INVESTOR PRESENTATION

MAY 2015

scansource®

SAFE HARBOR

This presentation may contain certain comments, which are "forward-looking" statements that involve plans, strategies, economic performance and trends, projections, expectations, costs or beliefs about future events and other statements that are not descriptions of historical facts, may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking information is inherently subject to risks and uncertainties; these statements are subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995.

Any number of factors could cause actual results to differ materially from anticipated results. For more information concerning factors that could cause actual results to differ from anticipated results, see the "Risk Factors" included in the Company's annual report on Form 10-K for the fiscal year ended June 30, 2014, as well as the quarterly report on Form 10-Q for the quarter ended March 31, 2015, filed with the Securities and Exchange Commission ("SEC").

Although ScanSource believes the expectations reflected in its forward-looking statements are reasonable, it cannot guarantee future results, levels of activity, performance or achievements. ScanSource disclaims any intentions or obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise, except as may be required by law.

In addition to disclosing results that are determined in accordance with United States Generally Accepted Accounting Principles ("GAAP"), the Company also discloses certain non-GAAP measures, including non-GAAP operating income, non-GAAP operating margin, non-GAAP net income, non-GAAP diluted earnings per share, return on invested capital ("ROIC") and the percentage change in net sales excluding the impact of foreign currency exchange rates. A reconciliation of the Company's non-GAAP financial information to GAAP financial information is provided in the Appendix and in the Company's Form 8-K, filed with the SEC, with the quarterly earnings press release for the period indicated.

OVERVIEW

- Leading international value-added distributor of specialty technology products
- Attractive markets:
  - Point-of-Sale and Barcode
  - Communications (voice, video and data)
  - Physical Security
  - 3D Printing
- Distribute for over 300 technology manufacturers
- Sell to approximately 35,000 value-added technology resellers

NASDAQ: SCSC Headquarters: Greenville, SC
~2,000 Employees • Founded in 1992
42 offices: US, Canada, Latin America, Europe

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THE SCANSOURCE DIFFERENCE

ATTRACTIVE MARKETS



Point-of-Sale (POS) and Barcode

Mobile Computers, Scanners, Printers, POS systems, Payment Terminals



Communications

Voice, Video and Data



Physical Security

Video Surveillance, Access Control, Networking



3D Printing

Launched April 2014

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PROVEN BUSINESS MODEL

- Growth – Incremental and Channel Shift
- Best-of-Breed Technology Vendors
- Dedicated Business Units
- Shared Services
- Committed to Channel (two-tier) – sell only to resellers
- Value-Added Services
- Superior Customer Service

GROWTH STRATEGY

- Incremental Market Growth
- Channel Shift
  - Direct to Indirect
  - One-Tier to Two-Tier
- Multi-Vendor Solutions
- Market Share
- New Vendors and New Geographies

SEGMENTS ENHANCE TECHNOLOGY FOCUS

scansource®

Worldwide Barcode and Security

President

Technologies:

POS and Barcode
Physical Security
3D Printing

Business Units:

scansource pos and barcode

scansource security

Worldwide Communications and Services

President

Technologies:

Communications
Services

Business Units:

scansource catalyst

scansource communications

scansource services group

DEDICATED BUSINESS UNITS

By Technology and Geography

POS and Barcode	Physical Security	Communications
Business Unit President **Sales** **Merchandising** **Technical Support**	**Business Unit President** **Sales** **Merchandising** **Technical Support**	**Business Unit President** **Sales** **Merchandising** **Technical Support**
Business Units: North America, Europe, Latin America, Brazil	**Business Units:** North America	**Business Units:** North America, Europe; ScanSource Catalyst (NA)

Shared Services

Centralized Logistics • Reseller Financial Services • Customer Service • Marketing Services Group • Human Resources • Finance & Accounting • Legal

VALUE-ADDED SERVICES



PROFESSIONAL SERVICES ADD MORE VALUE

scansource services group

- Customer configuration services
- Education, training and certifications
- Strategic marketing services
- Network assessments/ WiFi services
- Partner enablement programs
- Online networking community





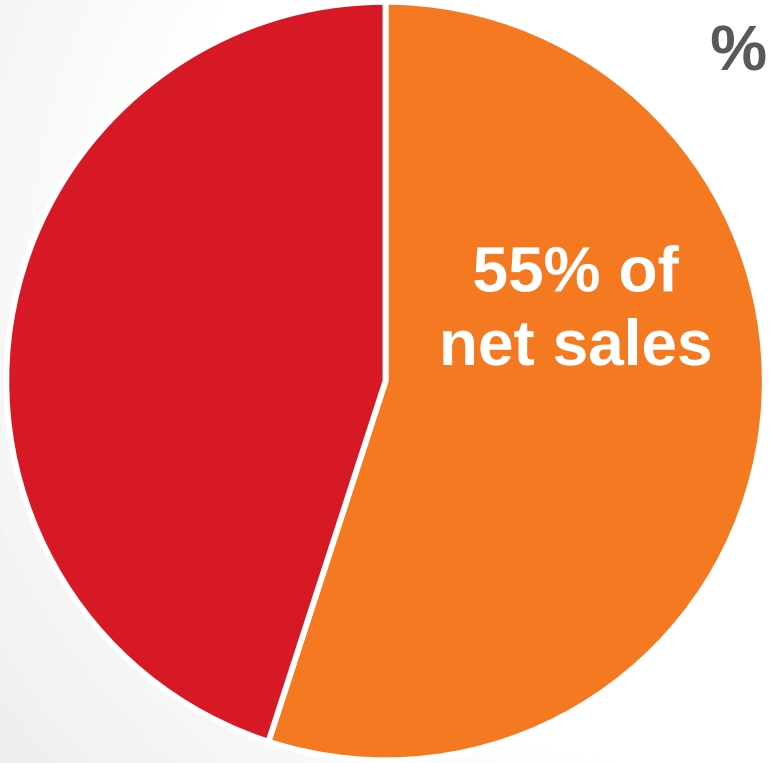


PLUS, business unit tools, such as online configuration, pricing and product selection, and educational programs

DISTRIBUTOR OF GROWTH TECHNOLOGIES

- Unified Communications
- Videoconferencing
- IP Video Surveillance
- RFID and Barcode Imaging
- Enterprise Mobility
- Retail – Mobile POS, Mobile Payments
- Payment Processing Terminals
- Cloud-based Services
- 3D Printing

WORLDWIDE BARCODE AND SECURITY



% of Net Sales, Q3 FY15

- Worldwide Barcode and Security
- Worldwide Communications and Services

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POS AND BARCODE VENDORS

bematech

DATALOGIC
THE VISION IS YOURS

datamax·o'neil
right by our customers.

