GET MORE OF YOUR
CUSTOMER'S IT SPEND

INTELISYS
Independence. No limits.

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LOOKING TO ADD MONTHLY RECURRING REVENUE TO YOUR BUSINESS?

INTELISYS
Independence. No limits.

With Intelisys, ScanSource is even better equipped to provide you with a robust portfolio of carefully selected cloud and carrier service offerings, as well as tools and platforms that can help you build recurring revenue streams.

1

ACCESS TO BEST OF BREED SUPPLIERS
Signing ONE contract with us gives you access to hundreds of vetted suppliers.

2

STREAMLINED COMMISSIONS AND PAYMENTS
Consolidating your commissions means 100% on-time payments, every time. Our buying power enables better pricing from suppliers.

3

NO PRESSURE TO HIT MONTHLY MINIMUMS
By partnering with us, you can eliminate any monthly minimums.

4

CHANNEL-FRIENDLY
We will never compete with our sales partners by taking a direct deal.

Visit **www.intelisys.com/sales-partner-programs** to see how ScanSource and Intelisys have combined forces to give you greater value. For more info on how we can expand your revenue, contact our Convergence Team at **convergence@scansource.com**.

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WANT ANOTHER LAYER OF PROFITABILITY FOR YOUR CLOUD AND CARRIER DEALS?

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ScanSource can help you with the execution and deployment of your hardware needs by teaming you with an established VAR or educating you on the process to become one yourself.

FOCUSED EXPERTISE
• Our select and strategic line card gives you the confidence to know you can call a technology expert at any time.

EXPANDED PURCHASING POWER
• Your existing base of recurring revenue can help establish hardware terms through our Hardware Purchasing Power Program.

LOGISTICS EXCELLENCE
• We offer **FREE** standard shipping with a **99.59%** accuracy rate.
• Our Custom Configuration Center allows the complete solution to be shipped to you or even drop-shipped directly to your customer.

WAREHOUSE MANAGEMENT
• We have the product you need in stock – and carry the cost of inventory and lost or damaged equipment, so you don't have to.

Visit **www.scansource.com** to learn how ScanSource can help add additional revenue streams to your business. Contact our Convergence Team at **convergence@scansource.com** to get started.

MEET THE
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