

# READY SELL GO

Earn Points. Get Rewards.



## HONEYWELL GO IS BACK!

Effective May 15, Partner Sales Reps are eligible to earn points on the following:

**Hardware:** A, B and C SKUs (No custom SKUs)

**Additional Products:** Service, Operational Intelligence, and SOTI (excludes HEM and custom SKUs)

### WHAT MAKES OUR PROGRAM UNIQUE?

- You can earn points on **Project Registrations** and **Price Exceptions**
- **No cap on the number of points** you earn on qualifying sales

### WHAT'S AVAILABLE NOW?

- [Partner Hardware, Service and Op Intel Point Guide](#)
  - **New!** Service & Op Intel Points
- [Program Overview](#)
- **Summer is getting hotter with July Double GO Points!**
  - Earn 2x the amount of points on select SKUs
  - July 2 to July 31, 2023
  - Eligible SKUs: **Print:** PC43, PM43, PM45, RP2/4  
**NEW! PC45**  
**Scanning:** 147X, 1950, 1952, 1960, 1991iSR

### POINT EXAMPLES

- **Xenon 1950 Coded** – A SKU earns **450 points** per device sold
- **CK65** – A SKU mobile computer earns **1050 points** per device sold
- **Thor VM3A** – A SKU earns **2500 points** per device sold

### CASH YOUR POINTS IN FOR:



**AirPods**  
16,869 points



**Dyson V8 Cordless  
Vacuum Cleaner**  
43,961 points



**Sony 85" 4K TV**  
291,263 points



**Five Night  
All-Star Disney  
Vacation for 4**  
756,000 points



**Super Bowl  
Upper Level  
Tickets Only**  
2,160,000 points

### AND MANY MORE!

*\*Prize options subject to change*

# SMB SCANNING SIZZLE

An Added Discount For Select Scanners and SMB Partners.  
Offer Term: July 24, 2023 – September 30, 2023

## OBJECTIVE

Honeywell will run an inbound campaign to an identified group of inactive SMB partners with the objective to reenergize and start buying Honeywell scanners. These are Gold and Silver tier partners, who will receive a **10% discount off list price that can stack with their existing tier discount where applicable.**

**10%** Discount off list price  
For a Limited Time!

## WHAT'S SMB SCANNING SIZZLE?

SMB Scanning Sizzle can be used in conjunction with your purchase price from distribution. The program is designed to motivate SMB partners to purchase Honeywell scanners from their preferred authorized distributor BlueStar, Ingram Micro or ScanSource.

## TABLE A – ELIGIBLE SKUs FOR SMB SCANNING SIZZLE DISCOUNT

PRODUCT FAMILY	SKU	DESCRIPTION	LIST PRICE	REBATE	ELIGIBLE DISCOUNT
1950	1950HHD-5-N	<b>1950h Scanner Only:</b> Healthcare, 1D, PDF417, 2D, HD focus, White Disinfectant-ready housing, Vibration, NA Only, TAA compliant	\$542.97	\$54.30	10%
1952	1952HHD-5USB-5-N	<b>1952h USB Kit:</b> Healthcare, 1D, PDF417, 2D, HD focus, White Disinfectant-ready housing Scanner (1952HHD-5-N), USB Type A 3m straight cable (CBL-500-300-S00), Presentation Charge & Communication base (CCB12-010BT-HC-N), Vibration, NA Only, TAA compliant	\$1,346.67	\$134.67	10%
1960	1960HHD-5USB-N	<b>1960h USB Healthcare Kit:</b> White Anti-Microbial housing, HD focus, 1D/2D, PDF417, USB Type A 3m straight cable (CBL-500-300-S00), Vibration, NA/MX Only	\$587.73	\$58.77	10%
1472	1472G2D-2USB-5-N	<b>1472G NA&amp;LA USB Kit:</b> Omni-directional, 1D, PDF, 2D, black scanner (1472g2D-2-N), charge & communication base (CCB01-010BT-V1N), USB Type A 3.0m straight cable (CBL-500-300-S00), TAA compliant	\$725.01	\$72.50	10%
1200	1200G-2USB-1	<b>1200G USB Kit:</b> 1D, black scanner (1200g-2), rigid presentation stand (STND-19R02-002-4), USB Type A 3m coiled cable (CBL-500-300-C00) and documentation	\$261.52	\$26.15	10%
1202	1202G-2USB-5-N	<b>1202G USB Kit:</b> Black BT 10m scanner (1202g-2), charge & communication base (CCB00-010BT-01N), USB Type A 3m straight cable (CBL-500-300-S00), and documentation, assembled in Mexico, TAA compliant	\$548.35	\$54.84	10%
1470	1470G2D-2USB-N	<b>1470G NA&amp;LA USB Kit:</b> Omni-directional, 1D, PDF, 2D, black scanner (1470g2D-2-N), USB Type A 1.5m straight cable (CBL-500-150-S00), assembled in Mexico, TAA compliant	\$323.50	\$32.35	10%

# OFFER TERM: JULY 24, 2023 – SEPTEMBER 30, 2023

## OFFER TERMS AND CONDITIONS

**Promotion stack applies to specified SKUs (devices).** Please ensure the SKU is referenced as a qualifying SKU before quoting.

All Honeywell Productivity Solutions and Services distributors located in the U.S. and Canada are eligible to participate.

### **The Offer**

Partners can earn an extra 10% discount off list price for eligible SMB Scanning Sizzle SKUs (Table A).

The 10% off list promotional discounts apply only to the SMB Scanning Sizzle SKUs listed in Table A and identified partners

Distributors are recommended to pass through the 10% off list rebate at the point of sale on top of existing tier conditions, where applicable

Accessories are not eligible in the 10% off list additional SMB Scanning Sizzle.

Product must ship by September 30, 2023.

### **Exclusions**

Accessories, software, service, spare parts, and custom product are excluded from the promotion discount.

### **Stackability**

SMB Scanning Sizzle discounts are **not** stackable with Project Registrations (PR), Price Exceptions (PE), or other Honeywell promotions.

### **Backlog Support**

This offer is designed to ship from available distribution inventory before the end of Q3 (9/30/23). Partners are encouraged to place orders early whilst stock lasts. If the order does not ship by the end of the quarter, the promotion discount does not apply against the order and will revert to standard conditions. Honeywell will assess exceptions.

### **Other**

Any claims related to this rebate must be submitted a maximum of 30 days following the end of the initial promotion.

Rebate credit will be processed and issued as part of the agreed claims process with the distributor.

Standard lead times apply to orders for devices.

Account must be current and in good standing to participate.

Standard terms and conditions of your distribution agreement apply.

All prices related to this promotion are in USD.

Honeywell has the right in its sole discretion to change, modify, or cancel the promotion at any time without notice to you.

### **Partners:**

**This program is available to all Gold and Silver tier partners in the Honeywell Partner Performance Program.**

### **For more information**

[sps.honeywell.com](https://sps.honeywell.com)

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**THE  
FUTURE  
IS  
WHAT  
WE  
MAKE IT**

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# Q3 BUY FROM STOCK FOR CLOSERS – LIVE FROM 7/19

*Book early, receive 5% off list discount stack and 1-year free service*

## What's the headline?



- Honeywell gives you extra points to close \$150K+ deals in Q3 for in stock SKUs purchased from authorized distributors BlueStar, Ingram Micro, and ScanSource
- Graduated time sensitive discount off of list price: **5% > 4% > 3% OFF LIST**
- **Stacks on existing PE/PR**
- All hardware, devices and accessories, subject to deal approval.
- Must ship between 7/19/23 to 9/30/23 (no backlog supported)

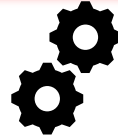
**3 or 5 YEAR + 1 YEAR FREE SERVICE**

July =  
5% off list

August =  
4% off list

Sept =  
3% off list

## How it works:



- Minimum threshold \$150K, hardware only (device & accessories)
- Service offered 1:1 on main device and get an extra year free!
  - **3-year service contract, receive a 4<sup>th</sup> year free of charge**
  - **5-year service contract, receive a 6<sup>th</sup> year free of charge**
- Stackable with other HON promotions, excluding the HON Trade-In Program
- Each deal requires HON sales leadership approval (Paul & George L)
- Excludes deals in closed/won stage, in reseller backlog and shipping outside of the program dates
- Partner must place order at distribution within the calendar month to qualify for the discount for shipment within Q3
- Q2 Buy From Stock deals to the minimum threshold will be carried over and considered approved.