elo TOUCH SOLUTIONS

EPSON
EXCEED YOUR VISION

Honeywell

ingenico GROUP

NCR INTERACT DISTRIBUTOR

PRINTRONIX

TOSHIBA
Leading Innovation

Verifone

ZEBRA

Business Units: ScanSource POS and Barcode in US/Canada, Europe, Latin America and Brazil

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SECURITY VENDORS

Video Surveillance, Identification/Access Control, and Networking











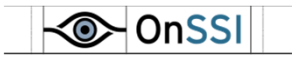


















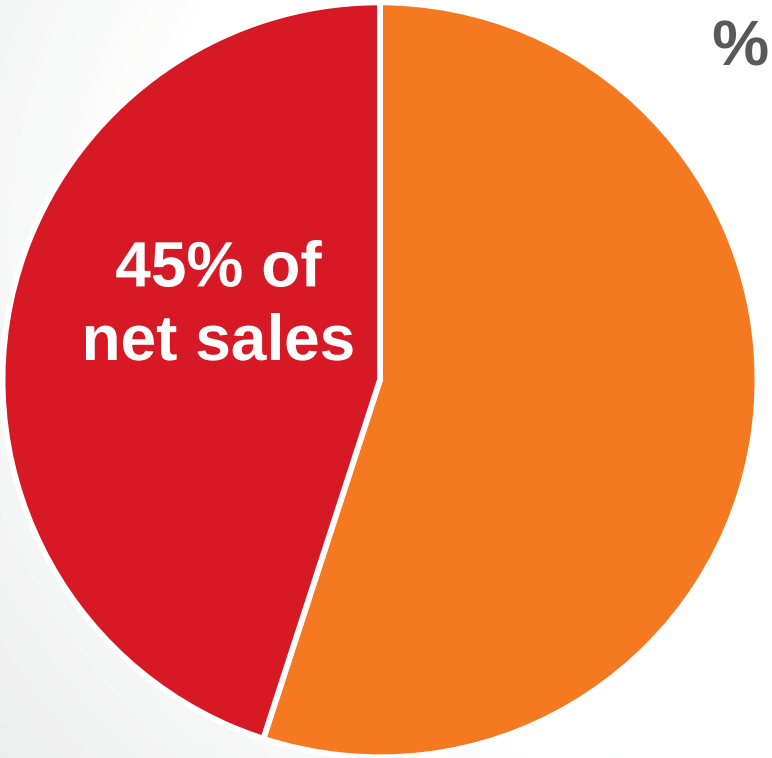




Business Unit: ScanSource Security in US/Canada

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WORLDWIDE COMMUNICATIONS & SERVICES



% of Net Sales, Q3 FY15

- Worldwide Barcode and Security
- Worldwide Communications and Services

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COMMUNICATIONS VENDORS

aruba NETWORKS

AudioCodes

AVAYA

CISCO

Dialogic

Extreme networks

MERU NETWORKS

Mitel

plantronics

Polycom

ShoreTel

Sonus

spectralink solving every day

Business Units: ScanSource Catalyst in US/Canada; ScanSource Communications in US/Canada and Europe

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INTERNATIONAL GROWTH

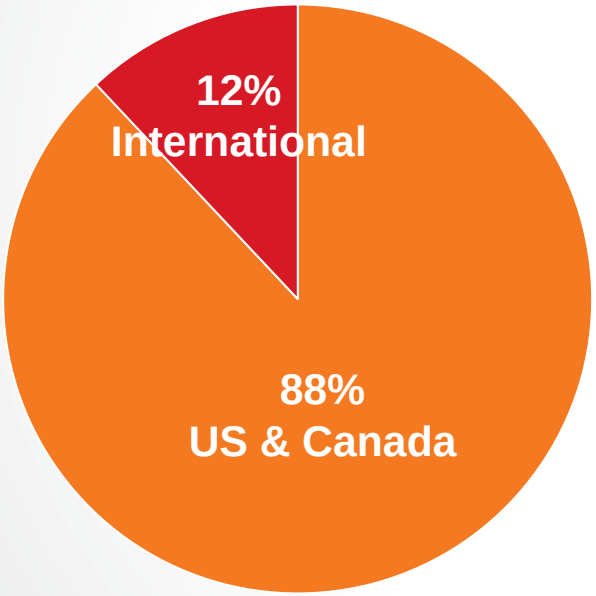


42 offices in US, Canada, Latin America and Europe

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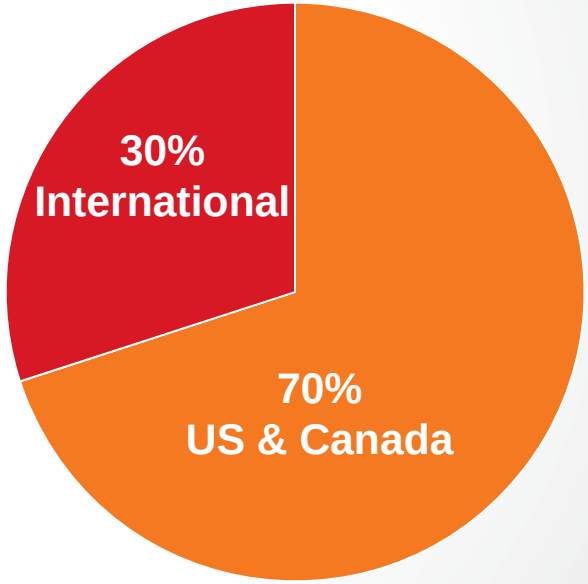
INTERNATIONAL GROWTH

