INVESTOR PRESENTATION

SEPTEMBER 2015

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SAFE HARBOR

This presentation may contain certain comments, which are “forward-looking” statements that involve plans, strategies, economic performance and trends, projections, expectations, costs or beliefs about future events and other statements that are not descriptions of historical facts, may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking information is inherently subject to risks and uncertainties; these statements are subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995.

Any number of factors could cause actual results to differ materially from anticipated results. For more information concerning factors that could cause actual results to differ from anticipated results, see the “Risk Factors” included in the Company’s annual report on Form 10-K for the fiscal year ended June 30, 2015, filed with the Securities and Exchange Commission (“SEC”).

Although ScanSource believes the expectations reflected in its forward-looking statements are reasonable, it cannot guarantee future results, levels of activity, performance or achievements. ScanSource disclaims any intentions or obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise, except as may be required by law.

In addition to disclosing results that are determined in accordance with United States Generally Accepted Accounting Principles (“GAAP”), the Company also discloses certain non-GAAP measures, including non-GAAP operating income, non-GAAP operating margin, non-GAAP net income, non-GAAP diluted earnings per share, return on invested capital (“ROIC”) and the percentage change in net sales excluding the impact of foreign currency exchange rates. A reconciliation of the Company's non-GAAP financial information to GAAP financial information is provided in the Appendix and in the Company’s Form 8-K, filed with the SEC, with the quarterly earnings press release for the period indicated.

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OVERVIEW

- Leading international value-added distributor of specialty technology products
- Attractive markets:
  - Point-of-Sale and Barcode
  - Communications (voice, video and data)
  - Physical Security
  - 3D Printing
- 300+ technology manufacturers
- 35,000+ value-added technology resellers

NASDAQ: SCSC Headquarters: Greenville, SC

~2,100 Employees • Founded in 1992

43 offices: US, Canada, Latin America, Europe

THE SCANSOURCE DIFFERENCE

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ATTRACTIVE MARKETS

Point-of-Sale (POS) and Barcode
Mobile Computers, Scanners, Printers, POS systems, Payment Terminals

Communications
Voice, Video and Data

Physical Security
Video Surveillance, Access Control, Networking

3D Printing
Launched April 2014

PROVEN BUSINESS MODEL

- Growth – Incremental and Channel Shift
- Best-of-Breed Technology Vendors
- Dedicated Business Units
- Shared Services
- Committed to Channel (two-tier) – sell only to resellers
- Value-Added Services
- Superior Customer Service

GROWTH STRATEGY

- Incremental Market Growth
- Channel Shift
  - Direct to Indirect
  - One-Tier to Two-Tier
- Multi-Vendor Solutions
- Market Share
- New Vendors and New Geographies

SEGMENTS ENHANCE TECHNOLOGY FOCUS

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Worldwide Barcode and Security

President

Technologies:

POS and Barcode
Physical Security
3D Printing

Business Units:

scansource pos and barcode
scansource security

Worldwide Communications and Services

President

Technologies:

Communications
Services

Business Units:

scansource catalyst
scansource communications
scansource services group

DEDICATED BUSINESS UNITS

By Technology and Geography

POS and Barcode	Physical Security	Communications
Business Unit President	**Business Unit President**	**Business Unit President**
Sales	**Sales**	**Sales**
Merchandising	**Merchandising**	**Merchandising**
Technical Support	**Technical Support**	**Technical Support**
Business Units: North America, Europe, Latin America, Brazil	**Business Units:** North America	**Business Units:** North America, Europe; ScanSource Catalyst (NA)

Shared Services

Centralized Logistics • Reseller Financial Services • Customer Service • Marketing
Services Group • Human Resources • Finance & Accounting • Legal

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VALUE-ADDED SERVICES

MORE VALUE TO RESELLERS

scansource services group

- Differentiated approach to selling
- Help resellers grow their business
- Extend resources
- Expand capabilities

PLUS, business unit tools, such as online configuration, pricing and product selection, and educational programs

DISTRIBUTOR OF GROWTH TECHNOLOGIES

- Unified Communications
- Videoconferencing
- IP Video Surveillance
- RFID and Barcode Imaging
- Enterprise Mobility
- Retail – Mobile POS, Mobile Payments
- Payment Processing Terminals
- Cloud-based Services
- 3D Printing

WORLDWIDE BARCODE AND SECURITY

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POS AND BARCODE KEY VENDORS

Business Units: ScanSource POS and Barcode in US/Canada, Europe, Latin America and Brazil

SECURITY KEY VENDORS

Video Surveillance, Identification/Access Control, and Networking

Arecont Vision
Leading the Way in Megapixel Video

AXIS COMMUNICATIONS

BOSCH
Invented for life

CISCO

DatacardGroup

HID

MARCH networks
An Infinova Company

Panasonic

Ruckus
Simply Better Wireless.

