

BEYOND

— EXPECTATIONS —
SCANSOURCE & MITEL

Keep your eyes on the prize

Beyond Expectations is moving full speed ahead! Many of you have already registered, and reached your Q2 goal. Still need to sign up? It's now easier than ever! Just click the button below, fill out the form, and you may be on your way to Palmetto Bluff in November!

[Sign Up Today](#)

See your ranking:

Already a Beyond Expectations partner? Here's how you are tracking so far:

Q2 2018 Goal	Sales through 7/16/18	% to Goal
Not Applicable	Not Applicable	Not Applicable





Are YOU Cloud Ready?

See what Mitel is doing to ease the transition to the cloud while minimizing disruption and protecting assets.

Don't miss Mitel Next!

Join the Mitel crew this October 1–4 in Phoenix, AZ, for Mitel Next 2018. Your exceptional customer experience begins with the right technology and a smart plan. Come to Mitel Next to find out how you can achieve the wins you need today and build momentum for tomorrow. Save \$200 with the Early Bird Discount when you register by August 5 (limit two discounts per partner). Follow the link below to see how to build a transformation that stands the test of time!

[***Register Now!***](#)

Complete call visibility

Tools made to sell

Customers want round-the-clock availability, but a small business may not be able to staff 24/7. Enter Mitel OfficeLink, providing all the features of a business phone system in a mobile application.

[*Meet OfficeLink*](#)

We've updated our Mitel Resource Center with all you need to make the case for Mitel! Find the latest products, tech trends, customer success stories, and products guides, all in one convenient location.

[*Visit Now*](#)

Mitel News Corner

Sweeten your cloud business with Mitel

You watched our video about how Mitel eases cloud migration—right? We're also making the process pleasant with promotions for you and your customers. See how Mitel makes it worth your while to start migration conversations.

[*Sweeten the Deal*](#)

Mitel's Monthly Giveaway

Ready for this month's giveaway? Simply answer the question below and fill out our short form by 12 pm ET on Friday, July 20, 2018. The first 40 people to submit the correct answer—plus 10 random drawing entries—will win a prize!

**I have 6 faces and 21 eyes, yet I cannot see.
What am I?**

[*Answer Now*](#)



scansource.com/beyondexpectations
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