

BEYOND

— EXPECTATIONS —
SCANSOURCE & MITEL

Don't let a missed chance to win haunt you!

Don't let looming deadlines and busy holidays scare you off. Q4 offers new chances to win big with Beyond Expectations. Sign up for Beyond Expectations, and you can bob for these apples today!

- Executive networking trip to Beaver Creek, CO
- ScanSource business-building trip
- \$2,500 in marketing funds
- Strategic Blue Bash



Already a Beyond Expectations partner? Here's how you are tracking so far:

Q4 2018 Goal	Sales through 10/15/18	% to Goal
1,234.56	123	10%

Don't see your numbers in the table above? That means you're not registered for Beyond Expectations!

Register Today!



Introducing
MiCloud Engage Contact Center

Data-driven to help businesses run smarter

MiCloud Engage Contact Center is a streamlined solution that allows businesses to scale up and down with ease. As customer interactions increase or decrease over the year, MiCloud Engage gives companies the agility they need to provide the best contact experience possible!

Get your second (third, fourth) wind

Finish Q4 strong with these we-mean-business Mitel promotions. Place your orders today—your dedicated ScanSource account executive is ready to help!

Grow your business faster with **these promos**.

A scary good web seminar

Need a marketing boost?

You don't want to miss this web seminar about MiCloud Engage Contact Center. An "over the top" multi-tenant Call-Center-as-a-Service platform, MiCloud Engage is a flexible, scalable management solution that runs on a reliable, secure platform. Learn how MiCloud Engage improves the customer experience while increasing productivity.

[**Register today!**](#)

ScanSource has Discretionary Funds to support our Mitel Silver and Authorized partner activities that will cultivate growth and take your business to the next level. We want to help you succeed! We are also offering reimbursement for all activities. Work with your Vendor Champions or Regional Account Managers to request funds!

[**Learn more**](#)

Mitel News Corner

6900 Series available on MiCloud Connect

Starting October 1, our Mitel 6900 IP phones are available to order for new customers on the MiCloud Connect platform. Part of Mitel's premium phone family, this series features a wide portfolio of accessories—and they're fully integrated with the MiCloud Connect platform for a seamless user experience. **More details**

Mitel's Monthly Giveaway

BOO! Ready for the October giveaway?

Answer the question below and fill out our short form by 12 pm ET on Friday, October 19. The first 40 people to enter the correct answer—plus 10 random drawing submissions—will win a prize!*

**View terms and conditions.*

Your parents have six sons including you, and each son has one sister. How many people are in the family?

Got the answer?



scansource.com/beyondexpectations

877.847.7000