## ACT NOW:



- This is an end user focused incentive
- HON sales rep must be engaged with end user (visit, meeting, roll out schedule in SFDC)
- The objective is to create a compelling pricing event with the end user to secure the order to invoice in Q3
- Incentives without end user engagement can be reviewed on exception with approvers



# HOT SHEET

## Q3 2023 Instant Rebates on Select SKUs

Offer Term: July 3, 2023 – September 30, 2023 (while supplies last)

Grow revenue and your customer base by taking advantage of compelling savings opportunities on Honeywell's leading mobile computers, printers and scanners. For a limited time, we are offering aggressive instant rebates on qualifying sales of the products listed below. [See Table A for a complete list of eligible SKUs.](#)

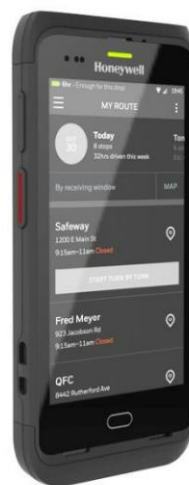
## FEATURED PRODUCTS



### CK65 Mobile Computer

The CK65 mobile computer boosts supply chain productivity by helping accelerate and error-proof work in distribution centers and manufacturing. With the longest supported lifecycle available, up to 28-hour<sup>+</sup> battery life, and enhanced ruggedness, the CK65 maximizes productive uptime, while providing an easy path for users migrating from legacy Windows<sup>™</sup> operating systems to the Android platform.

**INSTANT REBATE:** \$250/unit (stackable with PRs)



### CT40 Mobile Computer

The CT40 mobile computer is an essential, connected, all purpose business tool designed for hours of comfortable, productive use without sacrificing functionality, performance or ruggedness. With disinfectant ready housing and built on the Mobility Edge platform, the device is both durable and built with the future in mind.

**INSTANT REBATE:** \$400/unit (stackable with PRs)



### CT60 Mobile Computer

The Honeywell CT60 mobile computer is designed for enterprises that require anywhere, anytime, real-time connectivity to business-critical applications and fast data capture capabilities in a highly durable, long-lasting form factor built for maximum uptime and productivity out in the field or on the selling floor.

**INSTANT REBATE:** \$250-\$700/unit (stackable with PRs)



### CN80 Mobile Computer

The CN80 is an ultra-rugged handheld computer that incorporates a traditional keypad with a large touchscreen to give users flexibility in inputting data. Based on Honeywell's Mobility Edge platform the CN80 has an extended useful life by supporting Android releases through R and security updates beyond that.

**INSTANT REBATE:** \$500/unit (stackable with PRs)



### RT10 Tablet

The Honeywell RT10A rugged tablet is designed for rapid user adoption, minimized TCO and optimized device management. Whether you're a supervisor or a shop floor employee, a manager or a maintenance worker, the RT10A is ready to fit into your daily workflow.

**INSTANT REBATE:** \$300/unit (stackable with PRs)



### VM1 and VM3 Computer

The Android™-based Thor™ VM1A combines all of the easy-to-use, easy-to-maintain features of the popular Thor VM1 and CV41 models, with all the advantages of the Honeywell Mobility Edge™ platform to help accelerate provisioning and deployment, optimize performance, and extend lifecycle for better investment protection and lower cost of ownership.

**INSTANT REBATE:** \$500/unit (stackable with PRs)

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### Thor CV31 Tablet

The Thor CV31 vehicle-mount computer puts high-performance computing technology into a very compact form factor.

**INSTANT REBATE:** \$500/unit (stackable with PRs)



### PM43/PM43C/PM45 Printer Series

The PM series mid-range industrial printers deliver proven reliability, fast drop-in deployment and integration, and advanced connectivity to maximize your uptime. Ideal for applications in distribution centers, warehouses, manufacturing operations, and transportation centers, the PM series minimizes workforce training and device support needs with intuitive features, and ensures employee efficiency with labeling error reduction technology.

**INSTANT REBATE:** \$750/unit (stackable with PRs)



### I-Class Printer

The I-Class Mark II family of mid-range industrial barcode printers can easily keep up with high-speed label demand applications. With a state-of-the-art processor, printer throughput is very fast. And thanks to a modular design, it's easy to add and/or change printer options to upgrade and reconfigure as your business needs grow.

**INSTANT REBATE:** \$400/unit (stackable with PRs)



### PX4/6 Printer

The PX4e/6e Series industrial printers are built to meet the needs of round-the-clock, mission-critical applications. These rugged printers deliver advanced connectivity and network protocols, ensuring peace of mind today and a reliable, scalable solution for the long haul.

**INSTANT REBATE:** \$500-\$600/unit (stackable with PRs)

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#### **PC43D Printer**

Simple to install and easy to use, the PC series printers are perfect for space-constrained settings. They offer tailored solutions for transportation and courier, healthcare, retail and hospitality markets, as well as small and medium businesses.

**INSTANT REBATE:** \$50-\$250/unit (stackable with PRs)



#### **PD43 Printer**

Designed from the ground up to deliver performance printing in the smallest possible footprint, the PD series printers provide commercial-class printing reliability, a simple and intuitive user interface, and renowned Smart Printing capabilities in an affordable package.

**INSTANT REBATE:** \$200/unit (stackable with PRs)



#### **Granit 1980i, 1981i, 1990i, and 1991i Scanner**

The Granit™ scanners expand capabilities and redefine ultra-rugged scanning. With best-in-class drop specs and tumble performance, durable is the Granit scanner's middle name. With a recessed and scratch and impact resistant window, the 1991i is built with a long term solution in mind. Plus, developed on Honeywell's imaging platform, these scanners are able to reach challenging barcodes and labels, reducing downtime and increasing efficiency.

**INSTANT REBATE:** \$350/unit (stackable with PRs)



#### **8680i Scanner**

The 8680i is a compact, high-performance, hands-free mini mobile computer to help businesses improve workflow efficiency.

**INSTANT REBATE:** \$200/unit (stackable with PRs)

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### RP2/4A Printer

The RP2/4A mobile printers combine performance and durability while on the go. Built for mobile environments, these printers enable clear printing, capable of meeting the demands of every-day use, while remaining durable for a diverse range of deployments.

**INSTANT REBATE:** \$100-150/unit (stackable with **PRs/PEs**)

## TERMS AND CONDITIONS

- All Honeywell Productivity Solutions and Services Partners located in US and Canada are eligible to participate.

### The Offer

- Resellers will receive rebates in the form of an instant rebate (price reduction) at the time of purchase for SKUs listed in Table A and Accessory SKUs in Table B.
- **All products in Table A and Table B currently in Honeywell's distributor inventory or Honeywell's inventory are included in this program and can make up eligible orders.**
- **All products in Table C are no longer included in this program and can not make up eligible orders receiving Hot Sheet rebates.**

### Exclusions

- Custom SKUs are excluded.
- Orders for the additional rebates must be placed and invoiced to the partner between July 3, 2023 and September 30, 2023. No backlog will be supported.
- Only identified product families in the Hot Sheet promotion are stackable with Price Exceptions (PE) (RP2/4A). All others are not stackable with Price Exceptions and will be excluded from consideration for Hot Sheet discounts.

### Stackability

- Rebate is stackable with Performance Partner Discounts, and Project Registration Discounts (PRs).
- Rebate is stackable with Price Exceptions (PEs) for RP mobile printers only. All other products and product families are **not** eligible for stacking with Price Exceptions.
- The rebate can stack with a PE discount to a maximum of 65%. For PEs above 65%, prior approval is required by Honeywell.
- Rebates cannot be combined with any other product promotions.

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## Other

- Equipment orders for the additional rebates must be placed to and invoiced by distributor between July 3, 2023, and September 30, 2023. No backlog will be supported.
- Standard lead times apply to orders for devices.
- Honeywell has the right to change, modify, or cancel the promotion at any time.
- All prices and rebate amounts related to this promotion are in USD.
- Account must be current and in good standing to participate.
- Standard terms and conditions of your distribution agreement apply.
- Product must be purchased from an authorized United States and Canada Honeywell Distributor.

