

## ENHANCE FLEXIBILITY. INCREASE PREDICTABILITY. GO MONTHLY.



## What is ScanSource Device+?

ScanSource Device+ is a device-as-a-service solution that allows our sales partners to provide a month-to-month hardware solution that can be canceled any time. This is a great option for sales partners seeking to turn one-time hardware sales into monthly recurring revenue to align with their existing managed services solutions.



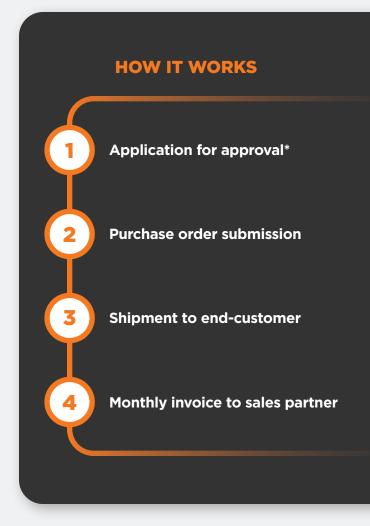
## Sales Partner Benefits

- Month-to-month flex-term hardware financing can be canceled any time
- Ability to bundle any hardware, software, and services into one monthly invoice
- Turn one-time hardware sales into monthly recurring revenue
- Offset upfront costs and preserve cash flow
- Establish a predictable monthly revenue stream for cash forecasting
- Eliminate the capital expenditure decision and win more deals!



## **End-Customer Benefits**

- Alleviate the capital burden through smaller periodic payments
- Single monthly payments for hardware, software, and services
- Ability to scale up or down
- Option to refresh or return technology
- No third-party financing



\*Solution available to US-domiciled sales partners only