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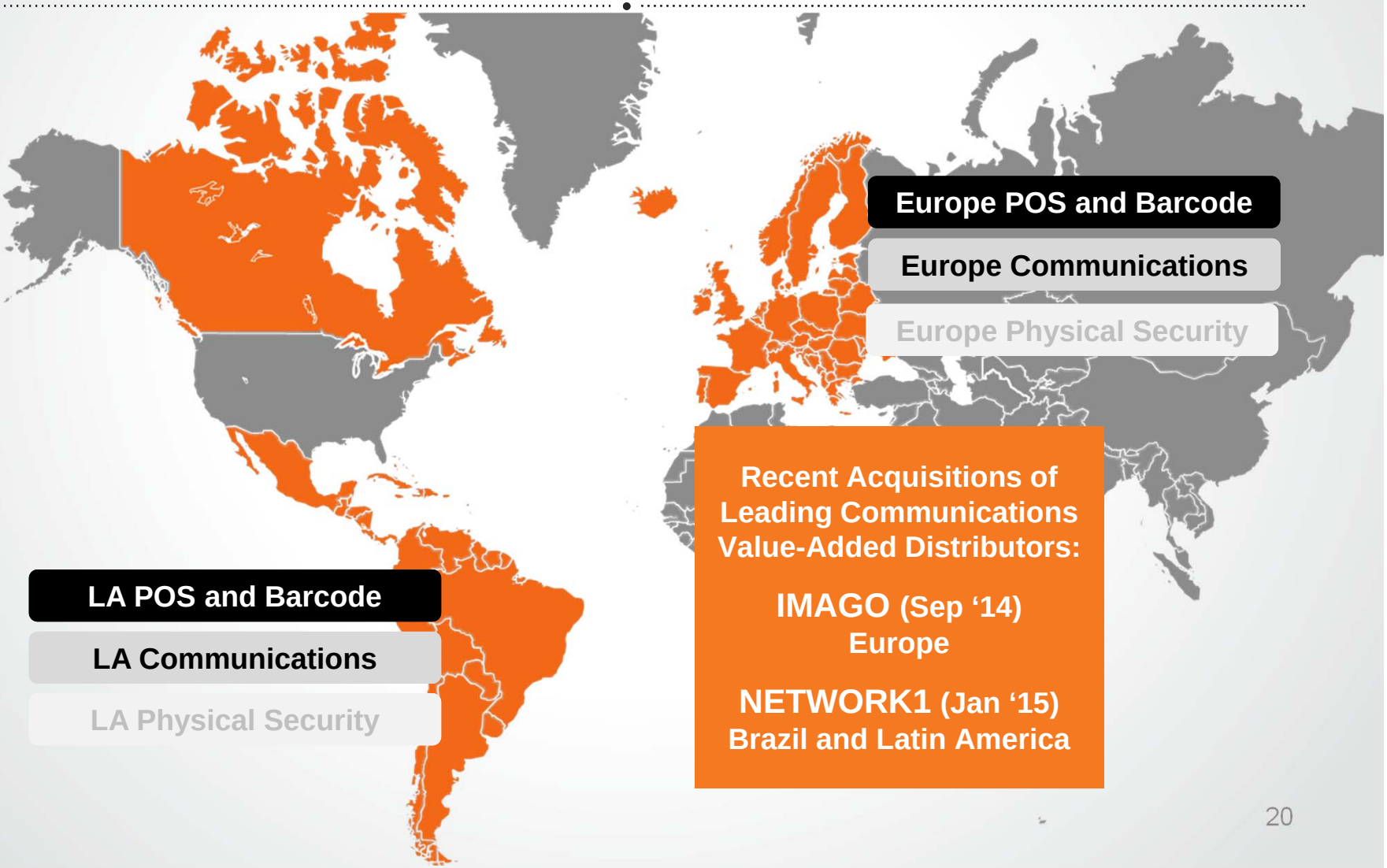
% of Net Sales, Q3 FY05

Now



% of Net Sales, Q3 FY15

INTERNATIONAL GROWTH



Recent Acquisitions of Leading Communications Value-Added Distributors:

IMAGO (Sep '14)
Europe

NETWORK1 (Jan '15)
Brazil and Latin America

FINANCIAL OVERVIEW

STRONG FINANCIAL POSITION FOR GROWTH

Capital Allocation Opportunities

- 1.5% debt to equity ratio*
- $300 million available on revolving credit facility
- $117 million remaining on share repurchase authorization

Excellent Liquidity and Financial Flexibility

- $12 million in debt and $94 million in cash
- Generated $42 million in cash from operations during trailing 12-month period

Working Capital Management

- 5.4 inventory turns (5-qtr range: 5.1-5.8 turns)
- Paid for inventory days of 12 (5-qtr range: 9-15 days)
- 57 days sales outstanding in receivables (5-qtr range: 55-57 days)

Information as of 3/31/15, unless otherwise indicated
** Debt reflects short-term and long-term debt*