## TABLE A: COMPLETE LIST OF SKUS

- All below products currently in Honeywell's distributor or Honeywell's inventory are included in this program and can make up eligible orders.

Product Family	SKU	Description	Rebate
CK65	CK65-L0N-AMN210F	CK65,2GB/32GB Memory,Alphanumeric,EX20 Near/Far Range 2D Area Image, No Camera, SCP,GMS, Enhanced Durability, FCC	\$250.00
	CK65-L0N-CMN210F	CK65,2GB/32GB Memory, Numeric-F keys, EX20 Near/Far Range 2D Area Image, No Camera, SCP, GMS, Enhanced Durability, FCC	\$250.00
	CK65-L0N-CSN210F	CK65,2GB/32GB Memory, Numeric-F keys, 6703SR, No Camera, SCP, GMS, Enhanced Durability, FCC	\$250.00
	CK65-L0N-DSC110F	CK65,4GB/32GB Memory,Numeric-F keys,Standard Range,Camera,SCP,Non-GMS,Disinfectant Ready,Standard Environment,FCC	\$250.00
	CK65-L0N-E8C214F	CK65,4GB/32GB Memory, Large Numeric,N6803 FlexRange,Camera,SCP,GMS,Disinfectant Ready,Standard Environment,FCC	\$250.00
CN80	CN80-L0N-1MC120F	CN80 / 3GB / 32GB / Numeric / EX20 Near Far Imager / Camera / 802.11abgn,ac / WLAN / Bluetooth / Android GMS / Software Client Pack / Std Temp / FCC	\$500.00
	CN80-L0N-2EC120F	CN80 / 3GB / 32GB / QWERTY / 6603ER Extended Range Imager / Camera / 802.11abgn,ac / WLAN / Bluetooth / Android GMS / Software Client Pack / Std Temp / FCC	\$500.00
	CN80-L1N-2EC110F	CN80 / 3GB / 32GB / QWERTY / 6603ER Extended Range Imager / Camera / 802.11abgn / WWAN / Bluetooth / Android GMS / Software Client Pack / Std Temp / FCC	\$500.00
	CN80-L0N-2MC120F	CN80 / 3GB / 32GB / QWERTY / EX20 Near Far Imager / Camera / 802.11abgn,ac / WLAN / Bluetooth / Android GMS / Software Client Pack / Std Temp / FCC	\$500.00
CT40	CT40-L0N-1NC11AF	CT40, 2GB/ 32GB, 5' HD, N3601 Standard Range Imager, 13MP, 802.11 a/b/g/n/ac/r/k/mc, WLAN, BT5.0 , Android GMS , Battery, Metal battery latch button, FCC,Audio	\$400.00
	CT40-L0N-27C11AF	CT40, 4GB/32GB, 5' HD, N6703 Standard Range Imager,13MP, 802.11 a/b/g/n/ac/r/k/mc, WLAN , BT5.0 , 3.5mm, Android GMS , Battery, Metal battery latch button, FCC	\$400.00

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	CT40-L1N-27C11DF	CT40 Disinfectant Ready, 4GB/32GB, 5inch HD, N6703 Standard Range Imager,13MP, 802.11 a/b/g/n/ac/r/k/mc, WWAN , BT5.0 , Android GMS,Smart Battery, HC hand strap, Metal battery latch button, FCC	\$400.00
	CT40-L1N-28C11BF	CT40, 4GB/32GB, 5' HD, FlexRange Image,13MP, 802.11 a/b/g/n/ac/r/k/mc, WWAN, BT5.0 , Android GMS , Battery, Metal battery latch button, FCC	\$400.00
	CT40P-L0N-27R11AF	CT40XP,WLAN,4G/32G,5 inch 19201080P full HD,N6703 Standard Range Imager,13MP/8MP,802.11 a/b/g/n/ac/r/k/mc, 22 MIMO,BT5.0 &2nd BLE,3.5mm,Android GMS,Battery,Warm Swap,IP67&65,Metal battery latch button, Audio jack,USB Type C OTG,PTT,FCC	\$400.00
	CT40-L0N-1NC110F	CT40, 2GB/ 32GB, 5' HD, N3601 Standard Range Imager, 13MP, 802.11 a/b/g/n/ac/r/k/mc, WLAN, BT5.0 , Android GMS , Battery, FCC	\$400.00
	CT40-L0N-2SC110F	CT40, 4GB/32GB, 5' HD, N6603 Standard Range Imager,13MP, 802.11 a/b/g/n/ac/r/k/mc, WLAN , BT5.0 , Android GMS , STD BATTERY, FCC	\$400.00
	CT40-L0N-2SC11AF	CT40, 4GB/32GB, 5' HD, N6603 Standard Range Imager,13MP, 802.11 a/b/g/n/ac/r/k/mc, WLAN , BT5.0 , 3.5mm, Android GMS , Battery, Metal battery latch button, FCC	\$400.00
	CT40-L1N-27C11BF	CT40, 4GB/32GB, 5' HD, N6703 Standard Range Imager,13MP, 802.11 a/b/g/n/ac/r/k/mc, WWAN, BT5.0 , Android GMS , Battery, Metal battery latch button, FCC	\$400.00
	CT40P-L0N-28R11DF	CT40 XP Disinfectant Ready, WIFI, 4G/32G,5 inch 19201080P full HD,FlexRange,13MP/8MP,802.11 a/b/g/n/ac/r/k/mc,22 MIMO,BT5.0 &2nd BLE,Android GMS,Smart Battery,Warm Swap,IP67&65,Metal battery latch button,PTT, Type C OTG, Audio jack, FCC	\$400.00
	CT40P-L1N-28R11BF	CT40XP,WWAN,4G/ 32G,5 inch 19201080P full HD,N6803 FlexRange,13MP/8MP,802.11 a/b/g/n/ac/r/k/mc, 22 MIMO,BT5.0 &2nd BLE,Android GMS,Battery,Warm Swap,IP67&65,Metal battery latch button,USB Type C OTG,PTT, FCC	\$400.00
CT60	CT60-L1N-BFP21DF	CT60XP, Android GMS, WWAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Flex Range Imager N6803, 4GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard battery, DR, FCC. DCP preloaded. 1 year license included	\$250.00
	CT60-L0N-ARC110F	CT60, Android Non-GMS, WLAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager SR(N6703), 3GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard Battery, warm swap, FCC	\$700.00
	CT60-L0N-ARC210F	CT60, Android GMS, WLAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager SR(N6703), 3GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard Battery, warm swap, FCC	\$700.00
	CT60-L0N-ASC110F	CT60, Android Non-GMS, WLAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager SR(N6603), 3GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard Battery, FCC	\$700.00

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	CT60-L0N-ASC210F	CT60, Android GMS, WLAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager SR(N6603), 3GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard Battery, FCC	\$700.00
	CT60-L0N-BFP210F	CT60XP, Android, WLAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager FlexRange, 4GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard battery, FCC. DCP preloaded. 1 year license included	\$500.00
	CT60-L0N-BRP210F	CT60XP, Android, WLAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager N6703SR, 4GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard battery, FCC. DCP preloaded. 1 year license included	\$500.00
	CT60-L0N-BSC210F	CT60, Android GMS, WLAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager SR(N6603), 4GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard Battery, FCC	\$700.00
	CT60-L0N-BSC211F	CT60, Android GMS, WLAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager SR(N6603), 4GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard Battery, FCC, NI	\$700.00
	CT60-L1N-ARC210F	CT60, Android GMS, WWAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager SR(N6703), 3GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard Battery, warm swap, FCC	\$700.00
	CT60-L1N-BFP211F	CT60XP, Android GMS, WWAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Flex Range Imager N6803, 4GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard battery, NI, FCC	\$500.00
	CT60-L1N-BRC210F	CT60, Android GMS, WWAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager SR(N6703), 4GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard Battery, warm swap, FCC	\$700.00
	CT60-L1N-BRP210F	CT60XP, Android, WWAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager N6703SR, 4GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard battery, FCC. DCP preloaded. 1 year license included	\$500.00
	CT60-L1N-BRP21DF	CT60XP, Android GMS, WWAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager N6703SR, 4GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard battery, DR, FCC. DCP preloaded. 1 year license included	\$500.00
	CT60-L1N-BSC111F	CT60, Android, nonGMS, WWAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager SR(N6603), 4GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard Battery, FCC, NI	\$700.00
	CT60-L1N-BSC211F	CT60, Android GMS, WWAN, 802.11 a/b/g/n/ac/r/k/mc, 1D/2D Imager SR(N6603), 4GB/32GB Memory, 13MP Camera, BT 5.0, NFC, Standard Battery, FCC, NI	\$700.00
	CT60-XP-SCH-DR	Scan handle for CT60 XP DR. It is not compatible with previous releases of the CT60. It allows the device to be docked and charged while mounted.	\$40.00
CV31	CV31A1APAC000000	CV31 / 1.5 GHz / 1 GB RAM / 16GB Flash / Standard touch screen / DC-DC Power Converter (9-36 V) / 802.11 a/b/g/n / Bluetooth / NFC / WEC 7	\$500.00

