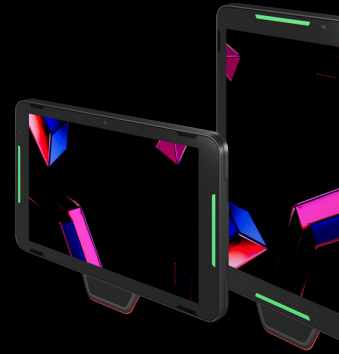




KC401 Kiosk Computer

Empower customers and frontline workers with a next-generation self-service experience in retail, hospitality, healthcare and industrial environments. The KC401 10-inch Android Kiosk helps users complete tasks with an intuitive interface, frictionless contactless transactions and flexible data capture. Designed as a seamless upgrade from Zebra's CC6000, the KC401 modernizes self-service workflows with minimal cost and disruption—while reducing IT overhead through enterprise-grade security and management.



Top benefits our customers love

1

A modern and intuitive self-service experience

- Bright 10-inch display helps customers and frontline workers easily navigate everyday tasks
- Programmable LED lights provide helpful visual cues, making kiosks easier to locate
- Integrated NFC tap-on-glass enables contactless workflows, perfect for quick loyalty identification, payments, and secure access
- Optional enterprise-grade scanners make scanning effortless, capturing virtually any barcode in any condition
- Zebra Workcloud Sync lets customers call for assistance directly from the kiosk for fast service

2

Flexible scanning and deployment

- Three scanner angle options help customers optimize scanning for specific workflows and installations
- Scanner accessories are easy to install on site and work in either portrait or landscape orientation
- Multiple VESA mounting options simplify placement on walls, poles, counters and existing cabinetry
- Power-over-Ethernet (PoE+) reduces installation time and cost by eliminating the need for nearby power outlets and extra power cords
- Wi-Fi 7 provides fast, dependable wireless connectivity when wired Ethernet is not available or preferred

3

Enterprise-ready reliability, security, and value

- Built to handle constant daily touch interactions in high-traffic environments
- IP65 sealing, scratch-resistant display and impact-tested durability help reduce repair risk and protect uptime
- Zebra DNA tools help simplify setup, security and device management across the lifecycle
- LifeGuard™ for Android™ helps protect kiosks from emerging threats while giving IT control over when and how updates are deployed¹
- Zebra Workcloud Timekeeping adds more value to the KC401 by turning it into a timeclock

What's New vs. CC6000

The KC401 helps customers modernize from the CC6000 with minimal disruption while adding new capabilities for today's self-service workflows.

A more advanced platform: The KC401 moves to a newer QCS6690 processor with 6 GB RAM and 64 GB storage, helping support faster, more responsive self-service workflows.

Modern Android OS support: The KC401 launches on Android 15 with support through Android 18, helping customers extend their standardization window and reduce refresh pressure.

Integrated NFC tap-on-glass: The KC401 brings NFC to the front display, enabling contactless workflows such as loyalty identification, ID/badge access, ticketing, passes and payment.

Upgraded wireless connectivity: The KC401 advances to Wi-Fi 7 and Bluetooth 6.0, giving customers faster, more current wireless performance for connected self-service environments.

More flexible scanning: The KC401 offers three optional field-installable SR500 scanner accessories with different scan angle options: -25°, 0° and +25°.

Improved user experience: The KC401 includes programmable LED lights that provide visual cues to help customers and workers locate available kiosks and understand device status at a glance.

Built for more environments with IP65 sealing: The KC401 expands use in environments where dust and liquid exposure or frequent cleaning matter.

More durable: The KC401 adds enhanced scratch resistance and ball-drop impact testing to help withstand constant touch interactions in busy, public-facing environments.

Seamless upgrade path: The KC401 is designed as a drop-in replacement for CC6000 customers, supporting existing mounting solutions to help modernize with minimal cost and disruption.²



Objection handling

Operations manager, Zebra customer

“Why should we upgrade from the CC6000? Our current kiosks still work,”

Response

If your CC6000 kiosks are still working, that is a strong sign you made a good investment. The KC401 is designed to help protect that investment, with compatibility that can help reduce disruption and avoid unnecessary infrastructure changes.

- The KC401 modernizes the kiosk experience with a bright 10-inch display, programmable LED light bars and integrated NFC tap-on-glass—helping customers and workers navigate tasks more easily and complete contactless transactions faster.
- Optional enterprise-grade scanners come in a choice of three scan angles, helping optimize ergonomics for your scanning workflows.
- Wi-Fi 7 and Bluetooth 6.0 provide faster, more future-ready wireless connectivity.
- The newer Qualcomm Dragonwing Q-6690 platform helps deliver faster, more responsive performance for modern kiosk workflows.
- IP65 sealing expands deployment into environments where dust, liquids or frequent cleaning matter, such as commercial kitchens.
- Enhanced scratch resistance and impact testing help improve reliability and keep the display looking new.
- Compatibility with existing CC6000 mounting solutions reduces upgrade cost and disruption.²

Operations manager, Non-Zebra customer

“Why shouldn’t we use a low-cost consumer tablet or kiosk?”

Response

A lower-cost consumer tablet or kiosk may cost less upfront, but downtime, replacements, added peripherals and shorter lifecycles can quickly increase total cost of ownership. The KC401 is built to help protect your long-term investment and lower the total cost of ownership (TCO).