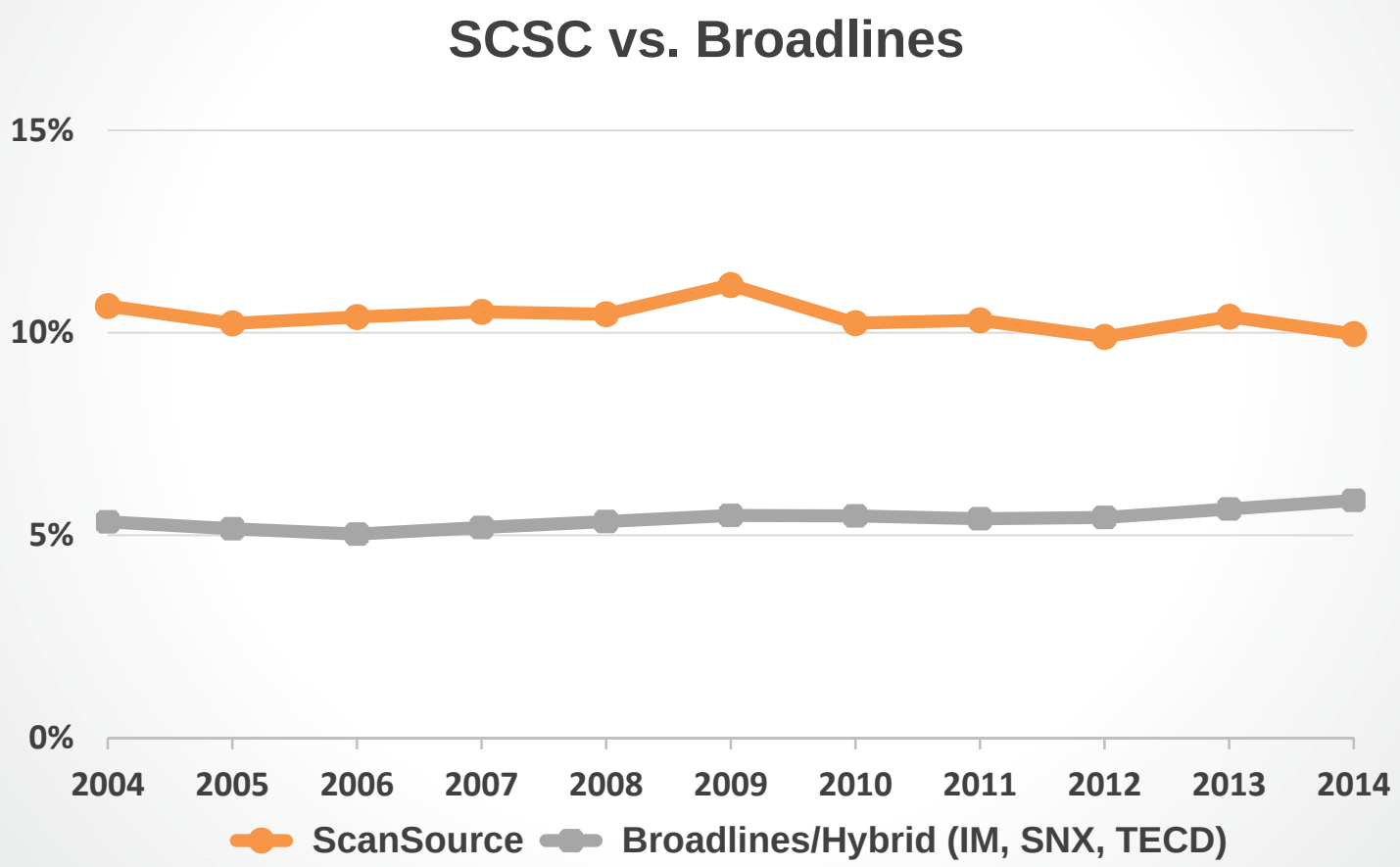
HIGHLIGHTS – Q3 FY15

- Net sales for third quarter 2015 of $763 million, up 12% Y/Y, and non-GAAP diluted EPS of $0.52*
  - Below our expected range, principally from foreign exchange (FX) impacts
- Worldwide Barcode & Security sales decreased 7% Y/Y, or 2% excluding FX
- Worldwide Communications & Services sales increased 50% Y/Y, or 17% excluding acquisitions and FX
  - Includes successful implementation of business plan that included acquisitions of Imago (Sep ‘14) and Network1 (Jan ‘15)
- Implementation of SAP ERP system in Europe on February 2, 2015
  - SG&A expenses include $2.6 million for SAP-related ERP costs
- Third quarter 2015 return on invested capital of 12.1% (14.5% fiscal YTD)*

** See Appendix for calculation of non-GAAP measures and reconciliations to GAAP measures.*

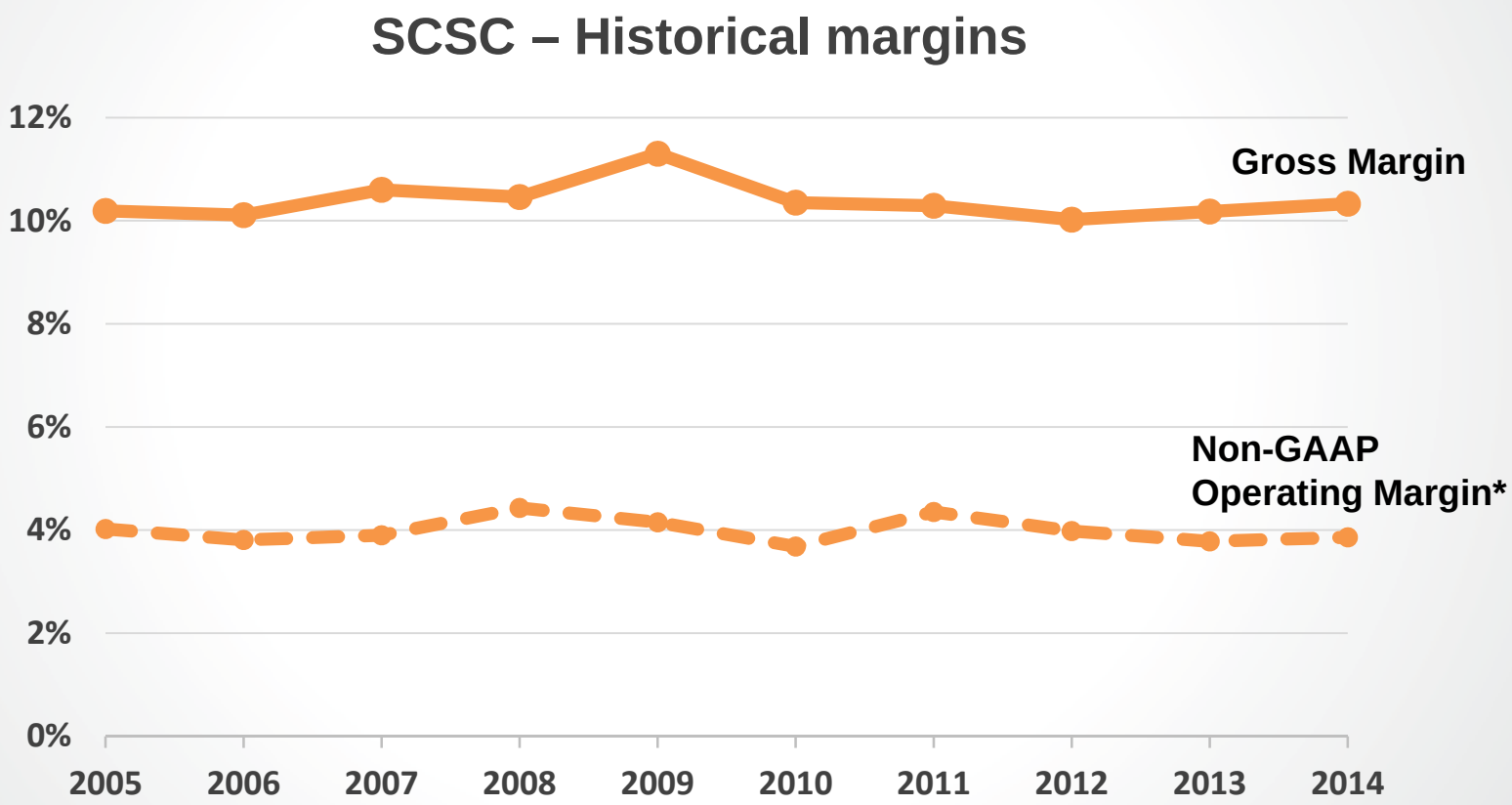
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GROSS MARGIN %



