

# BEYOND

— EXPECTATIONS —  
SCANSOURCE & MITEL

## Win MORE in Q4 with Mitel Promotions!

As the year draws to a close, Mitel incentives are the yellow brick road to maximizing your earnings. We have an unbelievable collection of incentives to help close out your business year with a bang. Check them out:

- Mitel MiVoice platforms\*: **Buy three phones, get one free**
- Premium software licenses\*: **Buy two licenses, get one free**
- MiVoice Business 25\*: **Receive 25% off** specific hardware, software, and endpoints

\*Certain restrictions apply. See all of our deals [here](#). Call your ScanSource sales rep if you have questions!

## TIP OF THE MONTH

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### Did you know Mitel's 6920, 6930, and 6940 phones are now on MiVoice Connect?

The Mitel 6900 Series is a powerful suite of elegant desk phones with crystal clear audio, advanced features, and a broad array of accessories to help improve productivity and mobility in today's modern business. Join us on October 22 at 2pm to find out more about this phone system and the MiVoice Connect platform.

[REGISTER HERE](#)

### **Connect to NEW phones now!**

The MiVoice Connect platform has now been expanded to include the 6900 series phone family. The 6910, 6920, 6930, and 6940 phones and accessories are now ready for orders and shipping. Watch our video to learn more about our top-of-the-line phone series:

[WATCH NOW](#)

### **A Mitel Virtual Event with fellow peers and experts?! Sign me up!**

The Mitel User Group Virtual Event on October 22 will include a group of more than 700 Mitel experts from around the world—including you! You'll learn a lot—and you'll get to experience events through virtual 3D, including FREE end user trainings.

[REGISTER HERE](#)

## CASE STUDY

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### **Going metro? Time for urban phones!**

With an end-of-life phone system that lacked business productivity features, Weber State Credit Union was unable to accommodate growth. Mitel's VoIP solution was right on the money, providing extensive integration and contact center features.

[READ THE CASE STUDY!](#)

## Required update alert

Mitel has identified a root certificate update requirement for ALL MiVoice

Business customers operating on releases between R5.0 and 9.0 that require either installation of a patch or an upgrade to MiVB R9.0 Sp3.

[READ FULL BULLETIN](#)

## Just a little FYI

Ready for some Mitel Global Partner Program Updates? We've got them!

Check out the list of Mitel Partner Program reminders that will help keep you up to date with program requirements well into 2020. Check them out!

[SEE REMINDER LIST](#)



### Get Certified

ScanSource and Mitel have published their latest schedule of certification classes offered this year.

[See full schedule](#)

## MITEL'S MONTHLY GIVEAWAY

Ready to win a prize that's sweeter than a candied apple? Answer the question below by October 18. The first 15 people to submit the correct answer—plus 10 random drawing submissions—will win a prize!\*

**What were the first Jack-o-Lanterns made of?**

ANSWER NOW

*\*View terms and conditions.*



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