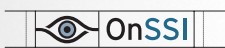




## VENDOR PARTNERS



CALL SCANSOURCE SECURITY TODAY AT 800.964.8994 • [SCANSOURCESECURITY.COM](http://SCANSOURCESECURITY.COM)

# COUNT ON SCANSOURCE SECURITY

Our goal at ScanSource Security is to help our reseller partners grow. Our line card of industry-leading manufacturers covers everything from network surveillance cameras, enclosures and lenses to wireless and complete access control systems. We invest in the resources, programs and people that can help you find and close more deals. And, you'll never have to worry about us competing against you — as we will never sell to an end user. As your value-added distributor and partner in the market place, we are committed to providing you with the tools and resources you need for success.

**Account Manager** – Your Account Manager is not only knowledgeable and responsive, but also manages only a limited number of customers to provide great service.

- Learn and understand your business inside and out
- Work to help you profitably grow your business
- Assist in navigating vendor programs and registering special projects

**No End User Sales** – We are committed to working as a partner, not your competitor. That's why at ScanSource Security, one of our most sacred promises is to never sell to an end user. It's not fair to you, and we won't do it now, or ever.

**Technical Design and Support** – Our Technical Design and Support team will be available to you during business hours, offering up-to-date, in-depth knowledge of ALL products. And, as a customer you have access to service at 800.964.8994, option 3.

- Pre-sale design and post-sale troubleshooting
- Interoperability expertise
- SNAP portal to help you find the right product for the solution

**Marketing Services** – Get marketing assistance from professionals who know this industry inside and out. We can help with everything from strategic planning and brand development to event planning and execution, direct mail creation, email blasts, telemarketing services and more.

**Professional Services** – Grow your list of offerings without the added investment of start-up costs.

- Custom configuration services (i.e. loading IP addresses, installing lenses, etc.)
- Network assessments and network vulnerability assessments
- Programming and implementation (staged rollouts) services

**Free Shipping** – ScanSource Security offers free ground shipping and two-day shipping at ground rates. We can also drop ship products to your end customer blind, meaning our information is never on the packing slip or box.

VALUE-ADDED SECURITY DISTRIBUTION

800.964.8994 | [SCANSOURCESECURITY.COM](http://SCANSOURCESECURITY.COM)





# SCANSOURCE CATALYST PROUDLY PARTNERS WITH THESE LEADING MANUFACTURERS



## INTEGRATED SOLUTIONS



# MANUFACTURERS LISTED BY CATEGORY

## UNIFIED COMMUNICATIONS

### ADTRAN

- VoIP gateways and switches

### APC

- UPS and power protectors

### Aruba Networks

- WLAN infrastructure
- virtual branch networks

### AudioCodes

- VoIP gateway
- telephony

### Avaya

- unified communications
- contact centers

### AVTEQ

- videoconferencing carts, mounts and A/V furniture

### Bogen

- paging

### Calero

- call accounting software

### Chief

- professional A/V mount & rack solutions

### Cisco

- voice, video, conferencing
- contact centers

### Computer Instruments

- interactive voice response

### Datel

- contact centers
- call accounting software

### DuVoice

- unified messaging and voicemail

### Eaton

- UPS and power protectors

### Extreme Networks

- switches
- network management
- network analytics
- LAN/WLAN infrastructure

### ITW Linx

- surge protectors

### Jabra

- headsets/accessories

### Meru Networks

- WLAN infrastructure

### Metropolis Technologies

- call accounting software
- call reporting & 911 solutions

### MultiTech

- VoIP gateway
- fax finder server

### Oracle Communications

- enterprise session border controllers
- web communications (WebRTC)
- network monitoring and troubleshooting

### Plantronics

- headsets/accessories

### Polycom

- audio conferencing
- wireless telephones

### RedSky

- E911 solutions for enterprises and government

### Revolabs

- conference audio solutions for any environment

### Spectralink

- audio conferencing
- wireless telephones

### Tely Labs

- voice, video, conferencing
- content sharing

### Trisys

- call accounting software

### Valcom

- paging

### XPC (Xtreme Power)

- UPS, rack power distribution units, and portable cooling

### Zebra Technologies

- converged enterprise communications
- WLAN infrastructure

## NETWORKING

### ADTRAN

- IP voice and data convergence

### APC

- UPS and power protectors

### Aruba Networks

- WLAN infrastructure
- virtual branch networks

### AudioCodes

- VoIP gateway
- telephony

### Avaya

- enterprise data solutions

### Cisco

- SMB and enterprise infrastructure
- WLAN, BYOD, security

### Eaton

- UPS and power protectors

### Extreme Networks

- SMB & enterprise LAN/WLAN infrastructure
- network management
- network analytics