- Many consumer and low-cost devices are not designed for constant public use and frequent cleaning, which can lead to more failures, replacements and operational disruption.
- Shorter consumer lifecycles can create added IT work and refresh costs as models change frequently and older devices lose support.
- Limited durability, sealing and display protection can increase repair costs and downtime in demanding environments.
- Basic devices may require separate scanners, NFC accessories or other peripherals, adding hardware, integration and support costs.
- Limited control over security updates and OS migrations can create risk when devices update before business-critical applications are fully tested.
- Consumer devices may not offer enterprise support. Zebra OneCare Essential goes beyond the standard warranty to cover wear and tear and accidental damage, helping reduce surprise repair costs and keep critical kiosks operating.

Sales/reference materials

The Source (for internal Zebra only):

<https://zebra.showpad.biz/webapp2/home>

Product home:

zebra.com/kc401

Partner Gateway:

<https://partnerportal.zebra.com>

Services:

zebra.com/zebraonecare

Support pages:

zebra.com/support

Zebra DNA:

www.zebra.com/zebradna

Accessories

The KC401 offers flexible accessory and mounting options that help customers tailor each kiosk to their workflow. For CC6000 customers, backward compatibility with existing mounting solutions helps simplify migration and reduce deployment costs.

Top options:

- Field-installable scanner accessories: Add enterprise-grade scanning on site, with three scan angle options (0°, +25° and -25°) to support different kiosk placements and workflows
- VESA mounting support: Compatible with 100x100 and 75x75 VESA mounting patterns for flexible installation on walls, poles, counters and cabinetry
- Designed to work with existing CC6000 mounting solutions, helping customers upgrade without replacing infrastructure
- CC6000 print kiosk mounting kit compatibility: Helps customers preserve existing print kiosk investments when transitioning to the KC401
- Power options: Supports the recommended 36W KC401 power supply. With reduced functionality and required adapter, it supports the legacy CC6000 16W power supply. Additionally, it supports Power-over-Ethernet (PoE+) for cleaner, more flexible installation



Objection handling

Operations manager, Zebra or non-Zebra customer

“Which kiosk is right for us—the KC401 or Elo I-Series 5?”

Response

The right choice depends on your environment, software, payment needs and deployment priorities. Consider these questions:

- Are you building a solution in a Zebra environment? The KC401 may be the better fit if you want alignment with Zebra mobile devices, Zebra DNA and the broader Zebra ecosystem.
- Are you upgrading from the CC6000? The KC401 is the natural migration path, helping protect investments in mounts and infrastructure.
- Are you already using software validated on Elo? The I-Series 5 may be the better fit to minimize testing and continue with an existing Elo-based solution.
- Do you need broad payment support, including swipe and chip? The I-Series 5 may be the better fit for payment-heavy or POS-oriented applications requiring payment peripherals.
- Do you have a mixed fixed and mobile deployment? The KC401 may be a better fit if you want a more unified Zebra environment across kiosks, mobile devices and software tools.

IT manager, Technology decision maker

“How do I know which scan angle is right for our environment?”

Response

The right scan angle depends on how the KC401 is mounted, the furniture or enclosure around it, and where users naturally present an item, phone or label.

- 0°: Projects the scan zone straight down beneath the scanner when the kiosk is mounted on a wall or counter. Best for smaller items, phones or badges that can be positioned directly under the device. On a flush wall mount, it may be less suitable for larger objects that cannot be held close enough to the wall.
- +25°: Angles the scan zone outward toward the user. This can provide more clearance for larger items and help prevent the object from contacting the wall before the barcode enters the scanner's field of view. It is also the same scan angle used on the CC6000.
- -25°: Angles the scan zone back toward the device. It is generally used with furniture or enclosures designed around that angle. For example, customers with parcel-return kiosks requested a -25° option for a more ergonomic scanning position for return labels.

Operations manager, IT manager

“Will installation be complicated or require us to change our existing setup?”

Response

The KC401 is designed to make deployment flexible and minimize disruption, whether you are upgrading an existing kiosk or planning a new installation.

- For current CC6000 customers, the KC401 supports existing mounting solutions and infrastructure², helping reduce the need for costly redesigns.
- Support for portrait or landscape orientation and multiple VESA mounting sizes makes it easier to fit the KC401 into walls, poles, counters and cabinetry.
- Power-over-Ethernet (PoE+) can deliver power and network connectivity through a single cable, reducing the need for nearby outlets, extra cords and complex installation work.
- When a wired connection is not practical, Wi-Fi 7 provides a fast, dependable wireless option.
- Field-installable accessories and flexible mounting options help teams adapt the KC401 to their environment without rebuilding the entire setup.

Support solutions

Zebra offers a wide portfolio of services to address your customers' operational needs:

Manage and Support

Zebra OneCare™ Maintenance Plans keep your customers' devices operating at peak performance, while eliminating unexpected repair costs. Customers can choose the right level of support they need, then further tailor their plan with flexible options like logistics services.

A Zebra OneCare contract includes LifeGuard™ for Android™ support, which delivers the regular OS updates required to stay on top of emerging security threats, while allowing your customers to migrate to new versions at their own pace.

Professional Services

Gold Build ensures peak performance with user profiles. Zebra Staging saves time and ensures consistency on OS version, security and applications. Zebra can also package the device, accessories and printed collateral into individual or site-specific boxes.

Actionable Intelligence

Zebra VisibilityIQ Foresight™ provides a cloud-based dashboard to view device inventory insights—making it easy to address potential issues before they impact operations.

1. LifeGuard™ for Android™ requires a Zebra OneCare™ contract. 2. The KC401 requires PoE+ 30W infrastructure. Existing standard PoE 15W infrastructure used with CC6000 will not support the KC401 and must be upgraded.