Change
United States:			
Net sales, as reported [b]	$ 899,594	$ 744,644	20.8 %
Less: Acquisitions	(2,396)	—	
Non-GAAP net sales	$ 897,198	$ 744,644	20.5 %
Brazil:			
Net sales, as reported [c]	$ 53,515	$ 68,242	(21.6)%
Foreign exchange impact [a]	(5,849)	—	
Non-GAAP net sales	$ 47,666	$ 68,242	(30.2)%
Consolidated:			
Net sales, as reported	$ 953,109	$ 812,886	17.3 %
Foreign exchange impact [a]	(5,849)	—	
Less: Acquisitions	(2,396)	—	
Non-GAAP net sales	$ 944,864	$ 812,886	16.2 %

[a] Year-over-year sales growth excluding the translation impact of changes in foreign currency rates. Calculated by translating net sales for the quarter ended June 30, 2026 into U.S. dollars using the weighted-average foreign exchange rates for the quarter ended June 30, 2025.

[b] Includes net sales in Canada that are supported by U.S. operations and represent less than 5% of United States net sales for the quarters ended June 30, 2026 and 2025.

[c] Includes net sales from outside of the United States, Canada and Brazil, which represent less than 0.1% of Brazil net sales for the quarters ended June 30, 2026 and 2025.

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Net Sales, Constant Currency Excluding Acquisitions and Divestitures (Organic Growth) - FY

($ in thousands)

Net Sales by Segment:

	Fiscal year ended June 30, 2026	Fiscal year ended June 30, 2025	% Change
Specialty Technology Solutions:			
Net sales, as reported	$ 3,124,932	$ 2,942,717	6.2 %
Foreign exchange impact [a]	(17,025)	—	
Less: Acquisitions	(14,119)	(3,512)	
Non-GAAP net sales	$ 3,093,788	$ 2,939,205	5.3 %
Intelisys & Advisory			
Net sales, as reported	$ 101,130	$ 98,093	3.1 %
Less: Acquisitions	(1,336)	(577)	
Non-GAAP net sales	$ 99,794	$ 97,516	2.3 %
Consolidated:			
Net sales, as reported	$ 3,226,062	$ 3,040,810	6.1 %
Foreign exchange impact [a]	(17,025)	—	
Less: Acquisitions	(15,455)	(4,089)	
Non-GAAP net sales	$ 3,193,582	$ 3,036,721	5.2 %

Net Sales by Geography:

	Fiscal year ended June 30, 2026	Fiscal year ended June 30, 2025	% Change
United States:			
Net sales, as reported [b]	$ 2,999,458	$ 2,800,739	7.1 %
Less: Acquisitions	(15,455)	(4,089)	
Non-GAAP net sales	$ 2,984,003	$ 2,796,650	6.7 %
Brazil:			
Net sales, as reported	$ 226,604	$ 240,071	(5.6)%
Foreign exchange impact [a]	(17,025)	—	
Non-GAAP net sales	$ 209,579	$ 240,071	(12.7)%
Consolidated:			
Net sales, as reported [c]	$ 3,226,062	$ 3,040,810	6.1 %
Foreign exchange impact [a]	(17,025)	—	
Less: Acquisitions	(15,455)	(4,089)	
Non-GAAP net sales	$ 3,193,582	$ 3,036,721	5.2 %

[a] Year-over-year sales growth excluding the translation impact of changes in foreign currency rates. Calculated by translating net sales for the fiscal year ended June 30, 2026 into U.S. dollars using the weighted-average foreign exchange rates for the fiscal year ended June 30, 2025.

[b] Includes net sales in Canada that are supported by U.S. operations and represent less than 5% of United States net sales for the quarters ended June 30, 2026 and 2025.

[c] Includes net sales from outside of the United States, Canada and Brazil, which represent less than 0.1% of Brazil net sales for the quarters ended June 30, 2026 and 2025.