### Infoblox

- network automation and monitoring

### ITW Linx

- surge protectors

### Meru Networks

- WLAN infrastructure

### Microsemi

- midspan/power products

### MultiTech

- VoIP gateway
- fax finder server

### PCTEL

- wireless accessories

### Ruckus Wireless

- managed wireless LAN services
- WLAN infrastructure and virtual branch networks

### XPC (Xtreme Power)

- UPS, rack power distribution units, and portable cooling

### Zebra Technologies

- WLAN infrastructure

## SERVICES

### ScanSource Catalyst Services

- Avaya Client Services
- FastPath Enablement Program
- Technical Support
- Design Services

### ScanSource Services Group

- Cloud Services
- Custom Configuration
- Education Services
- Marketing Services
- Professional Services

### Reseller Financial Services

#### FLOORING

- GE Commercial Distribution Finance Corporation
- De Lage Landen Financial Services, Inc.
- IBM Credit LLC

#### LEASING

- Avaya Financial Services
- LEAF Capital Funding, LLC
- Macquarie Equipment Finance, Inc.

#### WORKING CAPITAL

- Action Capital Corporation

## INTEGRATED SOLUTIONS

### Aruba Networks + EMC

- wireless management

### Aruba Networks + ViaWest

- device management

### Avaya + EMC

- virtualized deployment for UC stacks

### Avaya + ViaWest

- hosted Avaya IP Office™

# & MORE

## More happens. With ScanSource.



scansource communications

vendor partners



#### AUDIO AND CONTENT SHARING

Barco  
Bogen  
Elo Touch Solutions  
Epson  
Microsoft  
Polycom  
Revolabs  
ShoreTel  
Valcom

#### AUDIO CONFERENCING

Polycom  
Revolabs  
ShoreTel

#### FINANCIAL SERVICES

GE Capital  
Polycom Capital  
ScanSource Reseller Financial Services

#### FURNITURE AND MOUNTS

AVTEQ  
Chief  
Polycom

#### HEADSETS

Jabra  
Plantronics  
Sennheiser

#### INTERACTIVE DISPLAYS AND TABLETS

Barco  
Crestron  
Elo Touch Solutions  
Epson  
Orion  
Panasonic  
ViewZ

#### SERVICES

AGT  
Command Central  
Greencloud  
PGI  
ScanSource Services Group  
Total Coverage

#### SWITCHES/ROUTERS/POE/CABLES

ADTRAN  
Aruba Networks  
Broadsoft  
C2G  
Cisco  
Extreme Networks  
Microsemi

#### TELEPHONY

Allworx  
AudioCodes  
Cisco  
Dialogic  
Microsoft  
Polycom  
ShoreTel  
SpectraLink

#### UPS AND POWER PROTECTORS

APC  
Eaton

#### VIDEOCONFERENCING

Microsoft  
Polycom

#### VOIP GATEWAYS/SBCS

ADTRAN  
AudioCodes  
Dialogic  
Edgewater Networks  
MultiTech  
Sonus

#### WIRELESS/MOBILITY

Aruba Networks  
Cisco  
Extreme Networks  
Jabra  
Motorola Solutions  
Plantronics  
Ruckus  
ShoreTel  
SpectraLink

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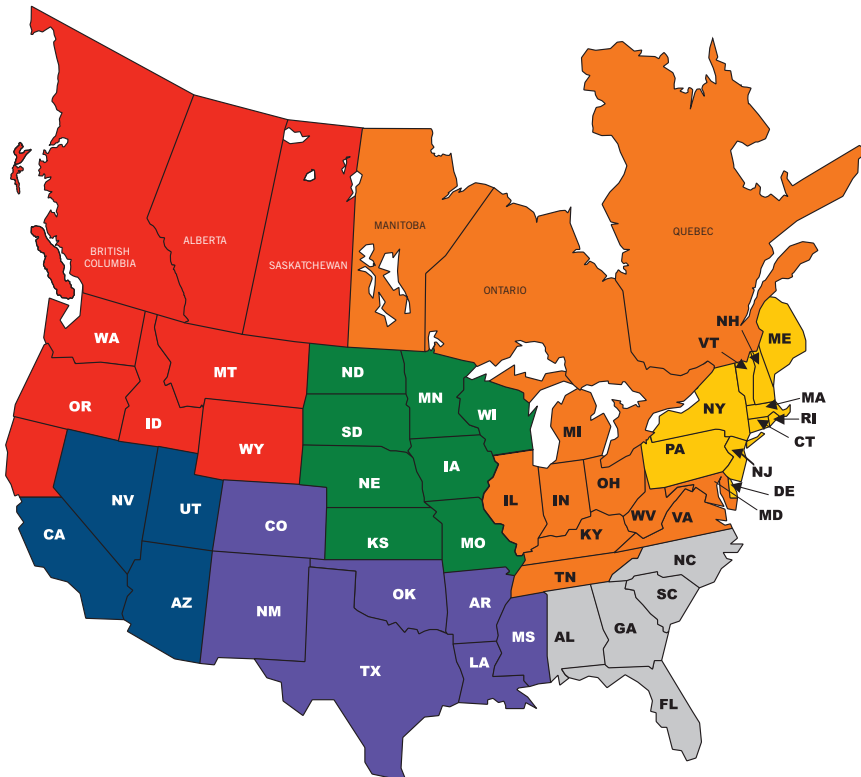
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From the largest inventory to the most accurate shipping to expert tech support and everything in between, ScanSource POS and Barcode proudly partners with these leading manufacturers:





## ScanSource POS and Barcode manufacturers listed by category:

### Accessories

- Archelon
- FineLine Technologies
- Portsmouth Technologies
- Zebra Technologies

### Barcode Printers

- CognitiveTPG
- Datamax-O'Neil
- Honeywell
- Printronix
- SATO
- Zebra Technologies

### Barcode Scanners

- Code
- Datalogic
- ecom instruments
- Honeywell
- Honeywell Batteries
- ID TECH
- NCR
- Opticon
- POS-X
- Socket Mobile
- Unitech
- Zebra Technologies

### Barcode Software

- Honeywell
- IntelliTrack
- MCL Technologies
- RedBeam
- SATO
- Seagull Scientific
- Socket Mobile
- Wavelink
- Zebra Technologies

### Barcode Verifiers

- Printronix

### Cables/Connectivity

- C2G (formerly Cables To Go)

### Card Printers

- Zebra Technologies

### Cash Drawers

- APG Cash Drawer
- Bematech
- MMF POS
- NCR
- POS-X
- Toshiba Global Commerce Solutions

### Customer Displays

- Bematech
- Epson
- NCR
- PioneerPOS
- POS-X
- Toshiba Global Commerce Solutions
- Zebra Technologies

### Magstripe Readers

- Bematech
- Honeywell
- ID TECH
- MagTek
- PioneerPOS
- POS-X
- Socket Mobile
- Unitech
- Zebra Technologies

### Media

- CognitiveTPG
- Honeywell
- Printronix
- RedBeam
- SATO
- TransAct Technologies
- Zebra Technologies

### Mobile Carts

- Enovate Medical

### Mobile Computer Software

- Datalogic
- Honeywell
- IntelliTrack
- MCL Technologies
- Opticon
- RedBeam
- Socket Mobile
- SOTI
- Unitech
- Wavelink
- Zebra Technologies

### Mobile Computers

- Datalogic
- DT Research
- ecom instruments
- Honeywell
- Honeywell Batteries
- Janam Technologies
- Opticon
- Socket Mobile
- Unitech
- Zebra Technologies

### Mounting Options

- RAM Mounts

### Network Infrastructure/Security

- Aruba Networks
- Cisco
- Ruckus Wireless
- Zebra Technologies

### Payment Terminals

- ID TECH
- Ingenico
- NCR
- VeriFone
- Zebra Technologies

### Point-of-Care Carts and Mounts

- Enovate Medical

### Portable Printers

- Citizen Systems America
- CognitiveTPG
- Datamax-O'Neil
- Epson
- Honeywell
- Honeywell Batteries
- SATO
- Unitech
- Zebra Technologies

### POS and Programmable Keyboards

- Bematech
- CHERRY
- ID TECH
- NCR
- Toshiba Global Commerce Solutions
- Unitech

### POS Printers

- Bematech
- Citizen Systems America
- CognitiveTPG
- Datamax-O'Neil
- Epson
- NCR
- PioneerPOS
- POS-X
- Toshiba Global Commerce Solutions
- TransAct Technologies
- Zebra Technologies

### POS Software

- CAP Software
- ICVERIFY Software
- pcAmerica

### POS Systems

- Bematech
- Elo Touch Solutions
- Epson
- J2 Retail Systems
- NCR
- Panasonic
- PioneerPOS
- Posiflex
- POS-X
- Socket Mobile
- Toshiba Global Commerce Solutions

### RFID Media

- Honeywell
- Printronix
- Zebra Technologies

### RFID Printers

- CognitiveTPG
- Datamax-O'Neil
- Honeywell
- Printronix
- SATO
- Zebra Technologies

### RFID Readers

- ecom instruments
- Honeywell
- Socket Mobile
- Unitech
- Zebra Technologies

### Touch Systems and Monitors

- 3M Touch Systems
- Bematech
- Elo Touch Solutions
- Epson
- J2 Retail Systems
- NCR
- Panasonic
- PioneerPOS
- Posiflex
- POS-X
- Toshiba Global Commerce Solutions
- Zebra Technologies

### UPS Backup Systems

- American Power Conversion (APC)
- NCR

### Wireless Infrastructure

- Aruba Networks
- Cisco
- Digi
- Ruckus Wireless
- Unitech
- Zebra Technologies