Information for calendar year indicated

GROSS AND OPERATING MARGINS %

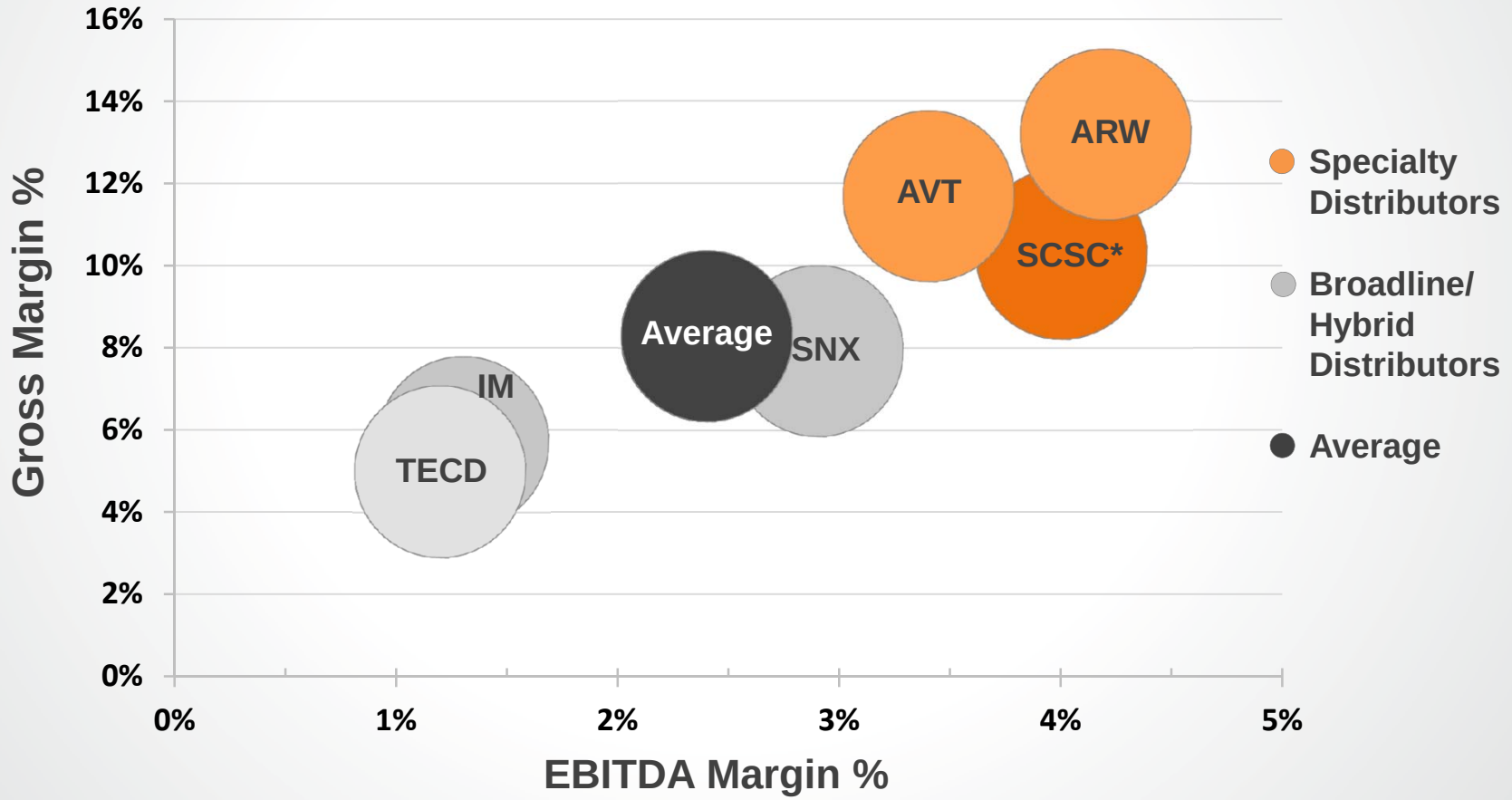


Information for fiscal year indicated

* *Excludes amortization of intangible assets, change in fair value of contingent consideration, and other select items in FY13 and FY14. See Appendix for calculation of non-GAAP measures and reconciliations to GAAP measures.*

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FINANCIAL MARGINS ANALYSIS



Note: Data from latest annual 10-K SEC filings based upon continuing operations.
** SCSC EBITDA excludes legal recovery, net of attorney fees and change in fair value of contingent consideration.*
See Appendix for reconciliation to GAAP measure.

RETURN ON INVESTED CAPITAL

- ROIC is a key metric used to manage our business
- Executive compensation is directly tied to ROIC performance

Jun '13	Sep '13	Dec '13	Mar '14	Jun '14	Sep '14	Dec '14	Mar '15
17%	17%	16%	15%	14%	16%	15%	12%

ROIC, a non-GAAP measure, is calculated as net income plus interest expense, income taxes, depreciation and amortization (EBITDA), plus change in fair value of contingent consideration divided by invested capital for the period. Invested capital is defined as average equity plus average daily funded interest-bearing debt for the period. ROIC for the quarter ended 3/31/15 includes the impact from $2.6 million of SAP-related expenses for the new ERP system (1.2% negative impact). EBITDA excludes acquisition costs ($0.3 million quarter ended 3/31/15, $1.5 million quarter ended 12/31/14, $1.3 million quarter ended 9/30/14), a $15.5 million for a legal recovery, net of attorney fees for the quarter ended 6/30/14 and $48.8 million in non-cash impairment charges for the quarter ended 6/30/13. A reconciliation of the Company's non-GAAP financial information to GAAP financial information is provided in the Appendix.