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Recurring Revenue Gross Profit as a % of Gross Profit - QTR

($ in thousands)

	Q4 FY26	Q3 FY26	Q2 FY26	Q1 FY26	Q4 FY25	Q/Q	Y/Y
Net sales by product/services:							
Products and services	$ 911,568	$ 725,739	$ 724,489	$ 702,984	$ 776,349	25.6 %	17.4 %
Recurring revenue [(a)]	41,541	41,051	42,023	36,666	36,537	1.2 %	13.7 %
Consolidated	$ 953,109	$ 766,790	$ 766,512	$ 739,650	$ 812,886	24.3 %	17.3 %
Recurring revenue by segment:							
Specialty Technology Solutions	$ 16,600	$ 16,018	$ 18,152	$ 13,816	$ 12,341	3.6 %	34.5 %
Intelisys & Advisory	24,941	25,033	23,871	22,850	24,196	(0.4)%	3.1 %
Consolidated	$ 41,541	$ 41,051	$ 42,023	$ 36,666	$ 36,537	1.2 %	13.7 %
Recurring revenue gross profit by segment:							
Specialty Technology Solutions	$ 12,753	$ 12,146	$ 14,373	$ 11,232	$ 8,979	5.0 %	42.0 %
Intelisys & Advisory	24,941	25,033	23,871	22,850	24,196	(0.4)%	3.1 %
Consolidated	$ 37,694	$ 37,179	$ 38,244	$ 34,082	$ 33,175	1.4 %	13.6 %
Gross profit by segment:							
Specialty Technology Solutions	$ 94,093	$ 81,421	$ 78,228	$ 83,903	$ 81,187	15.6 %	15.9 %
Intelisys & Advisory	25,756	25,703	24,682	23,570	23,915	0.2 %	7.7 %
Consolidated	$ 119,849	$ 107,124	$ 102,910	$ 107,473	$ 105,102	11.9 %	14.0 %
Recurring revenue gross profit as % of gross profit:							
Specialty Technology Solutions	13.6 %	14.9 %	18.4 %	13.4 %	11.1 %		
Intelisys & Advisory	96.8 %	97.4 %	96.7 %	96.9 %	101.2 %		
Consolidated	31.5 %	34.7 %	37.2 %	31.7 %	31.6 %		

[(a)] Recurring revenue represents revenue primarily agency commissions, managed connectivity, SaaS, subscription, and hardware rentals.

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Recurring Revenue Gross Profit as a % of Gross Profit - FY

($ in thousands)

	FY 26	FY 25	$ Change	% Change
Net sales by product/services:				
Products and services	$ 3,064,853	$ 2,895,110	$ 169,743	5.9 %
Recurring revenue [a]	161,209	145,700	15,509	10.6 %
Consolidated	$ 3,226,062	$ 3,040,810	$ 185,252	6.1 %
Recurring revenue by segment:				
Specialty Technology Solutions	$ 64,515	$ 50,674	$ 13,841	27.3 %
Intelisys & Advisory	96,694	95,026	1,668	1.8 %
Consolidated	$ 161,209	$ 145,700	$ 15,509	10.6 %
Recurring revenue gross profit by segment:				
Specialty Technology Solutions	$ 50,505	$ 39,037	$ 11,468	29.4 %
Intelisys & Advisory	96,694	95,026	1,668	1.8 %
Consolidated	$ 147,199	$ 134,063	$ 13,136	9.8 %
Gross profit by segment:				
Specialty Technology Solutions	$ 337,644	$ 311,402	$ 26,242	8.4 %
Intelisys & Advisory	99,711	97,244	2,467	2.5 %
Consolidated	$ 437,355	$ 408,646	$ 28,709	7.0 %
Recurring revenue gross profit as % of gross profit:				
Specialty Technology Solutions	15.0 %	12.5 %		
Intelisys & Advisory	97.0 %	97.7 %		
Consolidated	33.7 %	32.8 %		

[a] Recurring revenue represents primarily agency commissions, managed connectivity, SaaS, subscription, and hardware rentals.

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Average Adjusted Return on Invested Capital - QTR

