

BEYOND

— EXPECTATIONS —
SCANSOURCE & MITEL

Time's flying by—don't miss your chance to win!

You have just one week left to enhance your chance to win a trip to Greenville, SC, for a major concert on May 30. Twelve lucky, high-performing partners will join us at our headquarters, where we'll experience a business-building program followed by the concert of a lifetime—all expenses paid!



How to win

+

Are you ready?

Beyond Expectations is relaunching soon—and we couldn't be more excited! Be on the lookout for more fun-filled and educational adventures as the year continues. Check out the recap video from one of our recent trips below!



March agenda: Maximize your Mitel marketing

In this month's Mitel web seminar, we'll cover our JMF and discretionary funding programs, plus tell you how the ScanSource partner marketing team can help with your marketing activities. Let us help you succeed with your Mitel business—join us on Tuesday, March 26, at 2 PM ET for our monthly web seminar.

Register today!

Introducing Mitel podcasts

Smooth moves!

Stay up to date about how you can succeed in business. ScanSource and Mitel have created podcasts you can listen to at your leisure—in the car, in bed, in the bath, you name it! This month, we'll interview Lou McElwain, new Senior Vice President of Americas Sales. Stay tuned for many more topics that are in the works!

Check it out!

As you know, all 14.2 and below systems are going end of life at the end of 2019. NOW is the time to migrate your customers. ScanSource has the resources needed to make the process painless. Whether you need a quick glance at an FAQ, a deep talk with our **ScanSource Professional Services Team**, or a few sweet discounts, we've got you covered. Plus, hear some **great advice** from this Mitel director!

More information

Mitel News Corner

Q1 partner check-in

Take a minute to review your Mitel Partner Program dashboard to make sure you're on the right track to achieve your desired level in the Mitel Global Partner Program. You must meet all requirements by March 31, 2019. (If you have admin-level rights within MiAccess, you can view the dashboard via the Management tab in **MiAccess**.)

Mitel's Monthly Giveaway

Ready for this month's giveaway? Just answer the question below and fill out our short form by 12 pm ET on Friday, March 22, 2019. The first 40 people to submit the correct answer—plus 10 random drawing submissions—will win a prize!*

**View terms and conditions.*

As the Official Business Technology & Communications

Partner of MLB, Mitel is working to transform the independent platforms involved with game venues into a common, unified system. How many teams does the MLB have this year?

Answer now



scansource.com/beyondexpectations

877.847.7000