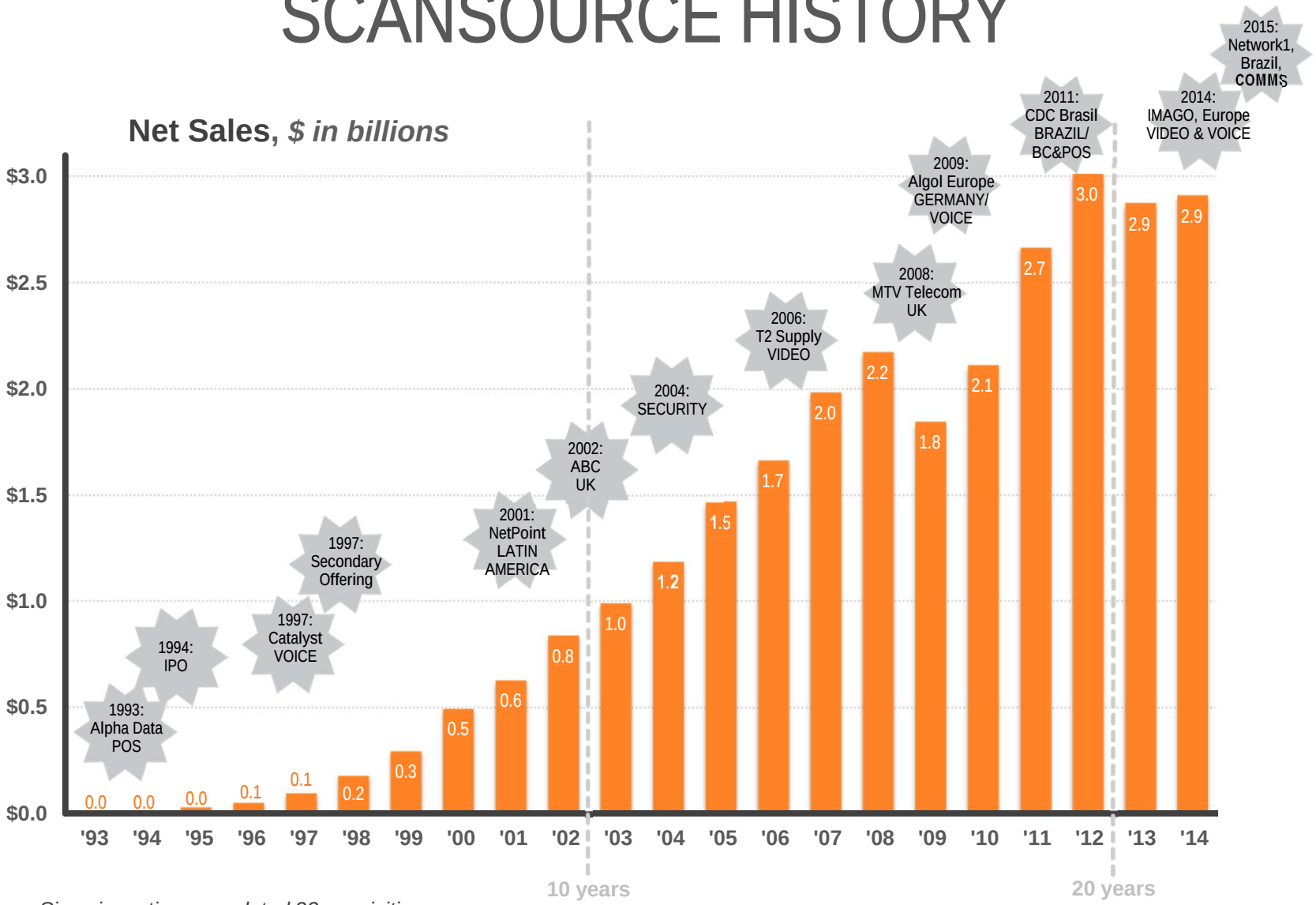
IN SUMMARY

- Leading distributor in the specialty technology markets we serve
- Attractive target markets
- Proven and focused business model
- Experienced and committed management team
- Balance sheet strength and financial flexibility
- History of consistent performance
- Positioned for growth

APPENDIX

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SCANSOURCE HISTORY



Since inception, completed 23 acquisitions
Net sales for fiscal years ended 6/30

10-Year Compound Annual Growth Rate: 9%

MARKETS WE SERVE

	Estimated Worldwide Market Size	Estimated Americas Market Size
Point-of-Sale (POS) and Barcode	~$22 billion	~$10 billion
Communications	~$19 billion	~$7 billion
Physical Security	~$23 billion	~$8 billion

SOURCE: VDC Research Group, IHL Group, ABI Research, The Freedonia Group, Inc., and Company estimates
Note: Excludes service contracts

ACQUISITION: IMAGO GROUP

Description	▪ Europe's leading value-added video and voice communications distributor ▪ Established in 1991; HQ in UK (Thatcham, Berkshire) ▪ Completed 9/19/14
Key Vendors	▪ Largest Polycom distributor in Europe ▪ Polycom, Barco, Samsung, NEC
Key Talent/ Employees	▪ Ian Vickerage, Imago's Managing Director, founder, and majority owner, to continue to lead the company ▪ ~120 employees
Location	▪ Operations in UK, France, and Germany ▪ Includes recent acquisition of Vitec, a videoconferencing distributor in Germany (6/14)
Financials	▪ Sales for fiscal year ended 7/31/14 estimated at ~US$80 million* ▪ Demonstrated double-digit sales growth with operating margins consistent with ScanSource's Communications business

** GBP converted into USD using 1.6 exchange rate.*

ACQUISITION: NETWORK1

Description	▪ Leading value-added communications distributor in Brazil ▪ Established in 2004; HQ in Brazil (Sao Paulo) ▪ Completed 1/13/15
Key Vendors	▪ ~65 vendors and >7,000 customers ▪ Avaya, Checkpoint, Dell, Extreme, F5, HP, Juniper, Microsoft, Polycom, Riverbed, Schneider-Electric
Key Talent/ Employees	▪ Rafael Paloni, Network1's CEO and controlling shareholder, to lead ScanSource's Communications business in Latin America ▪ Nearly 400 employees
Location	▪ Local branches: Brazil, Mexico, Colombia, Chile, Peru, and Miami Export ▪ Platform for value-added distribution in Latin America
Financials	▪ Calendar year 2014 net sales estimated at ~US$306 million* (~US$247 million using average FX rate for 3Q FY15 of 0.344) ▪ Demonstrated double-digit sales growth with operating margins consistent with ScanSource's Communications business

** Reais converted into USD using average FX rate for 2014 of 0.426.*

SEGMENT FINANCIAL RESULTS – Q3 FY15

WW Barcode & Security

$ in millions	Q3 FY15	Q3 FY14
Net sales	$422.1	$455.8
Gross profit	$38.7	$43.0
Gross margin	9.2%	9.4%
Operating income	$10.3	$13.8
Operating income %	2.4%	3.0%
Non-GAAP operating income	$11.0	$15.4
Non-GAAP operating income %	2.6%	3.4%