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	CV31A1APACCP0000	CV31 / 1.5 GHz / 1 GB RAM / 16GB Flash / Standard touch screen / DC-DC Power Converter (9-36 V) / 802.11 a/b/g/n / Bluetooth / NFC / WEC 7 / Intermec Client Pack	\$500.00
I Class Printer	I12-00-48000007	I-4212e 4in-203DPI,12IPS Printer w graphic display,Datamax Kit,Bi-Directional TT,110v Black Power Cord With U.S. Plug,3.0in-1.5in Media Hub	\$400.00
	I12-00-48000L07	I-4212e 4in-203DPI,12IPS Printer w graphic display,Datamax Kit,Bi-Directional TT,110v Black Power Cord With U.S. Plug,Base Model w-Wired LAN,3.0in-1.5in Media Hub	\$400.00
	I13-00-48000007	I-4310e 4in-300DPI,10IPS Printer w graphic display,Datamax Kit,Bi-Directional TT,110v Black Power Cord With U.S. Plug,3.0in-1.5in Media Hub	\$400.00
	I13-00-48000L07	I-4310e 4in-300DPI,10IPS Printer w graphic display,Datamax Kit,Bi-Directional TT,110v Black Power Cord With U.S. Plug,Base Model w-Wired LAN,3.0in-1.5in Media Hub	\$400.00
PC43 Printer	PC43DA101NA201	PC43 Direct Thermal LCD, Latin&Asian Fonts, RTC, RFID, 203DPI, US Power cord	\$250.00
	PC43DA00100201	PC43 Direct Thermal LCD, Latin Font, RTC, 203DPI, US Power cord	\$50.00
PD43 Printer	PD43A03100010301	PD43A TT 300dpi, Colour display, Ethernet, US power cord	\$200.00
	PD43A03300010201	PD43A, TT 203dpi, Colour Display, Ethernet, Wifi, Bluetooth US, US Power Cord	\$200.00
PM43 Printer	PM43A01000000200	PM43A, Icon Display, Ethernet, Hanger, TT, 203 DPI, No Power Cord	\$750.00
	PM43A01000000201	PM43A, Icon Display, Ethernet, Hanger, TT, 203 DPI, US Power Cord	\$750.00
	PM43A11000000201	PM43A, Full Touch Display, Ethernet, Hanger, TT, 203 DPI, US Power Cord	\$750.00
	PM43A11000000301	PM43A, Full Touch Display, Ethernet, Hanger, TT, 300 DPI, US Power Cord	\$750.00
	PM43A11000000401	PM43A, Full Touch Display, Ethernet, Hanger, TT, 406 DPI, US Power Cord	\$750.00
	PM43A11000040201	PM43A, Full Touch Display, Ethernet, Rewind+Label Taken Sensor, Hanger, TT, 203 DPI, US Power Cord	\$750.00
	PM43A11000040302	PM43A, Full Touch Display, Ethernet, Hanger, Rewind+Label Taken Sensor, TT, 300 DPI, EU Power Cord	\$750.00
	PM43A11000040400	PM43A, Full Touch Display, Ethernet, Rewind, Label Taken Sensor, Hanger, TT, 406 DPI, No Power Cord	\$750.00
	PM43A11000041200	PM43A, Full Touch Display, Ethernet, Hanger + Real Time Clock, Rewind+Label Taken Sensor, TT, 203 DPI, No Power Cord	\$750.00
	PM43A14000000201	PM43A, Full Touch WiFi, Bluetooth, TT, 203 DPI, US Power Cord	\$750.00
	PM43A14000000300	PM43A, Full Touch Display, WiFi, Hanger, TT, 300 DPI, No Power Cord	\$750.00
	PM43CA1130000200	PM43CA, Full Touch Display, Ethernet, Long Door + Front Door, Hanger, TT, 203 DPI, No Power Cord	\$750.00

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	PM43CA1150000201	PM43CA, Full Touch Display, Ethernet, Dome Door + Front Door, Hanger, TT, 203 DPI, US Power Cord	\$750.00
	PM43CA1150041300	PM43CA, Full Touch Display, English, Ethernet, Dome Door+Front Door, Rewind+Label Taken Sensor, Hanger+Real Time Clock, TT, 300dpi, No Power Cord	\$750.00
	PM43G11010040201	PM43,GOV,FT,ROW,ETH,PI,REW+LTS,HG, TAA compliant	\$750.00
	PM43G11010050201	PM43,GOV,FT,ROW,ETH,PI,BATCH,HGR,TT203,U , TAA compliant	\$750.00
PM45 Printer	PM45CA0000000200	PM45 Compact, Icon Display, Ethernet, Fixed Hanger, TT, 203 DPI, No Power Cord	\$650.00
PX4 Printer	PX4EU11000005120	PX4E,ETH,PI,LTS+S,RTC,TT,203DPI,USPS PC	\$500.00
	PX6E010000000130	PX6E, Ethernet, 256 MB, Real Time Clock, TT, 300dpi, Universal Firmware	\$600.00
	PX6E0100000001120	PX6E,Ethernet, 256 MB, Label Taken Sensor, Real Time Clock, TT,203dpi, Universal Firmware	\$600.00
RL4 Printer	RL4-DP-50000310	RL4E 4' Label/ Receipt Printer, 64MB/128MB,DUAL 802.11/BT, E-CHRG	\$230.00
RT10	RT10A-L1N-18C12S0F	RT10A Android 10in Tablet / 4/32 / WWAN / Standard/Indoor Screen / 6803FR Flex Range Imager / Front & Rear Cameras / Standard Battery / Power Supply (order power cord separately) / Android GMS / DCP (Device Client Pack) / 802.11abgn,ac / Bluetooth / FCC /	\$300.00
	VM1A-L0N-1A1B20F	VM1A / Indoor Resistive / Android non-GMS / SCP / 4GB / 32GB / 802.11abgnac / Internal WLAN Antennas / Bluetooth / FCC	\$500.00
VM1	VM1A-L0N-1A4B20F	VM1A / Indoor Capacitive / Android non-GMS / SCP / 4GB / 32GB / 802.11abgnac / Internal WLAN Antennas / Bluetooth / FCC	\$500.00
	VM1A-L0N-1A6A20F	VM1A / Outdoor Capacitive / Android GMS / SCP / 4GB / 32GB / 802.11abgnac / Internal WLAN Antennas / Bluetooth / FCC	\$500.00
VM3	VM3W2O1A1BUS1JA1	VM3W / Indoor Resistive / 802.11a/b/g/n / Bluetooth / Ext WLAN Antenna Connections / 8G RAM / 128G Flash / Win 10 2019 / US	\$500.00
1280 Scanner	1280IFR-3SER	Serial Kit: 1D, FR focus, red scanner (1280iFR-3), RS232 black, DB9 Female, 3m coiled cable (CBL-020-300-C00), with vibrator	\$200.00
1920 Scanner	1920IDPM-3USB-G	KIT, CORDED, DPM, USB, STRAIGHT CBL, TAA	\$375.00
	1980IFR-3SER-N	SER Kit: 1D/2D, FR focus, red scanner (1980iFR-3) and RS232 Industrial Grade cable (CBL-020-300-C00-02). Regional Power Supply needs to be ordered separately, assembled in Mexico	\$150.00
1980 Scanner	1980IFR-3USB-N	USB Kit: 1D/2D, FR focus, red scanner (1980iFR-3), USB, black, Type A, 3m (9.8), straight, 5v host power, industrial grade (CBL-500-300-S00-03), with vibrator, assembled in Mexico	\$150.00
	1981IFR-3-N	Scanner, 1D/2D, FR focus, red, Bluetooth Class 1, with vibrator,assembled in Mexico	\$350.00
1981 Scanner	1981IFR-3SER-5-N	SER Kit: 1D/2D, FR focus, red scanner, Bluetooth Class 1 (1981iFR-3), charge & communication base (CCB05-100BT-07N), RS232 Industrial Grade cable (CBL-020-300-C00-01). Regional Power Supply	\$350.00