SAMSUNG

SONY

ZEBRA

Business Unit: ScanSource Security in US/Canada

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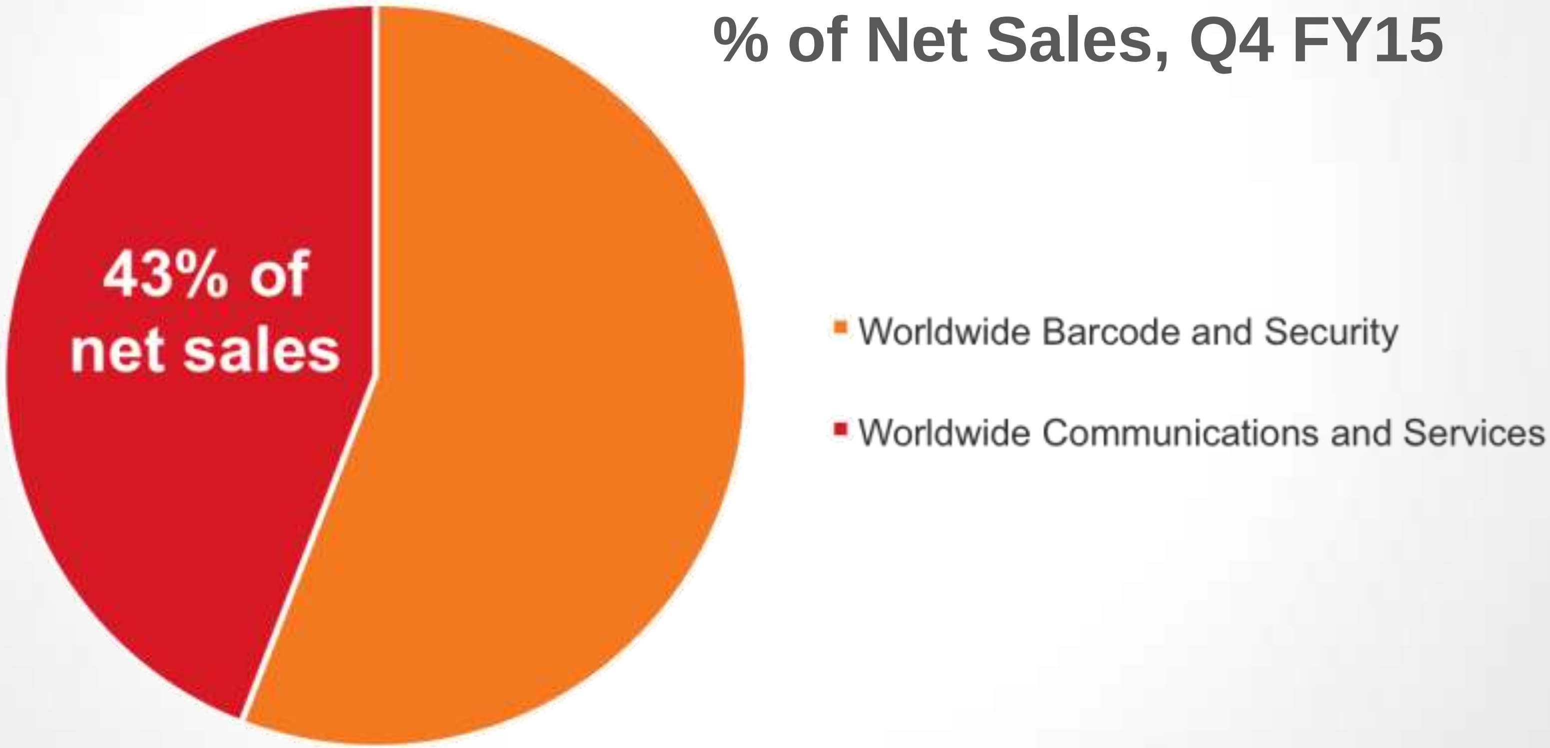
WORLDWIDE COMMUNICATIONS & SERVICES