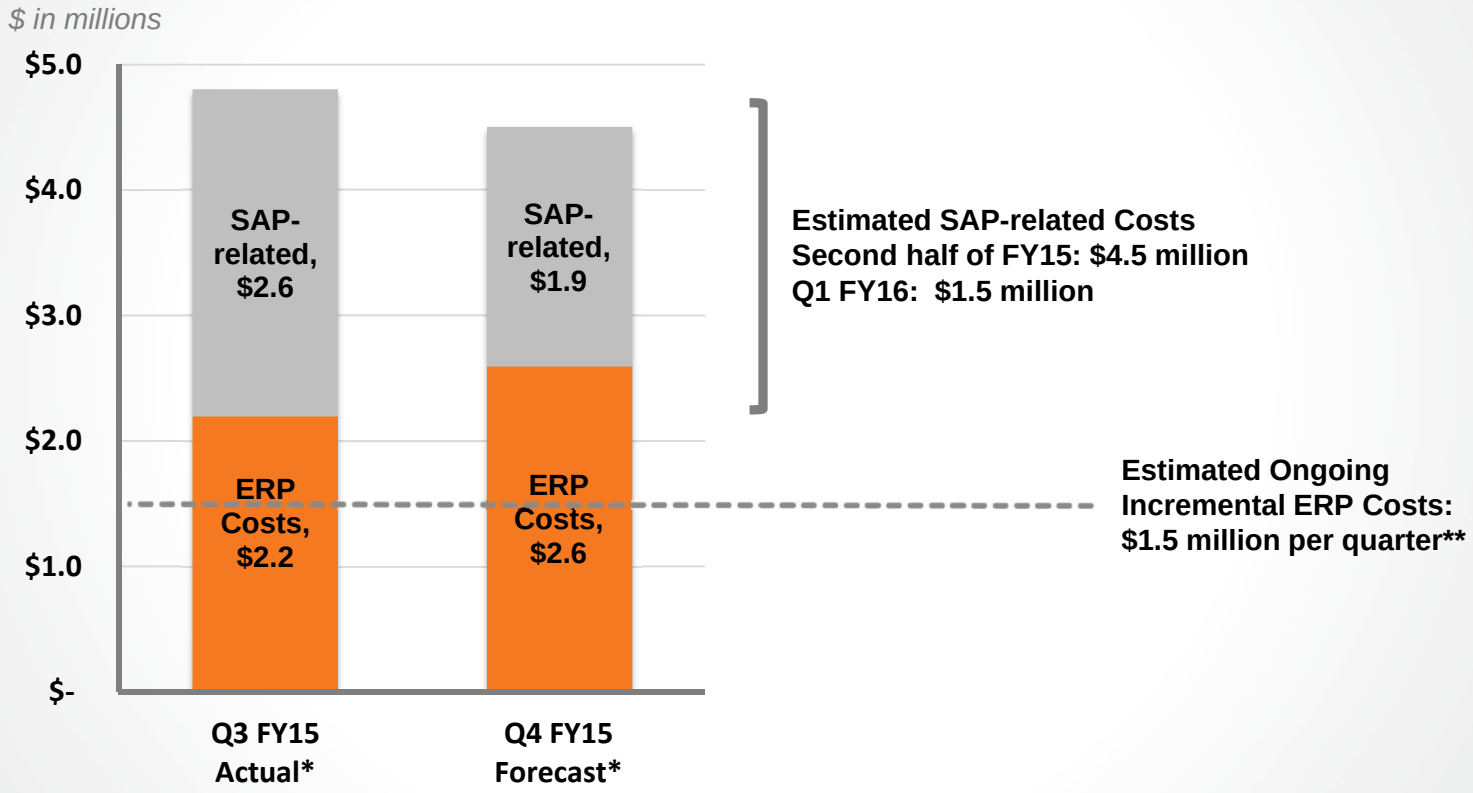
WW Communications & Services

$ in millions	Q3 FY15	Q3 FY14
Net sales	$341.1	$227.2
Gross profit	$41.3	$30.3
Gross margin	12.1%	13.3%
Operating income	$11.5	$11.8
Operating income %	3.4%	5.2%
Non-GAAP operating income	$13.2	$12.2
Non-GAAP operating income %	3.9%	5.4%

Non-GAAP operating income excludes amortization of intangibles and change in fair value of contingent consideration. See Appendix for calculation of non-GAAP measures and reconciliations to GAAP measures.

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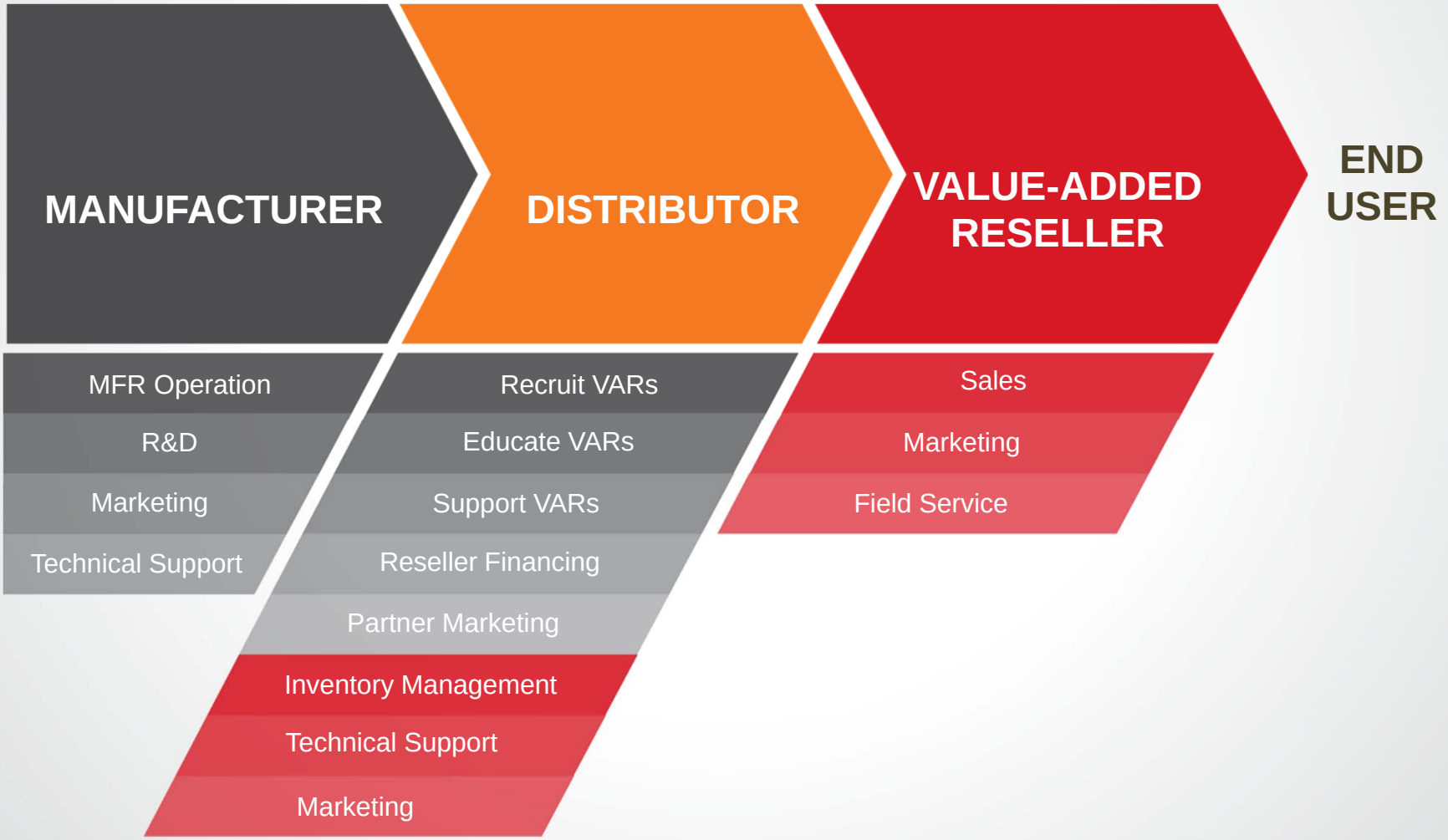
SUMMARY OF ERP COSTS



* *Following 2/2/15 implementation in Europe, we can no longer capitalize ERP project costs; reflects amounts included in SG&A expenses.*

** *Following implementation in North America (expected July 2015); includes depreciation of $0.7 million per quarter and other expenses incremental to legacy system.*

TWO-TIER BUSINESS MODEL



APPENDIX: NON-GAAP FINANCIAL INFORMATION

($ in thousands)	Year Ended June 30, 2014	2013
Return on invested capital (ROIC), annualized (a)	**15.7%**	**16.3%**
Reconciliation of Net Income (Loss) to EBITDA		
Net income - GAAP	$ 81,789	$ 34,662
Plus: Income taxes	41,318	18,364
Plus: Interest expense	731	775
Plus: Depreciation and amortization	7,375	8,457
EBITDA	131,213	62,258
Change in fair value of contingent consideration	2,311	1,843
Adjustments: Impairment charges, including ERP & goodwill, and Belgian costs	(15,490)	50,893
Adjusted EBITDA (numerator for ROIC)(non-GAAP)	$ 118,034	$ 114,994
Invested Capital Calculation		
Equity - beginning of the quarter/year	$ 695,956	$ 652,311
Equity - end of quarter/year	802,643	695,956
Add, Change in fair value of contingent consideration, net of tax	1,525	1,216
Add: Impairment charges, including ERP & goodwill, and Belgian costs. net of tax	(9,756)	34,616
Average equity	745,184	692,050
Average funded debt (b)	5,429	15,405
Invested capital (denominator for ROIC)(non-GAAP)	$ 750,613	$ 707,455

Notes:

(a) Calculated as net income plus interest expense, income taxes, depreciation and amortization (EBITDA), plus change in fair value of contingent consideration divided by invested capital for the period. EBITDA excludes a legal recovery, net of attorney fees for the year ended June 30, 2014 and non-cash impairment charges and costs associated with Belgian tax compliance and personnel replacement costs, including related professional fees for the year ended June 30, 2013.

