## FOR IMMEDIATE RELEASE

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# SCANSOURCE REPORTS FIRST QUARTER RESULTS

**GREENVILLE, SC** ----- October 23, 2008—ScanSource, Inc. (NASDAQ:SCSC), a leading international distributor of AIDC (automatic identification and data capture), point of sale, communications and electronic security products for the reseller market, today announced complete financial results for its first quarter ended September 30, 2008.

QE 9/30/08 capsule:

Net sales\$539.8 millionNet income\$12.4 millionDiluted EPS\$0.47 per share

"As expected, our first quarter results were negatively impacted by specific vendor issues in our Catalyst Telecom business unit," said Mike Baur, CEO, ScanSource, Inc. "In addition, we experienced overall slower revenue growth in most of our business units. While this is disappointing, ScanSource continues to deliver strong profits and cash flow in this challenging economic environment. Our proven business model and strong balance sheet will allow us to continue investing in specific growth areas."

#### **ScanSource Reports First Quarter Sales Results**

For the quarter ended September 30, 2008, net sales decreased 3% to \$539.8 million compared to \$553.7 million for the quarter ended September 30, 2007. Quarterly operating income decreased 19% to \$20.6 million from \$25.4 million for the comparable prior year quarter. Our effective tax rate for the quarter was 38.2% compared to 38.0% for the prior year quarter. Net income decreased 15% to \$12.4 million for the quarter ended September 30, 2008 versus \$14.7 million for the quarter ended September 30, 2007. Diluted earnings per share decreased 16% to \$0.47 per share compared to \$0.56 per share in the prior year quarter.

#### **Forecast for Next Quarter**

The Company announced its revenue forecast for the second quarter of fiscal 2009. ScanSource expects net revenues for the December 2008 quarter could range from \$515 million to \$535 million.

#### Safe Harbor Statement

This news release contains comments that are "forward looking" statements that involve risks and uncertainties; these statements are subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995. Any number of important factors could cause actual results to differ materially from anticipated results. For more information concerning factors that could cause actual results to differ from anticipated results, see the Company's annual report on Form 10-K for the year ended June 30, 2008 filed with the Securities and Exchange Commission.

### **About ScanSource**

ScanSource, Inc. (NASDAQ:SCSC) is a leading international distributor of specialty technology products, consisting of seven sales units in North America, Latin America and Europe.

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# ScanSource Reports First Quarter Sales Results

ScanSource POS and Barcoding in North America, Latin America and Europe delivers AIDC and POS solutions; Catalyst Telecom in the U.S. and ScanSource Communications in North America and Europe, provide voice, video and converged communications equipment; and ScanSource Security in North America offers electronic security solutions. Founded in 1992, the company ranks #901 on the Fortune 1000. For more information, call the toll-free sales telephone number at 800.944.2432 or visit www.scansourceinc.com.

## SCANSOURCE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands)

Assets	September 30, 2008 (unaudited)		June 30, 2008 *	
Current Assets	\$	16,208	\$	15 224
Cash and cash equivalents	Ф	,	Ф	15,224
Trade & notes receivable, net		344,115		360,154
Other receivables		9,378		8,052
Inventories		283,960		280,077
Prepaid expenses and other assets		6,463		5,556
Deferred income taxes		11,746		11,428
Total current assets		671,870		680,491
Property and equipment, net		23,473		22,420
Goodwill		34,852		36,121
Other assets, including identifiable intangible assets		32,362		33,174
Total assets	\$	762,557	\$	772,206
Liabilities and Shareholders' Equity				
Current Liabilities				
Current portion of long-term debt	\$	-	\$	-
Short-term borrowings		2,043		7,649
Trade accounts payable		279,399		265,284
Accrued expenses and other liabilities		35,701		38,922
Total current liabilities		317,143		311,855
Long-term debt		30,369		29,576
Borrowings under revolving credit facility		-		27,047
Other long-term liabilities		8,342		7,975
Total liabilities		355,854		376,453
Shareholders' Equity Common stock		99,372		96,097
Retained earnings		302,564		,
-				290,134
Accumulated other comprehensive income		4,767		9,522
Total shareholders' equity	¢	406,703	¢	395,753
Total liabilities and shareholders' equity	\$	762,557	\$	772,206

\* Derived from audited financial statements at June 30, 2008.

