

BEYOND

— EXPECTATIONS —
SCANSOURCE & MITEL



14.2 migration season getting you down? Not to worry – you’ll hit a home run with our new migration strategy. Since you’re part of our top-notch team, we’ll give you the resources you need to knock 14.2 migrations out of the park! PLUS – we’ll reward you with lots of great prizes when you hit a migration home run!

[BATTER UP!](#)

TIP OF THE MONTH

Take advantage of the Partner Marketing Hub!

Initiate a 14.2 Migration campaign in Mitel’s Partner Marketing Hub, and you can win \$50 for use in the Mitel Gear Store! Take advantage of that offer as well as all the other campaign options to help you succeed!

[SIGN UP NOW](#)

Mitel Pricing Initiative (MPI) alert

This year, Mitel is making pricing more equitable worldwide. Effective April 29, you'll see price changes for products and services, new material price groups, and partner-level discounts. Sign into the Mitel MiAccess partner portal and read the [Mitel Pricing Initiative newsfeed](#) and/or register for the MPI webinar for more details.

[REGISTER NOW](#)

Springtime is selling time

Maximize your Mitel selling potential with a lineup of great promotions: MiContact Center Office Migration; Pathways Program; Buy 3 Phones, Get 1 Free; Midmarket Bundles; Cloud Migrations; and so many more!

[SEE PROMOS](#)

Get a global grip

Want to see where you stand as a Mitel partner? Check the Partner Program Dashboard via MiAccess to ensure you're on track to achieve your desired partner level.

[SEE WHERE YOU STAND](#)

MEET THE TEAM



Sara Wilde

SUPPLIER BUSINESS MANAGER - MITEL

Meet Sara, the Mitel wizard on the ScanSource supplier business team. She's been instrumental in the success of ScanSource for almost 14 years and has focused on Mitel for 6 of those years. Sara is originally from Ohio and has two loving basset hounds that are just adorable. Need some help with your Mitel business? She's got what you need!

SOCIAL MEDIA FEATURE



ScanSource
@ScanSource

Follow

AI is and has been a hot topic for a while. Have any questions on it? Find out more on our ScanSource @Mitel blog around communication security in the realm of #AI! bit.ly/2VWJLFw



7:11 AM - 8 Apr 2019





Need news? Play a podcast!

Tune in to our Beyond Expectations podcast for industry news, business tips, and fun interviews with Mitel executives. This April, Lou McElwain explains the full range of Mitel products ScanSource offers, and much more!

[Tune in!](#)



MPI, explained

This month, we break down Mitel's Pricing Initiative. Join our web seminar on April 23, when Lana King, Mitel's Senior Director of Global Channel Strategy & Programs, gives us the inside scoop.

[Register today!](#)



UC Win: MiVoice Office 400

Mitel's MiVoice Office 400 ensures that your customers can master the operational efficiency required to exceed guest expectations with technology that goes far beyond call control.

[See product details](#)



San Diego Padres Case Study

As the host of the 87th annual MLB All-Star Game, the San Diego Padres are blazing the trail to the cloud and setting the technology standard for the league.

[Read more](#)



Upcoming events

Keep an eye out for details on our upcoming ScanSource + Mitel Roadshows!

MITEL'S MONTHLY GIVEAWAY

Ready for this month's giveaway? Answer the question below and fill out our short form by 12 pm ET on Friday, April 19. The first 15 people to submit the correct answer—plus 10 random drawing submissions—will win a prize!*

What is the Mitel Pricing Initiative?

[ANSWER NOW](#)

*[*View terms and conditions.](#)*



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