(b) Average daily amounts outstanding on our short-term and long-term interest-bearing debt.

APPENDIX: NON-GAAP FINANCIAL INFORMATION

($ in thousands)

	Q3 FY15	Q2 FY15	Q1 FY15	Q4 FY14	Q3 FY14	Q2 FY14	Q1 FY14	Q4 FY13
Return on invested capital (ROIC), annualized (a)	**12.1%**	**14.8%**	**16.2%**	**14.0%**	**15.3%**	**16.2%**	**17.4%**	**17.5%**
Reconciliation of Net Income (Loss) to EBITDA								
Net income (loss) - GAAP	$12,943	$16,821	$19,208	$27,105	$16,949	$18,298	$19,437	($13,315)
Plus: Income taxes	6,878	9,117	10,028	13,774	9,031	9,511	9,002	(6,352)
Plus: Interest expense	891	207	190	33	217	235	247	419
Plus: Depreciation and amortization	3,710	2,443	1,897	1,985	1,743	1,778	1,869	1,594
EBITDA (numerator for ROIC)(non-GAAP)	24,422	28,588	31,323	42,897	27,940	29,822	30,555	(17,654)
Change in fair value of contingent consideration (CC)	285	463	513	93	981	499	738	447
Adjustments (b)	292	1,474	1,350	(15,490)	-	-	-	48,772
Adjusted EBITDA (numerator for ROIC)(non-GAAP)	$24,999	$30,525	$33,186	$27,500	$28,921	$30,321	$31,293	$31,565
Invested Capital Calculation								
Equity - beginning of the quarter	$818,748	$810,265	$802,643	$772,786	$751,446	$723,748	$695,956	$709,912
Equity - end of quarter	799,051	818,748	810,265	802,643	772,786	751,446	723,748	695,956
Add: Change in fair value of CC, net of tax	200	346	341	61	647	330	487	295
Add: Adjustments, net of tax (a)	292	1,474	1,350	(9,756)	-	-	-	33,216
Average equity	809,146	815,417	807,300	782,867	762,440	737,762	710,096	719,690
Average funded debt (b)	32,046	5,429	6,205	5,429	5,429	5,429	5,429	5,429
Invested capital (denominator for ROIC)(non-GAAP)	$841,192	$820,846	$813,505	$788,296	$767,869	$743,191	$715,525	$725,119

Notes:

(a) Calculated as net income plus interest expense, income taxes, depreciation and amortization (EBITDA), plus change in fair value of contingent consideration, annualized divided by invested capital for the period.

(b) EBITDA excludes acquisition costs ($0.3 million for the quarter ended 3/31/15, $1.5 million for the quarter ended 12/31/14, $1.3 million for the quarter ended 9/30/14); $15.5 million for a legal recovery, net of attorney fees for the quarter ended 6/30/14; and $48.8 million in non-cash impairment charges for the quarter ended 6/30/13.

(c) Average daily amounts outstanding on our short-term and long-term interest-bearing debt.

APPENDIX: NON-GAAP FINANCIAL INFORMATION

($ in thousands)	Quarter Ended March 31, 2015			
	WW Barcode & Security	**WW Comms. & Services**	**Corporate**	**Consolidated**
Net sales	$ 422,061	$ 341,142	$ -	$ 763,203
GAAP operating income	$ 10,327	$ 11,461	$ (292)	$ 21,496
Adjustments:				
Amortization of intangible assets	464	1,650	-	2,114
Change in fair value of contingent consideration	172	113	-	285
Acquisition costs	-	-	292	292
Non-GAAP operating income	$ 10,963	$ 13,224	$ -	$ 24,187
GAAP operating income % (of net sales)	2.4%	3.4%	n/m	2.8%
Non-GAAP operating income % (of net sales)	2.6%	3.9%	n/m	3.2%

	Quarter Ended March 31, 2014			
	WW Barcode & Security	**WW Comms. & Services**	**Corporate**	**Consolidated**
Net sales	$ 455,822	$ 227,176	$ -	$ 682,998
GAAP operating income	$ 13,820	$ 11,845	$ -	$ 25,665
Adjustments:				
Amortization of intangible assets	558	351	-	909
Change in fair value of contingent consideration	981	-	-	981
Non-GAAP operating income	$ 15,359	$ 12,196	$ -	$ 27,555
GAAP operating income % (of net sales)	3.0%	5.2%	n/m	3.8%
Non-GAAP operating income % (of net sales)	3.4%	5.4%	n/m	4.0%

n/m = not meaningful

APPENDIX: NON-GAAP FINANCIAL INFORMATION

($ in millions)	FY '05	FY '06	FY '07	FY '08	FY '09	FY '10	FY '11	FY '12	FY '13	FY '14
Net sales	$1,469.1	$1,665.6	$1,986.9	$2,175.5	$1,848.0	$2,115.0	$2,666.5	$3,015.3	$2,877.0	$2,913.6
GAAP operating income	$ 58.8	$ 63.3	$ 75.3	$ 94.0	$ 74.1	$ 75.8	$ 113.1	$ 113.5	$ 51.0	$ 121.8
Adjustments:										
Amortization of intangible assets	0.4	0.2	2.1	2.5	2.6	2.0	3.0	6.4	4.9	3.9
Change in fair value of contingent consideration	-	-	-	-	-	-	(0.1)	0.1	1.8	2.3
Impairment charges, including ERP & goodwill, and Belgian costs	-	-	-	-	-	-	-	-	50.9	-
Legal recovery, net of attorney fees	-	-	-	-	-	-	-	-	-	(15.5)
Non-GAAP operating income	$ 59.1	$ 63.5	$ 77.4	$ 96.5	$ 76.7	$ 77.8	$ 116.0	$ 120.0	$ 108.7	$ 112.5
GAAP operating income % (of net sales)	4.00%	3.80%	3.79%	4.32%	4.01%	3.58%	4.24%	3.76%	1.77%	4.18%
Non-GAAP operating income % (of net sales)	4.02%	3.81%	3.90%	4.43%	4.15%	3.68%	4.35%	3.98%	3.78%	3.86%