($ in thousands)	Q4 FY26	Q3 FY26	Q2 FY26	Q1 FY26	Q4 FY25
Reconciliation of Net Income to Adjusted EBITDA					
Net income - GAAP	$ 25,618	$ 16,885	$ 16,493	$ 19,878	$ 20,089
Plus:					
Interest expense	1,430	1,303	1,946	1,914	2,099
Income taxes	7,656	7,167	2,928	7,118	7,408
Depreciation and amortization	5,782	5,713	5,938	6,200	7,101
EBITDA (non-GAAP)	40,486	31,068	27,305	35,110	36,697
Adjustments:					
Change in fair value of contingent consideration	(890)	440	1,209	314	(147)
Share-based compensation	3,572	3,955	3,660	2,876	2,673
Tax recovery [(a)]	—	—	(789)	—	(470)
Acquisition costs	270	142	593	261	191
Restructuring costs	1,766	—	—	—	—
Cyberattack restoration costs	23	16	53	29	—
Insurance recovery, net of payments	—	—	(838)	—	(305)
Legal settlement	921	—	—	—	—
Adjusted EBITDA (numerator for Adjusted ROIC) (non-GAAP)	**$ 46,148**	**$ 35,621**	**$ 31,193**	**$ 38,590**	**$ 38,639**
Invested Capital Calculation					
Equity - beginning of quarter	$ 906,261	$ 910,886	$ 914,032	$ 906,393	$ 901,746
Equity - end of quarter	910,792	906,261	910,886	914,032	906,393
Adjustments:					
Change in fair value of contingent consideration, net	(668)	330	907	236	(110)
Share-based compensation, net	2,674	2,963	2,741	2,152	2,007
Tax recovery, net	—	—	(2,991)	—	(310)
Acquisition costs	270	141	593	261	191
Restructuring costs, net	1,326	—	—	—	—
Cyberattack restoration costs, net	17	12	39	21	—
Insurance recovery, net	—	—	(629)	—	(229)
Legal settlement, net	691	—	—	—	—
Average equity	910,682	910,297	912,789	911,548	904,844
Average funded debt [(b)]	106,622	103,210	131,470	137,113	138,270
Invested capital (denominator for Adjusted ROIC) (non-GAAP)	**$ 1,017,304**	**$ 1,013,507**	**$ 1,044,259**	**$ 1,048,661**	**$ 1,043,114**
Adjusted return on invested capital (ROIC), annualized [(c)]	**18.2 %**	**14.3 %**	**11.9 %**	**14.6 %**	**14.9 %**

(a) Recovery of prior period indirect taxes in Brazil.

(b) Average funded debt is calculated as the daily average amounts outstanding on our short-term and long-term interest-bearing debt.

(c) Calculated as net income plus interest expense, income taxes, depreciation and amortization (EBITDA) with other non-GAAP adjustments (Adjusted EBITDA), annualized, divided by invested capital for the period. The annualized Adjusted EBITDA amount is divided by days in the quarter times 365 days per year, or 366 days for a leap year.

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Average Adjusted Return on Invested Capital - FY

($ in thousands)	Fiscal Year Ended June 30,	
	2026	2025
Reconciliation of Net Income to Adjusted EBITDA		
Net income from continuing operations - GAAP	$ 78,873	$ 71,548
Plus:		
Interest expense	6,593	8,013
Income taxes	24,870	22,848
Depreciation and amortization	23,633	30,195
EBITDA (non-GAAP)	133,969	132,604
Adjustments:		
Change in fair value of contingent consideration	1,073	1,900
Share-based compensation	14,063	11,062
Tax recovery [a]	(789)	(3,041)
Acquisition and divestiture costs	1,264	926
Restructuring costs	1,766	5,381
Cyberattack restoration costs	119	177
Insurance recovery, net of payments	(838)	(5,928)
Legal settlement	921	1,579
Adjusted EBITDA (numerator for Adjusted ROIC) (non-GAAP)	$ 151,548	$ 144,660
Invested Capital Calculation		
Equity - beginning of year	906,409	924,255
Equity - end of year	910,792	906,409
Adjustments:		
Change in fair value of contingent consideration, net	806	1,432
Share-based compensation, net	10,530	8,310
Tax recovery, net	(2,991)	(4,072)
Acquisition and divestiture costs	1,265	926
Restructuring costs, net	1,326	4,054
Cyberattack restoration costs, net	89	133
Insurance recovery, net	(629)	(4,466)
Legal settlement, net	691	1,189
Average equity	914,144	919,085
Average funded debt [b]	119,729	141,173
Invested capital (denominator for Adjusted ROIC) (non-GAAP)	$ 1,033,873	$ 1,060,258
Adjusted return on invested capital (ROIC), annualized [c]	14.7 %	13.6 %

(a) Recovery of prior period indirect taxes in Brazil

(b) Average funded debt is calculated as the daily average amounts outstanding on our short-term and long-term interest-bearing debt.

(c) Calculated as net income plus interest expense, income taxes, depreciation and amortization (EBITDA) with other non-GAAP adjustments (Adjusted EBITDA) divided by invested capital for the period.