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		needs to be ordered separately, assembled in Mexico	
	1981IFR-3USB-5-N	USB Kit: 1D/2D, FR focus, red scanner, Bluetooth Class 1 (1981iFR-3), charge & communication base (CCB05-100BT-07N), USB, black, Type A, 3m (9.8), straight, 5v host power, industrial grade (CBL-500-300-S00-01), with vibrator, assembled in Mexico	\$350.00
	1981IFR-3	Scanner, 1D/2D, FR focus, red, Bluetooth Class 1, with vibrator and BAT-SCN01 battery.	\$350.00
1990 Scanner	1990ISR-3-N	Scanner: Tethered. Ultra rugged/industrial. 1D, PDF417, 2D, SR focus, with vibration. Red Scanner. Compatible with RS232/USB/KBW cables (not included). Assembled in Mexico., TAA compliant	\$150.00
1991 Scanner	1991IXR-3-N	Scanner: Wireless. Ultra rugged/industrial. 1D, PDF417, 2D, XR (FlexRange™) focus, with vibration. Red scanner, smart battery (BAT-SCN05). Bluetooth Class 1. Assembled in Mexico. TAA compliant.	\$350.00
	1991IXR-3SER-5-N	RS232 Kit: Wireless. Ultra rugged/ind. 1D, PDF417, 2D, XR (FlexRange™) focus, with vib. Red scanner (1991iXR-3), smart batt (BAT-SCN05), charge & comm. base (CCB22-100BT-03N), RS232 Cable, DB9, Female,coiled,3m, 5v Signal (CBL-020-300-C00). Assy in Mexico	\$350.00
	1991ISR-3-N	Scanner: Wireless. Ultra rugged/industrial. 1D, PDF417, 2D, SR focus, with vibration. Red scanner, smart battery (BAT-SCN05). Bluetooth Class 1. Assembled in Mexico. TAA compliant.	\$350.00
8680 Scanner	8680I200-2	Wearable Mini Mobile Standard, 1D, 2D (8680i). Includes extended battery, triggered ring and strap attachments. Charger sold separately and required for use.	\$200.00
	8680I201-2	Wearable Mini Mobile Advanced (US) 1D, 2D, WiFi and interface customization (8680i). Includes extended battery, triggered ring and strap attachments. Charger sold separately and required for use.	\$200.00
	8680I401-2	Wearable Mini Mobile Advanced, 1D, 2D, WiFi and interface customization (8680i). Includes triggered ring and hook-and-loop strap attachments. Battery and charger sold separately and required for use. (US)	\$200.00
	8680IB300-2-N	Wearable Mini Mobile Standard, 1D, 2D (8680iB). Includes glove mount attachment. Battery, gloves and charger sold separately and required for use. (US), TAA compliant	\$200.00
	8680IB400-2-N	Wearable Mini Mobile Standard, 1D, 2D (8680iB). Includes triggered ring and hook-and-loop strap attachments. Battery and charger sold separately and required for use. (US), TAA compliant	\$200.00
RP2 Printer	RP2A0000B00	RP2 USB NFC Bluetooth 4.0 LE Battery included. Need to order power supply separately; i.e. 220516-100 for Europe.	\$100.00

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	RP2A0000C20	Enhanced RP2, USB, NFC, Bluetooth 4.1 LE, 802.11a/b/g/n/ac, US Battery	\$150.00
	RP2A00N0B00	Enhanced RP2, USB, NFC Bluetooth, Battery	\$100.00
	RP2A00N0B0D	DRH Enhanced RP2, Standard Platen Roller, Bluetooth 4.0, USB NFC Bluetooth, Battery	\$100.00
	RP2A00N0C20	Enhanced RP2, USB, NFC, Bluetooth 4.1 LE, 802.11a/b/g/n/ac, US Battery	\$150.00
	RP2A00N1C20	Enhanced RP2, USB, NFC, Bluetooth 4.1 LE, 802.11a/b/g/n/ac, US Battery	\$150.00
RP4 Printer	RP4A0000B02	Enhanced RP4, USB, NFC, Bluetooth 4.0 LE, Battery, Eco	\$150.00
	RP4A0000C22	Enhanced RP4, USB, NFC, Bluetooth 4.1 LE, 802.11a/b/g/n/ac, US Battery Eco	\$150.00
	RP4A0000C32	Enhanced RP4, USB, NFC, Bluetooth 4.0 LE, 802.11a/b/g/n/ac, ROW Battery Eco	\$150.00
	RP4A0001B02	Enhanced RP4, USB, NFC, Bluetooth 4.0 LE, Linerless Platen, Battery, Eco	\$150.00
	RP4A0001C22	Enhanced RP4, USB, NFC, Bluetooth 4.1 LE, 802.11a/b/g/n/ac, US Linerless platen, Battery, Eco	\$150.00
	RP4A0001C32	Enhanced RP4, USB, NFC, Bluetooth 4.0 LE, 802.11a/b/g/n/ac, ROW Linerless platen, Battery, Eco	\$150.00
	RP4A00N0B02	Enhanced RP4, USB, NFC, Bluetooth 4.0 LE, Battery, Eco	\$150.00
	RP4A00N0C22	Enhanced RP4, USB, NFC, Bluetooth 4.1 LE, 802.11 a/b/g/n/ac, US Battery, Eco	\$150.00
	RP4A00N1B02	Enhanced RP4, USB, NFC, Bluetooth 4.0 LE, Linerless Platen, Battery, Eco	\$150.00
	RP4A00N1C22	Enhanced RP4, USB, NFC, Bluetooth 4.1 LE, 802.11 a/b/g/n/ac, US Linerless Platen, Battery, Eco	\$150.00

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**TABLE B: COMPLETE LIST OF ACCESSORY SKUS**

- All below products currently in Honeywell's distributor or Honeywell's inventory are included in this program and can make up eligible orders.

<u>Product Family</u>	<u>SKU</u>	<u>Description</u>	<u>Rebate</u>
Mobility	318-034-034	Battery, extended CK65/CK3; one extended 5100mAh lithium battery. Replaces 318-034-033/318-034-023&65292; 318-034-013.	\$20.00
	318-046-113	BATTERY PACK, CK70/71/CK3, 29E, 20Wh, replacement for 318-046-031.	\$65.00
	318-055-019	CT60XP ATEX BATTERY, 4020mAh, MAXCELL, ATEX / NI options	\$20.00
	852-068-011	Battery Charger, Quad CN50	\$165.00
	318-055-012	BATTERY, STD, 4020mAh, CT50/60, MAXELL	\$20.00
	RT10-VC	RT10 Vehicle Cradle	\$75.00
	9000151KEYBRD	Honeywell 60 KEY RUGGED KEYBOARD, QWERTY, PS2. Spare for VX7. Also spare for VX89151KEYBRD or VX89152KEYBRD used with VX8 & VX9, no adapter cable is included	\$150.00
Scanning	CCB13-010BT-07N-N	1952g DESKTOP/WALLMOUNT CHARGE AND COMMUNICATIONS BASE, BLACK, Class 1 100M/Class 2 10M BT	\$130.00
Print	550046-001	RLX Printer Spare Battery	\$16.00

**TABLE C: COMPLETE LIST OF SKUS REMOVED FROM HOT SHEET IN Q3 2023**

- All below products are no longer included in this program and can not make up eligible orders receiving Hot Sheet rebates.