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COMMUNICATIONS KEY VENDORS

Business Units: ScanSource Catalyst and ScanSource Communications in US/Canada; Imago ScanSource and ScanSource Communications in Europe; Network1 ScanSource in Brazil

INTERNATIONAL GROWTH

43 offices in US, Canada, Latin America and Europe

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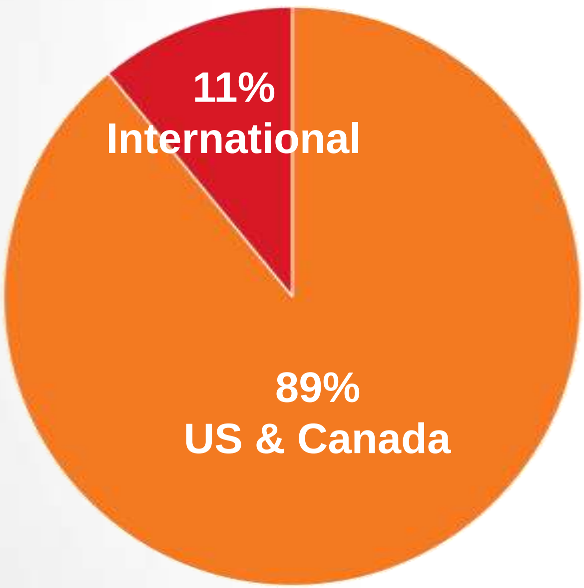
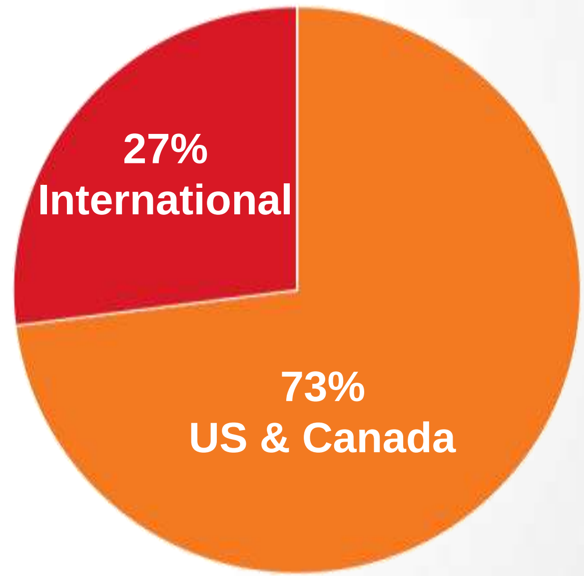
INTERNATIONAL GROWTH