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Net Debt and Adjusted EBITDA Metrics

($ in thousands)

	Q4 FY26	Q3 FY26	Q2 FY26	Q1 FY26	Q4 FY25
Consolidated debt (Q/E)	$ 101,413	$ 102,038	$ 102,663	$ 133,913	$ 136,149
Less:					
Cash and cash equivalents of continuing operations (Q/E)	(88,374)	(120,295)	(83,466)	(124,924)	(126,157)
Net debt (Q/E) (non-GAAP)	**$ 13,039**	**$ (18,257)**	**$ 19,197**	**$ 8,989**	**$ 9,992**
Reconciliation of Net Income to Adjusted EBITDA					
Net income - GAAP	$ 25,618	$ 16,885	$ 16,493	$ 19,878	$ 20,089
Plus:					
Interest expense	1,430	1,303	1,946	1,914	2,099
Income taxes	7,656	7,167	2,928	7,118	7,408
Depreciation and amortization	5,782	5,713	5,938	6,200	7,101
EBITDA (non-GAAP)	40,486	31,068	27,305	35,110	36,697
Adjustments:					
Change in fair value of contingent consideration	(890)	440	1,209	314	(147)
Share-based compensation	3,572	3,955	3,660	2,876	2,673
Tax recovery [(a)]	—	—	(789)	—	(470)
Acquisition costs	270	142	593	261	191
Restructuring costs	1,766	—	—	—	—
Cyberattack restoration costs	23	16	53	29	—
Insurance recovery, net of payments	—	—	(838)	—	(305)
Legal settlement	921	—	—	—	—
Adjusted EBITDA (non-GAAP)	$ 46,148	$ 35,621	$ 31,193	$ 38,590	$ 38,639
Adjusted EBITDA, TTM (non-GAAP) [(b)]	**$ 151,552**				
Net Debt / Adjusted EBITDA, TTM (non-GAAP)	**0.1x**				

(a) Recovery of prior period indirect taxes in Brazil

(b) Adjusted EBITDA for the trailing 12-month period

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Working Capital, 5-Quarter Summary

($ in thousands)

	Q4 FY26	Q3 FY26	Q2 FY26	Q1 FY26	Q4 FY25
Accounts receivable (Q/E)	$ 769,750	$ 628,442	$ 605,411	$ 557,071	$ 635,521
Days sales outstanding in receivables	73	74	71	68	70
Inventory (Q/E)	$ 522,350	$ 486,628	$ 490,259	$ 505,339	$ 483,815
Inventory turns	6.6	5.4	5.3	5.1	5.9
Accounts payable (Q/E)	$ 753,275	$ 646,650	$ 576,662	$ 529,578	$ 598,595
Paid for inventory days [a]	(12.0)	(6.6)	3.1	12.4	(1.1)
Working capital (Q/E) (AR+INV-AP)	$ 538,825	$ 468,420	$ 519,008	$ 532,832	$ 520,741
Cash conversion cycle	61	67	74	80	69

[a] *Paid for inventory days represent Q/E inventory days less Q/E accounts payable days.*

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Operating Income, Net Income, EPS & Other - QTR

($ in thousands, except for share data)

	Quarter ended June 30, 2026							
	Reported GAAP measure	Intangible amortization expense	Acquisition costs [a]	Restructuring costs	Change in fair value of contingent consideration	Cyberattack restoration costs	Legal settlement	Non-GAAP measure
SG&A expenses	$ 81,722	$ —	$ (270)	$ —	$ —	$ (23)	$ (921)	$ 80,508
Operating income	31,737	4,031	270	1,766	(890)	23	921	37,858
Pre-tax income	33,274	4,031	270	1,766	(890)	23	921	39,395
Net income	25,618	3,026	270	1,326	(668)	17	691	30,280
Diluted EPS	$ 1.24	$ 0.15	$ 0.01	$ 0.06	$ (0.03)	$ —	$ 0.03	$ 1.46

	Quarter ended March 31, 2026							
	Reported GAAP measure	Intangible amortization expense	Acquisition costs [a]	Restructuring costs	Change in fair value of contingent consideration	Cyberattack restoration costs	Legal settlement	Non-GAAP measure
SG&A expenses	$ 78,066	$ —	$ (142)	$ —	$ —	$ (16)	$ —	$ 77,908
Operating income	23,120	4,001	142	—	440	16	—	27,719
Pre-tax income	24,052	4,001	142	—	440	16	—	28,651
Net income	16,885	3,003	142	—	330	12	—	20,372
Diluted EPS	$ 0.78	$ 0.14	$ 0.01	$ —	$ 0.02	$ —	$ —	$ 0.94

[a] Acquisition costs are generally nondeductible for tax purposes.