<u>Product Family</u>	<u>SKU</u>	<u>Description</u>	<u>Rebate</u>
PD43 Printer	<del>PD43A03100010201</del>	<del>PD43A-TT 203dpi, Colour display, Ethernet, US power cord</del>	<del>\$200.00</del>
PX4 Printer	<del>PX4E011000000140</del>	<del>PX4E, Ethernet, 256 MB, Parallel, Real Time Clock, TT, 400dpi, Universal Firmware</del>	<del>\$500.00</del>
8670100 Scanner	<del>8670100RINGSCR-N</del>	<del>2D-Wireless Ring Scanner with battery. Includes one each large and small elastomer finger ring and adjustable elastic ring. 8-bay charger is sold separately and is required for charging the battery.</del>	<del>\$100.00</del>

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# TOP RUNNER ESSENTIALS

A Stackable Instant Rebate Offer

Offer Term: July 3, 2023 – December 31, 2023

For those fast selling products, you have to have now. Receive an extra, stackable 5% Instant Rebate off select Top Runner Essential SKUs. **No Project Registration (PR) is required to take advantage of this offer.**

## WHAT'S TOP RUNNER ESSENTIALS?

Top Runner Essentials gives partners the opportunity to earn 5% instant rebate savings on our top selling barcode scanners and industrial printers. Top

Runner Essentials can be used with or without a Project Registration. Take your savings even further by stacking this offer on top of the discounts you enjoy as part of being a Honeywell Performance Partner, including the Top Runner PR offer.

**TABLE A – TOP RUNNER ESSENTIALS ELIGIBLE SKUS AND TOP RUNNER ESSENTIAL 5% DISCOUNTS**

PRODUCT FAMILY	SKU	NEW TO PROMO 7/2/23	DESCRIPTION	ELIGIBLE PR DISCOUNT
PX940	PX940A00100060202	N	Without Verifier, full-touch display, universal firmware, ethernet, USB, serial, low power Bluetooth®, ribbon ink IN/OUT, internal rewinder, peel off, label tear sensor, media core 3-inch, direct thermal and thermal transfer, 203 DPI, US power cord	5%
PX940V	PX940V30100000202	N	Verifier with perpetual license, full-touch display, universal firmware, ethernet, USB, serial, low power Bluetooth, ribbon ink IN/OUT, media core 3-inch, direct thermal and thermal transfer, 203DPI, US PC	5%
Xenon XP	1950GSR-2USB-N	N	<b>1950g USB Kit:</b> General purpose, 1D, PDF417, 2D, SR focus, black, USB Type A 3 m straight cable (CBL-500-300-S00), NA only	5%
	1950HHD-5USB-N	N	<b>1950h USB Kit:</b> Healthcare, 1D, PDF417, 2D, HD focus, white disinfectant-ready housing, USB Type A 3 m straight cable (CBL-500-300-S00), vibration, NA Only, TAA compliant	5%
	1952GSR-2USB-5-N	N	<b>1952g USB Kit:</b> General purpose, 1D, PDF417, 2D, SR focus, black scanner (1952GSR-2-N), USB Type A 3 m straight cable (CBL-500-300-S00), presentation charge & communication base (CCB10-010BT-07N), NA only	5%
	1952HHD-5USB-5-N	N	<b>1952h USB Kit:</b> Healthcare, 1D, PDF417, 2D, HD focus, white disinfectant-ready housing scanner (1952HHD-5-N), USB Type A 3 m straight cable (CBL-500-300-S00), presentation charge & communication base (CCB12-010BT-HC-N), vibration, NA only, TAA compliant	5%
Xenon Ultra	1960GSR-2USB-N	Y	<b>1960g USB Kit:</b> General purpose, 1D, PDF417, 2D, SR focus, black, USB Type A 3 m straight cable (CBL-500-300-S00), NA/MX only	5%
	1960HHD-5USB-N	Y	<b>1960h USB Healthcare Kit:</b> White anti-microbial housing, HD focus, 1D/2D, PDF417, USB Type A 3 m straight cable (CBL-500-300-S00), vibration, NA/MX only	5%
Voyager XP	1470G2D-2USB-1-N	N	<b>NA&amp;LA USB kit:</b> Omni-directional, 1D, PDF, 2D, black scanner (1470g2D-2), flexible presentation stand (STND-15F03-009-6), USB Type A 1.5 m straight cable (CBL-500-150-S00). Assembled in Mexico	5%
	1472G2D-2USB-5-N	N	<b>NA&amp;LA USB Kit:</b> Omni-directional, 1D, PDF, 2D, black scanner (1472g2D-2-N), charge & communication base (CCB01-010BT-V1N), USB Type A 3.0 m straight cable (CBL-500-300-S00), TAA compliant	5%
Granit XP	1990ISR-3USB-N	N	<b>USB Kit:</b> Tethered. Ultra-rugged/industrial. 1D, PDF417, 2D, SR focus, with vibration. Red scanner (1990iSR-3), USB Type A 3 m straight cable (CBL-500-300-S00). Assembled in Mexico	5%
	1990IXR-3SER-N	N	<b>RS232 Kit:</b> Tethered. Ultra-rugged/industrial. 1D, PDF417, 2D, XR (FlexRange™) focus, with vibration. Red scanner (1990iXR-3), RS-232, 5 V, DB9 female, coiled, 3 m cable (CBL-020-300-C00). Assembled in Mexico	5%
	1990iXLR-3SER-N	N	<b>SER Kit:</b> Tethered. 1D/2D, XLR focus. (1990iXLR-3) and RS-232 industrial-grade cable (CBL-020-300-C00)	5%
	1991ISR-3USB-5-N	N	<b>USB Kit:</b> Wireless. Ultra-rugged/industrial. 1D, PDF417, 2D, SR focus, with vib. Red scanner (1991iSR-3), smart battery (BAT-SCN05), charge & comm base (CCB22-100BT-03N) USB Type A 3 m straight, 5 V host power cable (CBL-500-300-S00). Assembled in Mexico	5%
	1991IXR-3USB-5-N	N	<b>USB Kit:</b> Wireless. Ultra rugged/ind.1D, PDF417, 2D, XR (FlexRange™) focus, with vibration. Red scanner (1991iXR-3), smart battery (BAT-SCN05), charge & comm base (CCB22-100BT-03N) USB Type A 3m straight, 5 V host power cable (CBL-500-300-S00). Assy in Mexico.	5%
	1991iXLR-3USB-5-N	N	<b>USB Kit:</b> Wireless. 1D/2D, XLR focus, Bluetooth™ Class 1 (1991iXLR-3), charge & communication base (CCB22-100BT-03N), cable (CBL-500-300-S00)	5%

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# OFFER TERM: JULY 3, 2023 – DECEMBER 31, 2023

## ESSENTIALS OFFER TERMS AND CONDITIONS

All Honeywell Productivity Solutions and Services Partners located in the U.S. and Canada are eligible to participate.

### The Offer

5% off list promotional discount on SKUs listed in Table A.

### Exclusions

Accessories are not eligible and are not included in the 5% off list discount promotion.

Software, service, spare parts, RFID, media, print heads, platen rollers, and custom product are excluded from the promotion discount

### Stackability

Top Runner Essentials rebate is stackable with Performance Partner discounts, your current Partner Project Registration (PR) discounts, and on PR discounts coupled with Top Runner PR discounts.

Discounts cannot be combined or stacked with Price Exception (PE) discounts.

### Other

Orders for the additional rebates not associated with a PR must be placed, shipped, and invoiced between July 3, 2023 and December 31, 2023.

If a qualifying order is not shipped by the end of the promotional period, a PE can be requested to match promotion pricing subject to the usual PE approvals.

Upon proof of performance, Distributor will report **2023TREssentials** in the Special Price Authorization ID (SPA ID) field of their POS. Rebate credit will be processed with monthly claim and paid in the form of a credit memo. The credit memo will be processed within 20 days of Honeywell receipt.

Any claims related to this rebate must be submitted within 30 days of the end of the promotion.

Standard lead times apply to orders for devices.

Account must be current and in good standing to participate.

Standard terms and conditions of your distribution agreement and the Project Registration Policy apply.

All prices related to this promotion are in USD.

Honeywell has the right in its sole discretion to change, modify, or cancel the promotion at any time without notice to you.

