

BEYOND

— EXPECTATIONS —
SCANSOURCE & MITEL

Carve the turkey, and then carve the slopes!

Fill your plate with sales this fall, and you could win a spot on our next Beyond Expectations trip to Beaver Creek, Colorado, in February! Don't miss your chance to forge business relationships and learn more about building a strong Mitel practice, all while enjoying spectacular views.



Already a Beyond Expectations partner? Take a look at your progress so far:

Q4 2018 Goal	Sales through 11/12/18	% to Goal
1,234.56	123	10%

If you don't see your numbers in the table above, you aren't part of Beyond Expectations.

Register Today!





Fall & fellowship: Our September Beyond Expectations trip

In September, six hardworking partners enjoyed amazing views at a West Coast getaway while building relationships and learning all about ScanSource's and Mitel's business processes. See the scenery we loved and the connections we created together!

Meet MiVoice Business R9

Make today the day you sell MiVoice Business with this complete refresh of platform software. R9 includes collaboration and contact center capabilities for a long-lasting, single solution. Here's your pitch:

- MiVoice Business R9 is one of the most advanced mid-market communications platforms.
- Software updates going forward are simplified, meaning less work and fewer truck rolls.
- Acquire a single solution and improve your ROI when you incorporate MiCollab, MiContact Center Business, 6900, and SIP-DECT endpoints.

Reach out to your sales rep today to start selling!

Missed our web seminar?

Give thanks for Q4 promos

No worries—we've got the recap for you! Now available on demand, the MiCloud Engage Contact Center multi-tenant CCaaS platform lets your clients engage with customers via a wealth of media, including chat, email, phone, SMS, and social.

[**Watch Now**](#)

The holidays are coming, but we mean business when it comes to Mitel! Finish Q4 strong with promotions that will fly off the truck. Your ScanSource sales representative is ready to help you, so make the call and place your orders today.

[**View Promos**](#)

Mitel News Corner

Explore pathways to Mitel migration

Do you have customers using ShoreTel 14.2 or earlier systems? If so, now is the time to help them start migrating! ScanSource and Mitel have simplified the decision process with on-site and cloud offerings that will enhance the migration pathway.

[**See migration-path selections**](#)

Mitel's Monthly Giveaway

Answer the question below and fill out our short form by 12 pm ET on Friday, November 16, 2018. The first 40 people to submit the correct answer—plus 10 random drawing submissions—will win a prize!*

**View terms and conditions.*

What five-letter word becomes shorter when you add two letters to it?

[**Answer now**](#)



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