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Operating Income, Net Income, EPS & Other - QTR, continued

($ in thousands, except for share data)

	Quarter ended December 31, 2025							
	Reported GAAP measure	Intangible amortization expense	Acquisition costs [a]	Change in fair value of contingent consideration	Tax recovery	Cyberattack restoration costs	Insurance recovery	Non-GAAP measure
SG&A expenses	$ 78,114	$ —	$ (593)	$ —	$ 789	$ (53)	$ —	$ 78,257
Operating income	17,868	4,285	593	1,209	(789)	53	—	23,219
Pre-tax income	19,421	4,285	593	1,209	(789)	53	(838)	23,934
Net income	16,493	3,199	593	907	(2,991)	39	(629)	17,611
Diluted EPS	$ 0.75	$ 0.14	$ 0.03	$ 0.04	$ (0.14)	$ —	$ (0.03)	$ 0.80

	Quarter ended September 30, 2025							
	Reported GAAP measure	Intangible amortization expense	Acquisition costs [a]	Change in fair value of contingent consideration	Tax recovery	Cyberattack restoration costs	Insurance recovery	Non-GAAP measure
SG&A expenses	$ 75,275	$ —	$ (261)	$ —	$ —	$ (29)	$ —	$ 74,985
Operating income	25,903	4,404	261	314	—	29	—	30,911
Pre-tax income	26,996	4,404	261	314	—	29	—	32,004
Net income	19,878	3,289	261	236	—	21	—	23,685
Diluted EPS	$ 0.89	$ 0.15	$ 0.01	$ 0.01	$ —	$ —	$ —	$ 1.06

[a] Acquisition costs are generally nondeductible for tax purposes.

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Operating Income, Net Income, EPS & Other - QTR, continued

($ in thousands, except for share data)

	Quarter ended June 30, 2025							
	Reported GAAP measure	Intangible amortization expense	Acquisition costs [a]	Change in fair value of contingent consideration	Tax recovery	Cyberattack restoration costs	Insurance recovery	Non-GAAP measure
SG&A expenses	$ 71,610	$ —	$ (191)	$ —	$ 470	$ —	$ —	$ 71,889
Operating income	26,787	4,927	191	(147)	(470)	—	—	31,288
Pre-tax income	27,497	4,927	191	(147)	(470)	—	(305)	31,693
Net income	20,089	3,691	191	(110)	(310)	—	(229)	23,322
Diluted EPS	$ 0.88	$ 0.16	$ 0.01	$ —	$ (0.01)	$ —	$ (0.01)	$ 1.02

[a] Acquisition costs are generally nondeductible for tax purposes.

SUPPORTING MATERIALS AND RECONCILIATIONS FOR NON-GAAP FINANCIAL INFORMATION

Operating Income, Net Income, EPS & Other - FY

($ in thousands, except for share data)

Year ended June 30, 2026	Reported GAAP measure	Intangible amortization expense	Change in fair value of contingent consideration	Acquisition costs [a]	Restructuring costs	Tax recovery	Cyberattack restoration costs	Legal Settlement	Insurance Recovery	Non-GAAP measure
SG&A expenses	$ 313,176	$ —	$ —	$ (1,264)	$ —	$ 789	$ (119)	$ (921)	$ —	$ 311,661
Operating income	98,627	16,721	1,073	1,264	1,766	(789)	119	921	—	119,702
Pre-tax income	103,743	16,721	1,073	1,264	1,766	(789)	119	921	(838)	123,980
Net income	78,873	12,516	806	1,264	1,326	(2,991)	89	691	(629)	91,945
Diluted EPS	$ 3.64	$ 0.58	$ 0.04	$ 0.06	$ 0.06	$ (0.14)	$ —	$ 0.03	$ (0.03)	$ 4.24

Year ended June 30, 2025	Reported GAAP measure	Intangible amortization expense	Change in fair value of contingent consideration	Acquisition costs [a]	Restructuring costs	Tax recovery	Cyberattack restoration costs	Legal Settlement	Insurance Recovery	Non-GAAP measure
SG&A expenses	$ 286,934	$ —	$ —	$ (926)	$ —	$ 3,041	$ (177)	$ (1,579)	$ —	$ 287,293
Operating income	85,200	19,227	1,900	926	5,381	(3,041)	177	1,579	—	111,349
Pre-tax income	94,396	19,227	1,900	926	5,381	(3,041)	177	1,579	(5,928)	114,617
Net income	71,548	14,400	1,432	926	4,054	(4,072)	133	1,189	(4,466)	85,144
Diluted EPS	$ 3.00	$ 0.60	$ 0.06	$ 0.04	$ 0.17	$ (0.17)	$ 0.01	$ 0.05	$ (0.19)	$ 3.57

[a] Acquisition costs are generally nondeductible for tax purposes.