10 years ago



% of Net Sales, Q4 FY05

Now



% of Net Sales, Q4 FY15

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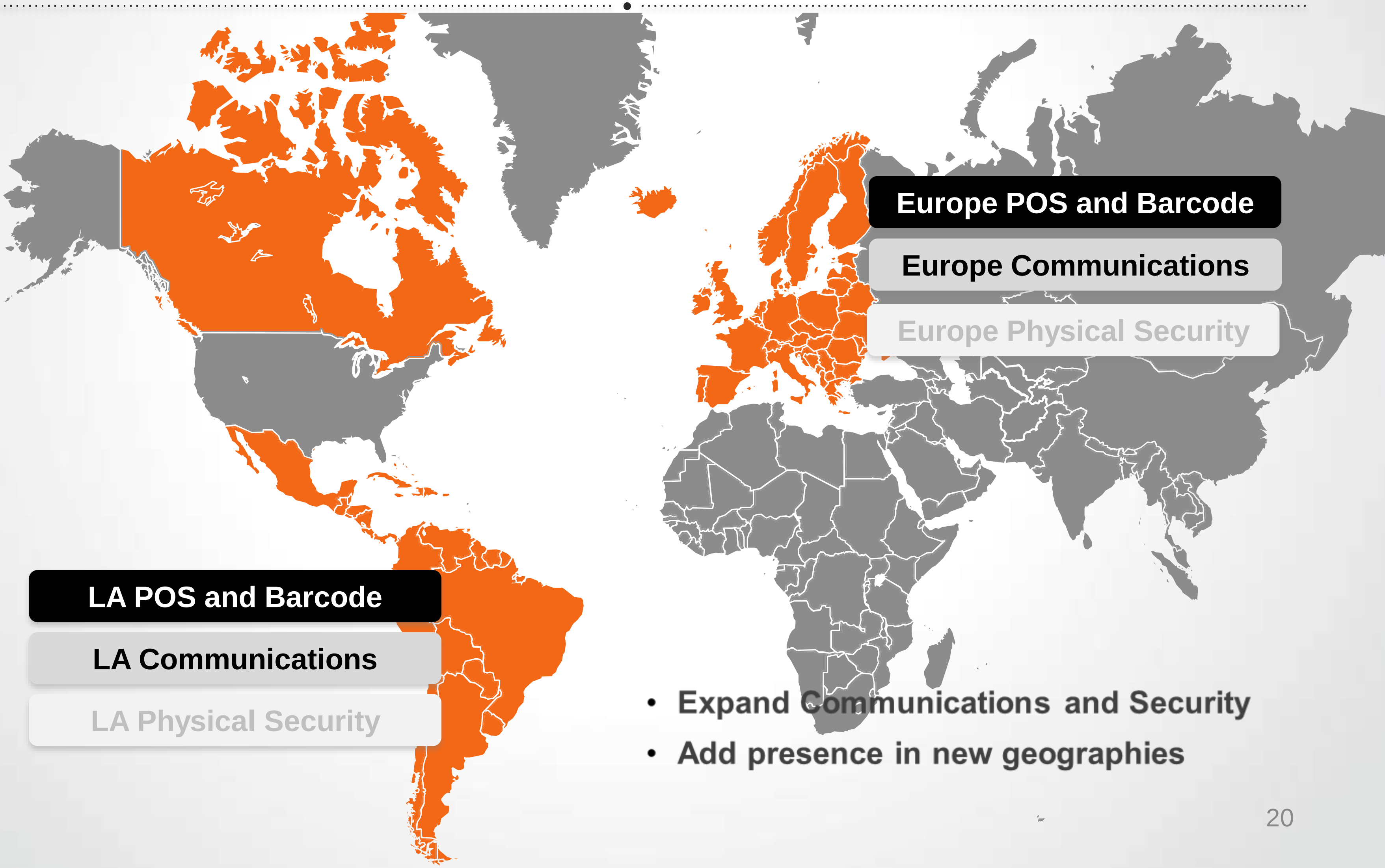
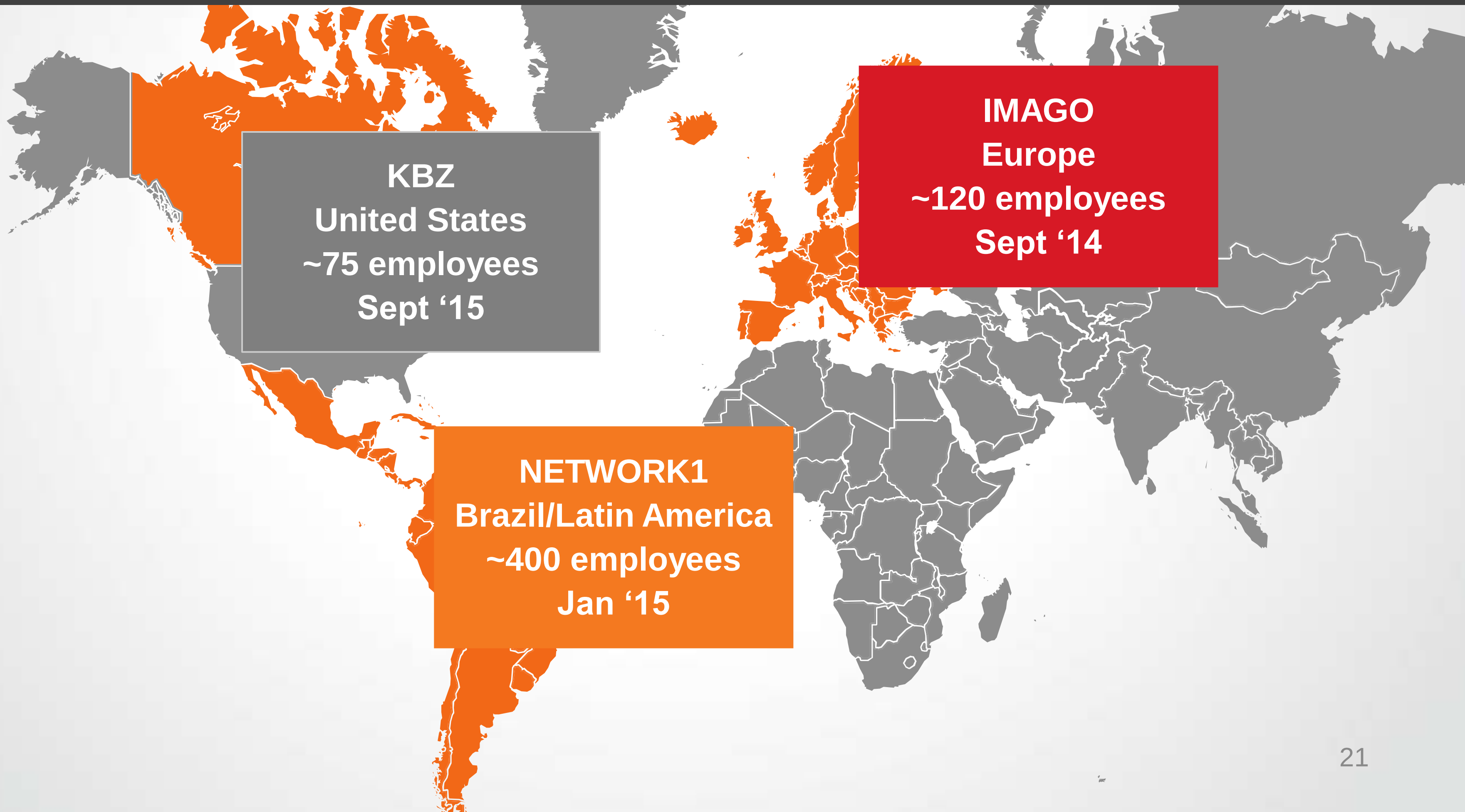
INTERNATIONAL GROWTH



