ZEBRA: EMPOWERING FRONTLINE CLINICIANS WITH A PERFORMANCE EDGE

Your clients in the healthcare field face a growing host of challenges. They have to manage patient safety, ensure efficient workflow, and maximize productivity—all while providing the best experience possible for their patients. That's a lot to synchronize, especially when healthcare is "always on," 24 hours a day, every day of the year.

Patient-centric care with purpose-built healthcare technology

Putting the correct piece in the right place is essential for healthcare. Medications, equipment, and staff need to be deployed seamlessly across facilities to meet patient needs … which can often be unpredictable. That requires a responsive, interconnected network—a digital mesh uniting patients and assets, plus solutions that let your healthcare clients view resources in real time, leading to better-informed decisions, lifesaving responsiveness, and improved patient outcomes. Possible asset strategies include:

- **SMART ID CARDS** identify guests and patients, allow medication confirmation, and secure perimeter and interior safety via rules-based security. Uses: entrances, secure areas, staff and guest IDs

- **BARCODE SCANNING** reveals information about technology and medication, including contents, maintenance status, and expiration date. Uses: pharmacy, stockroom, operating room

- **RFID MOBILE MEDICAL RECORDS** allow physicians to review patient information from any location. Uses: peer consultation, appointments, bedside

- **CLOUD COMPUTING** enables patients to see their patient portals and physicians to review records from any device. Uses: patient self-care, physician review of records

- **RFID PATIENT LOCATION** allows efficient care of patients and improves workflows, as well as prevents accidental egress. Uses: nursery, skilled nursing facilities

- **INPATIENT REAL-TIME LOCATING** combines with RFID patient location devices to allow providers to identify each patient in real time. Uses: nurses' station, paging services

ZEBRA TOTAL SOLUTIONS FOR THE BEST IN PATIENT CARE

From on-demand wristband printing to pay-as-you-go wireless LAN solutions and from ultra-low temperature labeling to remote patient monitoring technologies, Zebra has created a full portfolio of integrated products and services. Introduce your healthcare IT customers to Zebra, their one-stop shop for healthcare labeling, monitoring, and insights.

PRINTERS

Wristband Printers	Desktop Printers	Mobile Printers	Tabletop Printers	Card Printers

SUPPLIES | **SCANNERS**

Patient ID Wristbands	Labels	1D Scanners	1D/2D Scanners

MOBILE COMPUTING | **WIRELESS**

Mobile Computers	Smart Badges	Tablets	Access Points

SCANSOURCE AND ZEBRA: A POWERFUL TEAM FOR A COMPLEX VERTICAL

Zebra technology combines rugged exteriors with high-accuracy performance to meet the needs of the healthcare vertical. In fact, Zebra has carefully selected and designed technology solutions to help connect providers with patient data and asset information in real time, enabling higher levels of responsive patient care. Zebra is at the forefront of integrated healthcare technology solutions, and ScanSource is here to make sure these solutions run seamlessly.

FOR ALL YOUR BUSINESS-CRITICAL NEEDS, SCANSOURCE IS HERE

At ScanSource, we're eager to help resellers like you find a field of expertise—such as healthcare—and master it thoroughly, discovering new opportunities, edging out competitors, and closing deals. We want to help you build lasting relationships with your customers as they turn to you for more and more pieces of a complete solution.

ScanSource offers:

Custom Configuration Center

- 30,000-square-foot configuration lab
- Tablet experts
- In-house solution testing
- Asset tagging
- Cellular activation
- Hardware configuration
- Licensing
- Software integration and configuration

Experts at your call

- Product- and business-specific experts
- Advise on sales strategies, solution-building, and add-ons
- Pre- sales support
- Marketing support

Deals to help your business soar

At ScanSource, we don't just offer a product list—we make solutions easy to sell with:

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- TCO-lowering bundles
- Rebates for trade-ins and featured products
- Rewards programs to incentivize performance

Ready to learn more?

Reach out to your sales rep at 800.944.2432 today!