

ClickShare

Boost your business

Join our ClickShare Trade in program

As employees return to the office, they face unfamiliarity with conference room equipment, IT teams are coming back to out-of-date system firmware, and everyone is searching for a quick solution to increase productivity in today's hybrid workplace. ClickShare Conference, the agnostic wireless room system, optimizes meeting spaces for today's environment. Walk in, connect automatically to the room devices, and start a meeting from your laptop utilizing any UC&C (Unified Communications & Collaboration) platform - all with one click.

Boost your profitability with Barco's ClickShare Trade-In Program.

Receive exclusive discounts when you upgrade legacy EOL ClickShare or competitive devices to the newest generation of ClickShare technology.



Short cycles , increased margins

Resellers can utilize the Trade-in program and take advantage of more competitive pricing. Simply contact your channel manager or authorized distributor, who will be able to support you in registering your Trade-in request with Barco.

Model	Discount off of Reseller Cost
C-5	\$ 270
C-10	\$ 354
CX-20	\$ 400
CX-30	\$ 500
CX-50 (Gen1 & Gen2)	\$ 600

What's in it for you?

- Grow your ClickShare sales numbers
- Re-visit your existing install base
- High margin, short sales cycle
- Instock and ready to ship

What's in it for your customer?

- Latest ClickShare features at a attractive price
- Disposal of old hardware in an environmentally conscious way
- ClickShare simplicity for employees and guests from the Market Leader in Wireless Collaboration

I want to take advantage ClickShare Trade-in program. What should I do?

- 1. Promote the ClickShare Trade-in Program**
to your customers and demonstrate the value of the ClickShare Presentation and Conferencing capabilities.
- 2. Complete the Trade-in Registration**
Prior to receiving a quote from your distributor, please complete the online trade-in claim registration form at <http://www.barco.com/tradein>
- 3. Receive a quote**
 - Barco will validate the trade-in claim within 72 hours.
 - Once validated, Barco will notify you and your distributor of the approval via email and provide a TIPR(Trade-in Product Registration) number.
 - Your distributor will provide you with a quote based on the desired products you want to trade to.
 - Attached to the approval email, Barco will provide a shipping label for the traded units to be returned for re-cycling.
- 4. Proceed with your purchase and installation**
 - Your distributor will handle the order fulfillment of the approved trade-in.
 - Return the old units to Barco using the shipping label(s) provided.

Recycle the used Product

If your end-user prefers on-site asset disposition, please ensure that you receive a "certificate of disposition" from the facility and forward the certificate to us.connect@barco.com. Please return the old units to Barco.

The Trade-in program for ClickShare runs until 31 December 2023.
More info? Contact your distributor or send your questions to us.connect@barco.com.