- Expand Communications and Security
- Add presence in new geographies

SELECTIVE STRATEGIC ACQUISITIONS

LEADING COMMUNICATIONS VALUE-ADDED DISTRIBUTORS



FINANCIAL OVERVIEW

STRONG FINANCIAL POSITION FOR GROWTH

Capital Allocation Opportunities

- 1.1% debt to equity ratio*
- $300 million revolving credit facility
- $101 million remaining on share repurchase authorization

Excellent Liquidity and Financial Flexibility

- $9 million in debt and $122 million in cash
- Generated $76 million in cash from operations during trailing 12-month period

Working Capital Management

- 5.9 inventory turns (5-qtr range: 5.4-5.9 turns)
- Paid for inventory days of 6 (5-qtr range: 6-12 days)
- 55 days sales outstanding in receivables (5-qtr range: 55-57 days)

Information as of 6/30/15, unless otherwise indicated
** Debt reflects short-term and long-term debt*

HIGHLIGHTS – Q4 FY15

- Record net sales of $857 million, up 13% Y/Y, and non-GAAP diluted EPS of $0.66*, up 5% Y/Y; both above expected range
- Worldwide Barcode & Security sales unchanged Y/Y; up 7% Y/Y excluding FX
- Record sales for Worldwide Communications & Services, up 37% Y/Y; up 13% Y/Y excluding acquisitions and FX
- Implementation of SAP ERP system in North America in early July 2015
  - Over 80% of business worldwide using global platform
- Returned cash to shareholders through share repurchases
- Fourth quarter 2015 return on invested capital of 15.2%*

* *See Appendix for calculation of non-GAAP measures and reconciliations to GAAP measures.*

