

## Healthcare Scanner Instant Rebate & Red Cross Contribution

North America



### Give Back and Drive Sales Success with an Instant Rebate of up to \$50

Support the important work of healthcare customers and help them take advantage of the benefits of Zebra's healthcare scanners. With the **Healthcare Scanner Instant Rebate & Red Cross Contribution** (the "Rebate" or "Promotion"), you can receive an **instant rebate of \$25 - \$50** when customers purchase select Zebra healthcare scanners.

To give back to the community as we all work to overcome the challenges of COVID-19, Zebra will donate \$5 to the Red Cross for every scanner purchased through this Promotion.

This offer is available through September 26, 2020.

## Promotion Overview

Rebate Period	June 29 – September 26, 2020																			
Eligibility	All <b>Zebra® PartnerConnect</b> program resellers in North America (“Participants”)																			
Offer	<b>A recommended upfront rebate on qualified sales of select Zebra healthcare scanner SKUs:</b> <table><tr><th>Scanner</th><th>Eligible SKUs</th><th>Rebate Per Unit</th><th>Zebra Red Cross Contribution Per Unit</th></tr><tr><td><b>DS4608-HC</b></td><td>DS4608-HC4000BVZWW DS4608-HCBU2100AZW</td><td>\$25</td><td>\$5</td></tr><tr><td><b>DS8108-HC</b></td><td>DS8108-HC4000BVZWW DS8108-HCBU2104ZVW</td><td>\$25</td><td>\$5</td></tr><tr><td><b>DS8178-HC</b></td><td>DS8178-HCBU210FP5W DS8178-HCBU210FS5W DS8178-HCBU210MP5W DS8178-HCBU210MS5K DS8178-HCBU210MS5W DS8178-HCBU210SP5W DS8178-HCBU210SS5W DS8178-HCMF00BVMWW DS8178-HCSF00BVMWW</td><td>\$50</td><td>\$5</td></tr></table>				Scanner	Eligible SKUs	Rebate Per Unit	Zebra Red Cross Contribution Per Unit	<b>DS4608-HC</b>	DS4608-HC4000BVZWW DS4608-HCBU2100AZW	\$25	\$5	<b>DS8108-HC</b>	DS8108-HC4000BVZWW DS8108-HCBU2104ZVW	\$25	\$5	<b>DS8178-HC</b>	DS8178-HCBU210FP5W DS8178-HCBU210FS5W DS8178-HCBU210MP5W DS8178-HCBU210MS5K DS8178-HCBU210MS5W DS8178-HCBU210SP5W DS8178-HCBU210SS5W DS8178-HCMF00BVMWW DS8178-HCSF00BVMWW	\$50	\$5
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	<p>Please note:</p> <ul style="list-style-type: none"><li>• Eligible SKUs are listed above.</li><li>• Supplies, accessories and services are not eligible for this Rebate.</li><li>• All instant rebates from Distributors to Participants represent recommended instant rebates only. Final prices to Participants are determined by the Distributors at their sole discretion.</li></ul>																			
Combination with Other Discounts	The Rebate <i>can</i> be combined with Deal Registration. The Rebate <i>cannot</i> be combined with Price Concessions or Zebra partner-facing product, solution or other promotions for the same device. (The Rebate can be combined with GO Zebra and any other end user trade-in programs.)																			
Product Sourcing	Products should be purchased through distribution.																			
Participation Process	Channel partners do not need to apply for participation in the Rebate.  To take advantage of the Rebate, Participants must provide the promotion code <b>NAHCRC5PROMO</b> , along with their PartnerConnect Membership #, to Distributors when placing their order.																			
Minimum Order Quantities	No minimum quantity is required to receive the Rebate.																			

## For More Information

### Channel Partner Questions

Participants should contact their Channel Account Manager or distributor for any questions.

### Distributor Information

Distributors should visit [Partner Gateway](#) and download the Distributor Terms and Processes to view Distributor participation requirements.

## Frequently Asked Questions

### **Q. My company purchases product through a Distributor. How can I determine my final price?**

Contact your Distributor for all pricing-related inquiries.

### **Q: Is there a minimum order quantity for this Rebate?**

No minimum quantity is required to receive the Rebate.

### **Q: Does the Rebate apply to orders that I have booked, but have not yet shipped?**

Orders must be placed during the Rebate Period and shipped by Zebra or the Distributor no later than 30 days after the conclusion of such period. Please note that product supply during the Rebate Period is subject to availability.

### **Q: Can I combine this Rebate with other PartnerConnect promotion offerings?**

No, this Rebate cannot be combined with any other partner-facing offer or incentive. (However, it can be combined with the customer-facing GO Zebra trade-in program.)

### **Q: Are Deal Registration or Price Concession opportunities eligible for the Rebate?**

The Rebate can be combined with Deal Registration, but cannot be combined with Price Concessions.

### **Q: Do I need to provide specific information at the time I place my order?**

Yes, when you place your order, you must provide the promotion code **NAHCRC5PROMO** along with your PartnerConnect Membership # to be eligible for the Rebate.

### **Q: If I have specific questions about the Rebate, whom should I contact?**

Please contact your Channel Account Manager or Distributor for any questions.

## Participant Terms

### **Rebate Period: June 29 – September 26, 2020**

1. In this Rebate offered by Zebra Technologies International, LLC or any of its affiliated companies (referred to throughout this document as “Zebra”), Participant must notify the Distributor, at the time of order, of Rebate eligibility by providing the code NAHCRC5PROMO for each particular transaction.
2. Participants must provide end-user name, country and zip code information as well as any other sale-out information at the time of order to be eligible to receive the promotional pricing.
3. The Rebate is available for orders placed with a Distributor during the Rebate Period and shipped no later than 30 days after the conclusion of such period. Product supply during the Rebate Period is subject to availability.
4. All prices listed above represent recommended prices only. Distributors are always free to sell at the prices they choose.
5. The Rebate can be combined with Deal Registration, but cannot be combined with Price Concessions or Zebra partner-facing product, solution or other promotions for the same device. (The Rebate can be combined with GO Zebra and any other end user trade-in programs.)
6. The Rebate applies to the specific products included in the product families listed in this document. Accessories and services sold in conjunction with the products are not eligible for the Rebate.
7. The Rebate can be combined with the standard recommended discounts that may be available to eligible Participants through a related PartnerConnect Specialization.
8. Zebra and its agents have the right to audit, validate, or verify any purchases/sales claimed and serial numbers submitted.
9. Zebra reserves the right to modify, withdraw, or cancel the Rebate (in whole or in part) at any time and/or in any geography for any reason or for no reason, without prior notice.
10. Any requests that do not comply with the terms of the Rebate will be rejected. The Rebate is subject to all local laws and regulations.

11. Based on the Distributor's sales out report validated by Zebra, or on Zebra sales records, if a Participant violates the conditions of the Rebate, Zebra or the Distributor (as the case may be) have the right to bill back the difference. Additionally, Zebra may terminate Participant from this Rebate and from the PartnerConnect program.

## Disputes

THIS PROMOTION IS GOVERNED BY THE PARTNERCONNECT PARTICIPATION TERMS AND CONDITIONS (OR PARTNERCONNECT AGREEMENT) CURRENTLY IN EFFECT BETWEEN PARTICIPANT AND ZEBRA.