### For more information

[sps.honeywell.com](https://sps.honeywell.com)

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THE  
FUTURE  
IS  
WHAT  
WE  
MAKE IT

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# TOP RUNNER PR

## A Stackable Project Registration Discount Offer Offer Term: July 3, 2023 – December 31, 2023

Receive a stackable 5% Project Registration (PR) discount off select Top Runner PR SKUs. Offer applies to new and existing PRs. **Project Registration (PR) is required** to take advantage of this offer.

### WHAT'S TOP RUNNER PR?

Top Runner PR can be used in conjunction with a Honeywell Project Registration. The program is designed to maximize reseller growth by offering exclusive price protection tied to the project business. Take your savings even further stacking this offer on top of the discounts you enjoy as part of being a Honeywell Performance Partner.

PROMOTIONAL DISCOUNT EXAMPLE	
Current Partner PR Discount =	7%
Additional Top Runner PR Discount =	5%
<b>TOTAL PR DISCOUNT = 12%</b>	
on Eligible Devices and Accessories	

### TABLE A – ELIGIBLE SKUs FOR TOP RUNNER PR 5% DISCOUNT

PRODUCT FAMILY	SKU	NEW TO PROMO 7/3/23	DESCRIPTION	ELIGIBLE PR DISCOUNT
CK65	CK65-L0N-BMC210F	N	CK65, 4 GB/32 GB Memory, Alphanumeric, EX20 Near/Far Range 2D Area Image, Camera, SCP, GMS, Enhanced Durability, FCC	5%
	CK65-L0N-B8C214F	N	CK65, 4 GB/32 GB Memory, Alphanumeric, 6803 Gen 8, Camera, SCP, GMS, Standard Environment, Enhanced Durability, FCC	5%
	CK65-L0N-BLC210F	N	CK65, 4 GB/32 GB Memory, Alphanumeric, FlexRange™ XLR, Camera, SCP, GMS, Disinfectant-Ready, FCC	5%
	CK65-L0N-BSC210F	N	CK65, 4 GB/32 GB Memory, Alphanumeric, 6703SR, Camera, SCP, GMS, Disinfectant-Ready, Standard Environment, FCC	5%
CT30 XP	CT30P-X0N-38D10DG	N	CT30 XP Disinfectant Ready, WLAN, 6 G/64 G, 5.5-inch 2160 × 1080P full HD, FlexRange™ FR, 8/13MP, 802.11a/b/g/n/ac/r/k/mc/ax, 2*2 MIMO, BT5.1 & 2nd BLE, Android™ GMS, Battery, Warm Swap, IP67, USB 3.0 Type C OTG, PTT, GLB	5%
	CT30P-L1N-38D1EDG	N	CT30 XP Disinfectant-Ready, WWAN, 6 G/64 G, 5.5-inch 2160 × 1080P full HD, FlexRange™ FR, 8/13MP, 802.11a/b/g/n/ac/r/k/mc, 1 nano SIM & 1 eSIM, BT5.1 & 2nd BLE, Android™ GMS, Battery, Warm Swap, IP67, USB 3.0 Type C OTG, PTT, GLB	5%
	CT30P-X0N-30D10HG	N	CT30 XP Healthcare, WLAN, 6 G/64 G, 5.5-inch 2160 × 1080P full HD, N6700, 8/13 MP, 802.11a/b/g/n/ac/r/k/mc/ax, 2*2 MIMO, BT5.1 & 2nd BLE, Android™ GMS, Battery, Warm Swap, IP67, PTT, GLB	5%
CT40 XP	CT40P-L0N-28R11DF	N	CT40 XP Disinfectant Ready, Wi-Fi, 4 G/32 G, 5-inch 1920 1080P full HD, FlexRange™, 13 MP/8 MP, 802.11 a/b/g/n/ac/r/k/mc, 22 MIMO, BT5.0 & 2nd BLE, Android™ GMS, Smart Battery, Warm Swap, IP67&65, Metal Battery Latch Button, PTT, Type C OTG, Audio Jack, FCC	5%
	CT40P-L1N-28R11DF	N	CT40 XP Disinfectant Ready, WWAN, 4 G/32 G, 5-inch 1920 1080P full HD, FlexRange™, 13 MP/8 MP, 802.11 a/b/g/n/ac/r/k/mc, 22 MIMO, BT5.0 & 2nd BLE, Android™ GMS, Smart Battery, Warm Swap, IP67&65, Metal Battery Latch Button, PTT, Type C OTG, FCC	5%
CT45	CT45-L0N-28D100G	N	CT45, WLAN, 4 G/64 G, 5-inch 1280 × 720P HD, FlexRange™, 13 MP/8 MP, 802.11a/b/g/n/ac/r/k/mc, BT5.1, Android™ GMS, Battery, IP68&65, Metal Battery Latch Button, Audio Jack, USB 3.0 Type C OTG, PTT, GLB	5%
	CT45-L1N-27D120G	N	CT45, WWAN, 4 G/64 G, 5-inch 1280 × 720P HD, S0703, 13 MP/8 MP, 802.11 a/b/g/n/ac/r/k/mc, Dual SIMs, BT5.1, Android™ GMS, Battery, IP68 & 65, Metal Battery Latch Button, USB 3.0 Type C OTG, PTT, FCC	5%
CT45 XP	CT45P-X0N-38D100G	N	CT45XP, WLAN, 6 G/64 G, 5-inch 1920 × 1080P full HD, FlexRange™, 13 MP/8 MP, 802.11 a/b/g/n/ac/r/k/mc/ax, 2*2 MIMO, BT5.1 & 2nd BLE, Android™ GMS, Battery, Warm Swap, IP68&65, Metal Battery Latch Button, Audio Jack, USB 3.0 Type C OTG, PTT, GLB	5%
	CT45P-L1N-37D120G	N	CT45XP, WWAN, 6 G/64 G, 5-inch 1920 × 1080P full HD, Standard 0703 scan engine, 13 MP/8 MP, 802.11a/b/g/n/ac/r/k/mc, 2 x Nano SIM, BT5.1 & 2nd BLE, Battery, Warm Swap, IP67 & 65, Metal Battery Latch Button, USB Type C OTG, PTT, GLB	5%

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**TABLE A – ELIGIBLE SKUS FOR TOP RUNNER PR 5% DISCOUNT (CONTINUED)**

PRODUCT FAMILY	SKU	NEW TO PROMO 7/3/23	DESCRIPTION	ELIGIBLE PR DISCOUNT
CT47	CT47-X0N-3ED100G	N	CT47, Wi-Fi 6E, 6 G/128 G, 5.5-inch 2160 × 1080P full HD, FlexRange™ XLR, 8/13 MP, Wi-Fi 6E, 1 nano SIM & 1 eSIM, BT5.2, Android™ GMS, Battery, Warm Swap, IP65/68, USB-C 3.0, PTT, Global	5%
	CT47-X0N-38D100G	N	CT47, Wi-Fi 6E, 6 G/128 G, 5.5-inch 2160 × 1080P full HD, FlexRange™, 8/13 MP, Wi-Fi 6E, 1 nano SIM & 1 eSIM, BT5.2, Android™ GMS, Battery, Warm Swap, IP65/68, USB-C 3.0, PTT, Global	5%
	CT47-X1N-37D1E0G	N	CT47, WWAN 5G, 6 G/128 G, 5.5-inch 2160 × 1080P full HD, Standard Range, 8/13 MP, Wi-Fi 6E, 1 nano SIM & 1 eSIM, BT5.2, Android™ GMS, Battery, Warm Swap, IP65/68, USB-C 3.0, PTT, Global	5%
VM1A	VM1A-L0N-1A1A20F	N	VM1A, Indoor Resistive, Android™ ML GMS, SCP, 4 GB/32 GB, 802.11abgnac, Internal WLAN Antennas, Bluetooth™, FCC	5%
	VM1A-L0N-1A4A20F	N	VM1A, Indoor Capacitive, Android™ ML GMS, SCP, 4 GB/32 GB, 802.11abgnac, Internal WLAN Antennas, Bluetooth™, FCC	5%
	VM1A-L0N-1A2A20F	N	VM1A, Defroster Resistive, Android™ ML GMS, SCP, 4 GB/32 GB, 802.11abgnac, Internal WLAN Antennas, Bluetooth™, FCC	5%
VM3	VM3W201A1AUS1JA1	N	VM3W, Indoor Resistive, 802.11a/b/g/n, Bluetooth™, Int WLAN Antenna, 8 G RAM, 128 G Flash, Win 10 2019, US	5%
	VM3A-L0N-1A4A20F	N	VM3A, Indoor Capacitive, Android™ ML GMS, Device Client Pack, 4 GB/32 GB, 802.11abgnac, Internal WLAN Antennas, Bluetooth, FCC	5%
EDA52	EDA52-00AE31N21UK	N	KIT EDA52, LAN, 3/32 G, 2PIN+USB, ROW	5%
PX45	PX45A00000020300	N	PX45A, Ethernet, Rewinder + label taken sense, TT 300 DPI, US & EU Power Cord	5%
	PX45A00000000200	N	PX45A, Ethernet, TT 203 DPI, US & EU Power Cord	5%
PX65	PX65A00000000200	N	PX65A, Ethernet, TT 203 DPI, US & EU Power Cord	5%
	PX65A00000010200	N	PX65A, Ethernet, Rewinder + label taken sense, TT 203 DPI, US & EU Power Cord	5%
PM45	PM45CA1000030200	N	PM45 Compact, Full-touch Display, Ethernet, Fixed Hanger, Rewinder+label taken sense, TT, 203 DPI, No Power Cord	5%
	PM45A11000000201	N	PM45A, Full Touch Display, Ethernet, Bluetooth™, Wi-Fi NA, Fixed Hanger, TT, 203 DPI, US Power Cord	5%
PM65	PM65A10000000200	Y	PM65A, 6-inch, Full-Touch Display, Ethernet, Fixed Hanger, Real Time Clock (RTC), Thermal Transfer (TT), 203 DPI, US & EU Power Cord	5%
	PM65A10000030200	Y	PM65A, 6-inch, Full Touch Display, Ethernet, Rewinder + Label Taken Sensor, Fixed Hanger, Real Time Clock (RTC), Thermal Transfer (TT), 203 DPI, US & EU Power Cord	5%