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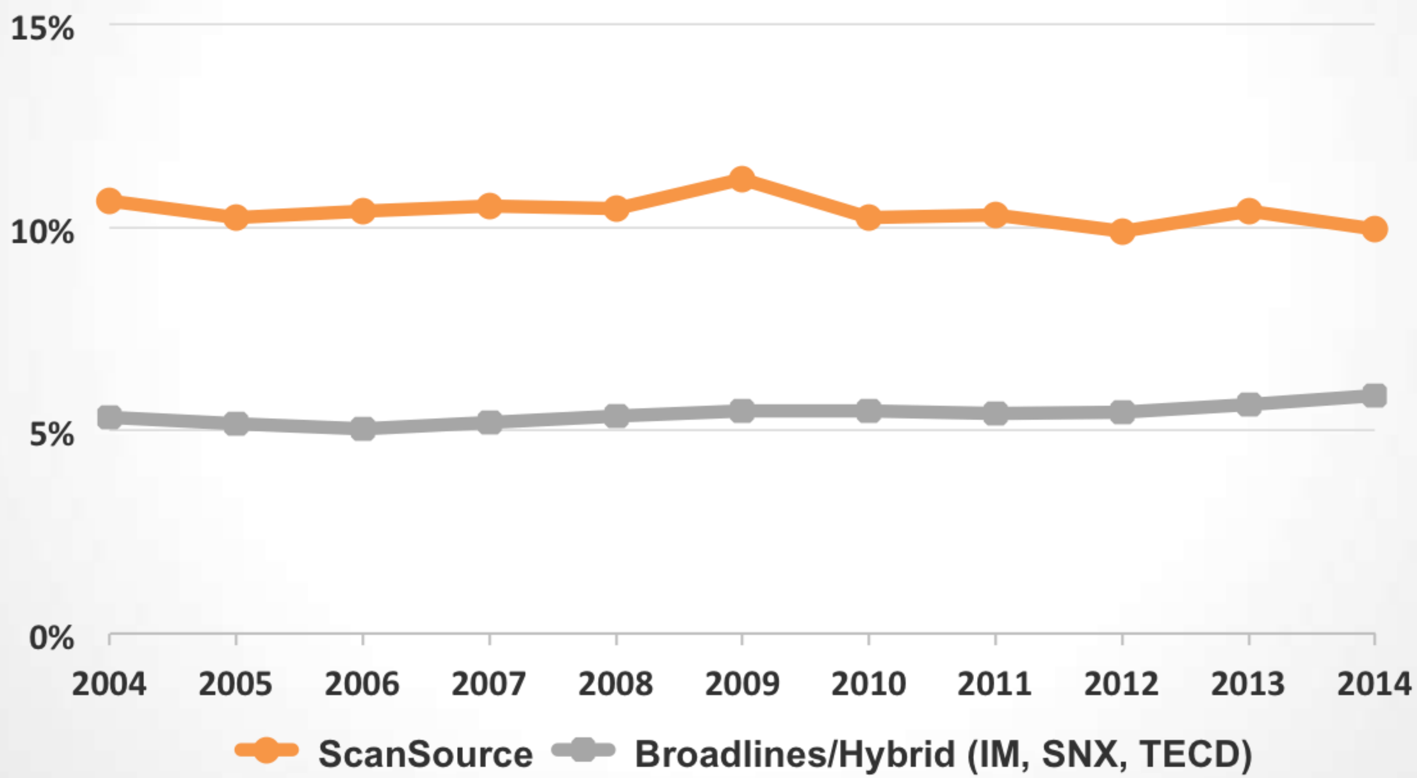
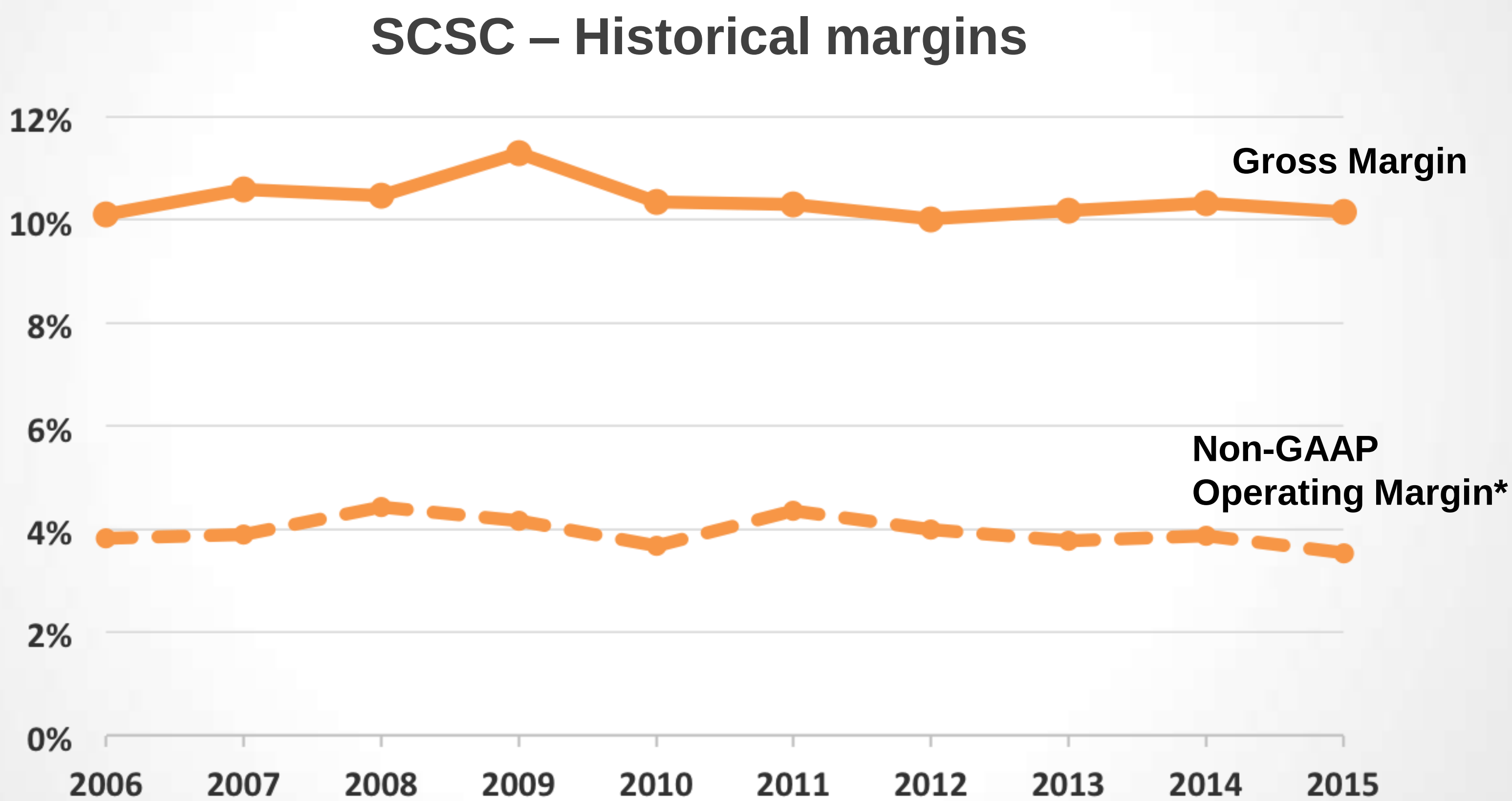
GROSS MARGIN %

