

WE ARE THE CHANNEL
OF THE **FUTURE**



UNPARALLELED SOLUTIONS. UNPRECEDENTED SUPPLIERS.
UNMATCHED SERVICES. SCANSOURCE.

The communications industry's premier technology solutions provider—that's who we are. When ScanSource Catalyst, ScanSource Communications, and ScanSource KBZ all come together to provide you greater value, you get more tools, more programs, and more services.

And now, by adding the expertise of Intelisys, ScanSource is even better equipped to provide a robust portfolio of carefully selected cloud, carrier, and hardware suppliers. Whether you're an agent or a reseller partner, our knowledge and experience will help transform your business and position you for success. We allow you to offer the complete solutions your customers want—comprised of the best products and delivered alongside the best services to accelerate your business growth.

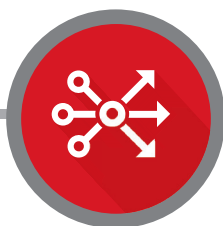
TECHNOLOGY SOLUTIONS

CLOUD



Business Continuity
Carrier Services
Collaboration
xCaaS

NETWORKING



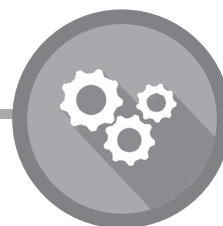
Edge Devices
Security
Switching and Routing
Wireless

SERVICES



Deployment Services
Flexible Financing/DaaS
Lifecycle Management
Professional Services

UNIFIED COMMUNICATIONS AND COLLABORATION



Conferencing
Mobility
Visual Communications
and AV Integration
Voice and Video
Communications

163,941
SOLUTIONS PROCESSED
LAST YEAR

84%
OF TECHNICAL CASES
SOLVED **SAME DAY**

\$90M+
IN MRR BILLED
EACH MONTH

SUPPLIER PARTNERS

.....
200+
BEST-IN-CLASS
SUPPLIERS

8x8
Communications Cloud

ADTRAN

a allworx

aruba
a Hewlett Packard
Enterprise company

audiocodes

AVAYA

AVTEQ

BARCO

CALERO
formerly Veramark

CENTURYLINK
Channel Partner Program
DIAMOND PARTNER

CHIEF

ci

CISCO

**COMCAST
BUSINESS**
SOLUTIONS
PROVIDER

DESK PHONE
PHONE EXPRESSIONS

Dialogic

digium
The Asterisk Company

EAT•N
Powering Business Worldwide

**edgewater
NETWORKS**

elo

EQUINIX

EVOLVE IP
THE CLOUD STRATEGY COMPANY™

Extreme
Customer-Driven Networking

Honeywell

TWLinx
Communications Products
Surge Protection Solutions

Jabra GN

kaptivo

LG | Business
Solutions

lifesize

MASERGY
PLATINUM PARTNER

Mitel

NICE inContact

OBLONG

ORACLE
COMMUNICATIONS

Panasonic

plantronics

plenom
office intelligence

Polycom

ribbon

RingCentral

RUCKUS
an ARRIS company

SENNHEISER

spectralink

SPECTROTEL
We make it simple. We keep it personal.

Spectrum | PARTNER
PROGRAM

StarLeaf

TPX
COMMUNICATIONS
FORMERLY TELEPACIFIC

UBIQUITI
NETWORKS

UNIFY

vtech
Business Solutions

west

X-TREME
Power Conversion®

YAMAHA

Yealink

ZEBRA

1COMM

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