## OFFER TERM: JULY 3, 2023 – DECEMBER 31, 2023

### OFFER TERMS AND CONDITIONS

**Promotion stack applies to specified SKUs (devices) only for new Project Registrations (PRs).** Please ensure the PR references a qualifying SKU before quoting.

All Honeywell Productivity Solutions and Services Partners located in the U.S. and Canada are eligible to participate.

#### The Offer

Register your opportunity to receive a stackable 5% off list Project Registration discount on eligible Top Runner PR SKUs (Table A).

The 5% off list promotional discounts apply only to the Top Runner SKUs listed in Table A.

Accessories are eligible and included in the 5% off list additional Project Registration (PR) Discount promotion. Accessories covered under the promotion may not exceed the number of devices ordered.

#### Exclusions

Software, service, spare parts, RFID, media, print heads, platen rollers, and custom product are excluded from the promotion discount.

#### For more information

sps.honeywell.com

#### Honeywell Safety and Productivity Solutions

855 South Mint Street  
Charlotte, NC 28202  
800-582-4263  
www.honeywell.com

#### Stackability

Top Runner PR discounts are stackable with Performance Partner discounts and your current PR discounts.

Discounts cannot be combined or stacked with Price Exception (PE) discounts.

#### Other

PRs with orders that have shipped or are in won-or-closed status are not eligible.

Orders quoted and placed on existing PRs will only have promotional pricing applied during the initial validity period of the PR.

If an order is placed two weeks before the end of the current promotion but the distributor does not have inventory to ship within the promotional period and the SKU is no longer part of the upcoming Top Runner PR promotion, Honeywell will honor the current Top Runner PR discounts for 60 days following the end of the current promotional period. The distributor must demonstrate the date the reseller P/O was placed, and that product is on backorder with Honeywell. If a qualifying order

is not shipped within 60 days of the end of the current promotion, a PE can be requested to match promotion pricing subject to the usual PE approvals.

Any claims related to this rebate must be submitted a maximum of 30 days following the expiration date of the original PR.

Rebate credit will be processed and issued as part of the agreed claims process with the distributor.

Standard lead times apply to orders for devices.

Account must be current and in good standing to participate.

Standard terms and conditions of your distribution agreement and the Project Registration Policy apply.

All prices related to this promotion are in USD.

Honeywell has the right in its sole discretion to change, modify, or cancel the promotion at any time without notice to you.

Bluetooth is a trademark or registered trademark of the Bluetooth Special Interest Group (SIG) in the United States and other countries.

Android is a trademark or registered trademark of Google LLC in the United States and other countries.

FlexRange is a trademark or registered trademark of Honeywell International Inc. in the United States and other countries.

Top Runner Program PR Flyer | Q3 2023 | 7/23  
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FUTURE  
IS  
WHAT  
WE  
MAKE IT**

**Honeywell**



# TRADE-IN PROGRAM

Receive an extra year of service plus free disposition of old hardware **FREE**

**| Offer Term: January 1, 2022 - December 31, 2023**

Purchase an eligible Honeywell device with a three- or five-year service plan; trade in your old hardware; and **get rewarded** with an extra year of service plus free disposition of old hardware.

## **OFFER TERMS AND CONDITIONS**

All Honeywell Productivity Products Partners located in the U.S. and Canada are eligible to participate.

The program applies to new purchases of qualifying mobile computers and printers. See Table A.

Promotion is stackable with Performance Partner Discounts, Project Registration Discounts (PRs) and Price Exceptions (PEs).

When service is attached to the order, like service will be added to the beginning of the contract period for a one-year period. With Platinum Service no additional batteries or print heads will be provided over the additional year.

For equipment orders to be eligible for free service, orders must be placed and ship between 1/01/2022 and 12/31/2023.

Distributor to claim promotion by placing a zero-value purchase order with the completed trade-in form for each claim to the usual service ordering point.

Trade-in product must arrive at the Honeywell Processing Center at Honeywell Trade-In Program, 13509 South Point Blvd, Charlotte, NC 28273 (freight prepaid) within 90-days of invoice for the new equipment.

If units are not received within 90 days of invoice for the new equipment, Honeywell reserves the right to issue a full cost invoice for service payable by the partner. The distributor will not be held responsible for any charges that cannot be recovered.

The number of new units purchased that will have free service will be determined by the number of eligible units traded-in and the corresponding number of eligible

new units purchased (a 1:1 ratio of like products).

Trade-in units must be in working condition when received at the Honeywell Processing Center. Free one years' service will not apply for non-working units.

End customer must submit the **Trade-In Rebate Form** from your local Honeywell sales rep.

Standard lead times apply to orders for devices.

Honeywell has the right to change, modify, or cancel the promotion at any time.

Account must be current and in good standing to participate.

Standard terms and conditions of your distribution agreement apply.

Product must be purchased from an authorized United States and Canada Honeywell Distributor.

Any claims related to this rebate must be submitted prior to January 31, 2024.

**Honeywell**

**Table A**

Eligible Mobility and Printer Product Families:

Mobile Computers	Eligible Devices
VM1A, VM3	Any like tablets or vehicle mount computer.
RT10	Any like tablets or vehicle mount computer.
CT30, CT40, CT45, CT47, CT60, CN80, CK65	Any like mobile computers or tablet as well as all consumer phones or tablets with Android 6.0 or higher or IOS 10.0 or higher or Windows Embedded and Windows 10.
EDA51, EDA71	Any like mobile computer or consumer phone or tablet with Android 6.0 or higher or IOS 10.0 or higher or Windows Embedded and Windows 10.

Fixed Printers	Eligible Devices
PX940, PM43, PM23	Any like desktop or industrial printer.
PC43, PD43, PC45, E-Class,	Any like desktop or industrial printer.
PC43K	Any like desktop or industrial printer.

Mobile Printers	Eligible Devices
RP2, RP4	Any like mobile printer.
MPD31D, LNX3	Any like mobile printer.

**For more information**

[sps.honeywell.com/us/en/campaigns/productivity/trade-in-promo](https://sps.honeywell.com/us/en/campaigns/productivity/trade-in-promo)

**Honeywell Safety and Productivity Solutions**

855 S Mint St  
Charlotte, NC 28202  
800-582-4263  
[www.honeywell.com](https://www.honeywell.com)

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