# ScanSource Reports First Quarter Sales Results

# SCANSOURCE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED INCOME STATEMENTS (UNAUDITED) (In thousands, except per share data)

20082007Net sales\$ 539,825\$ 553,691Cost of goods sold $484,323$ $495,567$ Gross profit $55,502$ $58,124$ Selling, general and adminstrative expenses $34,874$ $32,771$ Operating income $20,628$ $25,353$ Other expense (income): $20,628$ $25,353$ Interest expense $579$ $2,125$ Interest income $(351)$ $(303)$ Other expense (income): $(351)$ $(303)$ Other expense (income) $277$ $(152)$ Other expense, net $505$ $1,670$ Income before income taxes and minority interest $20,123$ $23,683$ Provision for income taxes $7,693$ $8,997$ St income $\frac{$ 12,430}{$ $ 14,686}$ $\frac{$ 0,47}{$ $ 0,57}$ Weighted-average shares outstanding, basic $\frac{$ 0,47}{$ $ 0,56}$ Net income per common share, assuming dilution $\frac{$ 0,47}{$ $ 0,56}$ Weighted-average shares outstanding, assuming dilution $\frac{$ 26,611}{$ 26,276}$		Quarter ended September 30,				
Cost of goods sold $484,323$ $495,567$ Gross profit $55,502$ $58,124$ Selling, general and adminstrative expenses $34,874$ $32,771$ Operating income $20,628$ $25,353$ Other expense (income): $11$ $20,628$ $25,353$ Interest expense $579$ $2,125$ Interest income $(351)$ $(303)$ Other expense (income) $277$ $(152)$ Other expense, net $505$ $1,670$ Income before income taxes and minority interest $20,123$ $23,683$ Provision for income taxes $7,693$ $8,997$ Net income $$12,430$ $$14,686$ Per share data: $$0.47$ $$0.57$ Weighted-average shares outstanding, basic $$0.47$ $$0.57$ Net income per common share, assuming dilution $$0.47$ $$0.56$		2008		2007		
Gross profit $55,502$ $58,124$ Selling, general and adminstrative expenses $34,874$ $32,771$ Operating income $20,628$ $25,353$ Other expense (income): $1000000000000000000000000000000000000$	Net sales	\$	539,825	\$	553,691	
Selling, general and administrative expenses $34,874$ $32,771$ Operating income $20,628$ $25,353$ Other expense (income):Interest expense $579$ $2,125$ Interest income $(351)$ $(303)$ Other expense (income) $277$ $(152)$ Other expense, net $505$ $1,670$ Income before income taxes and minority interest $20,123$ $23,683$ Provision for income taxes $7,693$ $8,997$ Net income $$12,430$ $$$14,686$ Per share data: $$0.47$ $$$0.57$ Weighted-average shares outstanding, basic $$0.47$ $$$0.57$ Net income per common share, assuming dilution $$$0.47$ $$$0.56$	Cost of goods sold		484,323		495,567	
Operating income $20,628$ $25,353$ Other expense (income): Interest expense579 $2,125$ Interest expense $(351)$ $(303)$ Other expense (income) $277$ $(152)$ Other expense, net $505$ $1,670$ Income before income taxes and minority interest $20,123$ $23,683$ Provision for income taxes $7,693$ $8,997$ Net income $$12,430$ $$14,686$ Per share data: Weighted-average shares outstanding, basic $$0.47$ $$0.57$ Weighted-average shares outstanding, basic $$26,364$ $25,866$ Net income per common share, assuming dilution $$0.47$ $$0.56$	Gross profit		55,502		58,124	
Other expense (income):Interest expense $579$ $2,125$ Interest income $(351)$ $(303)$ Other expense (income) $277$ $(152)$ Other expense, net $505$ $1,670$ Income before income taxes and minority interest $20,123$ $23,683$ Provision for income taxes $7,693$ $8,997$ Net income $$12,430$ $$14,686$ Per share data: $$0.47$ $$0.57$ Weighted-average shares outstanding, basic $26,364$ $25,866$ Net income per common share, assuming dilution $$0.47$ $$0.56$	Selling, general and adminstrative expenses		34,874		32,771	
Interest expense $579$ $2,125$ Interest income $(351)$ $(303)$ Other expense (income) $277$ $(152)$ Other expense, net $505$ $1,670$ Income before income taxes and minority interest $20,123$ $23,683$ Provision for income taxes $7,693$ $8,997$ Net income $$12,430$ $$14,686$ Per share data: $$0.47$ $$0.57$ Weighted-average shares outstanding, basic $26,364$ $25,866$ Net income per common share, assuming dilution $$0.47$ $$0.56$	Operating income		20,628		25,353	
Interest income $(351)$ $(303)$ Other expense (income) $277$ $(152)$ Other expense, net $505$ $1,670$ Income before income taxes and minority interest $20,123$ $23,683$ Provision for income taxes $7,693$ $8,997$ Net income $$12,430$ $$$14,686$ Per share data: $$0.47$ $$0.57$ Weighted-average shares outstanding, basic $$26,364$ $25,866$ Net income per common share, assuming dilution $$0.47$ $$0.56$	Other expense (income):					
Other expense (income) $277$ $(152)$ Other expense, net $505$ $1,670$ Income before income taxes and minority interest $20,123$ $23,683$ Provision for income taxes $7,693$ $8,997$ Net income $$12,430$ $$$14,686$ Per share data: $$0.47$ $$0.57$ Weighted-average shares outstanding, basic $$26,364$ $25,866$ Net income per common share, assuming dilution $$0.47$ $$0.56$	Interest expense		579		2,125	
Other expense, net $505$ $1,670$ Income before income taxes and minority interest $20,123$ $23,683$ Provision for income taxes $7,693$ $8,997$ Net income $$12,430$ $$14,686$ Per share data: $$0.47$ $$0.57$ Weighted-average shares outstanding, basic $$26,364$ $25,866$ Net income per common share, assuming dilution $$0.47$ $$0.56$	Interest income		(351)		(303)	
Income before income taxes and minority interest $20,123$ $23,683$ Provision for income taxes $7,693$ $8,997$ Net income $$12,430$ $$14,686$ Per share data: $$0.47$ $$0.57$ Weighted-average shares outstanding, basic $26,364$ $25,866$ Net income per common share, assuming dilution $$0.47$ $$0.56$	Other expense (income)		277		(152)	
Provision for income taxes $7,693$ $8,997$ Net income\$ 12,430\$ 14,686Per share data: $12,430$ \$ 0.47Net income per common share, basic\$ 0.47\$ 0.57Weighted-average shares outstanding, basic $26,364$ $25,866$ Net income per common share, assuming dilution\$ 0.47\$ 0.56	Other expense, net		505		1,670	
Net income $$ 12,430$ $$ 14,686$ Per share data: Net income per common share, basic $$ 0.47$ $$ 0.57$ Weighted-average shares outstanding, basic $26,364$ $25,866$ Net income per common share, assuming dilution $$ 0.47$ $$ 0.56$	Income before income taxes and minority interest		20,123		23,683	
Per share data: Net income per common share, basic\$ 0.47\$ 0.57Weighted-average shares outstanding, basic26,36425,866Net income per common share, assuming dilution\$ 0.47\$ 0.56	Provision for income taxes		7,693		8,997	
Net income per common share, basic\$ 0.47\$ 0.57Weighted-average shares outstanding, basic26,36425,866Net income per common share, assuming dilution\$ 0.47\$ 0.56	Net income	\$	12,430	\$	14,686	
Weighted-average shares outstanding, basic26,36425,866Net income per common share, assuming dilution\$ 0.47\$ 0.56	Per share data:					
Net income per common share, assuming dilution \$ 0.47 \$ 0.56	Net income per common share, basic	\$	0.47	\$	0.57	
	Weighted-average shares outstanding, basic		26,364		25,866	
Weighted-average shares outstanding, assuming dilution26,61126,276	Net income per common share, assuming dilution	\$	0.47	\$	0.56	
	Weighted-average shares outstanding, assuming dilution		26,611		26,276	