SCSC vs. Broadlines/Hybrid



Information for calendar year indicated

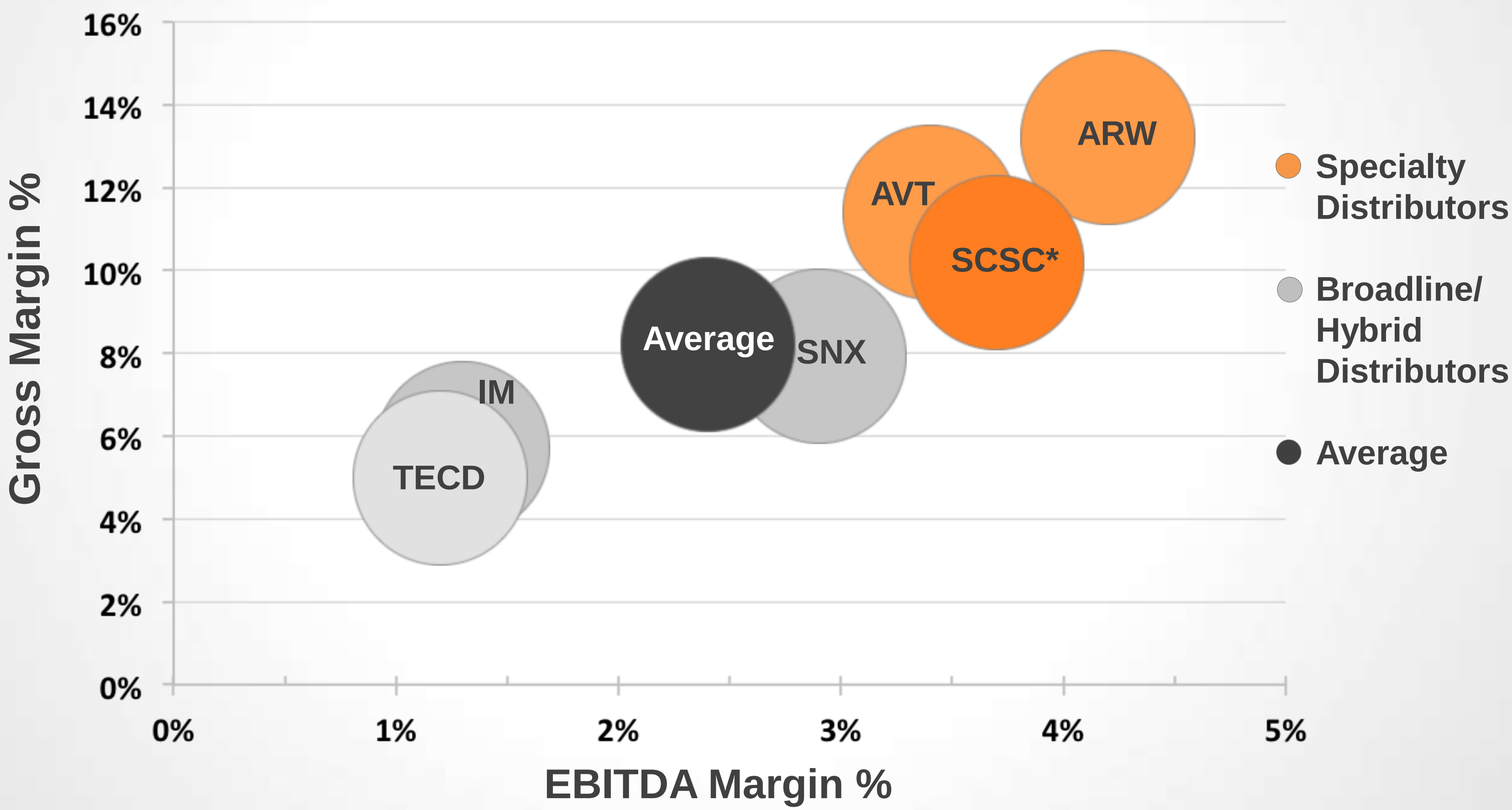
GROSS AND OPERATING MARGINS %



Information for fiscal year indicated

* *Excludes amortization of intangible assets, change in fair value of contingent consideration, and other select items in FY13, FY14 and FY15. See Appendix for calculation of non-GAAP measures and reconciliations to GAAP measures.*

FINANCIAL MARGINS ANALYSIS



Note: Data from latest annual 10-K SEC filings based upon continuing operations.
** SCSC EBITDA excludes acquisition costs and change in fair value of contingent consideration. See Appendix for reconciliation to GAAP measure.*

RETURN ON INVESTED CAPITAL

- ROIC is a key metric used to manage our business
- Executive compensation is directly tied to ROIC performance

Sep '13	Dec '13	Mar '14	Jun '14	Sep '14	Dec '14	Mar '15	Jun '15
17%	16%	15%	14%	16%	15%	12%	15%

ROIC, a non-GAAP measure, is calculated as net income plus interest expense, income taxes, depreciation and amortization (EBITDA), plus change in fair value of contingent consideration divided by invested capital for the period. Invested capital is defined as average equity plus average daily funded interest-bearing debt for the period. EBITDA excludes acquisition costs and a $15.5 million for a legal recovery, net of attorney fees for the quarter ended 6/30/14. A reconciliation of the Company's non-GAAP financial information to GAAP financial information is provided in the Appendix.

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IN SUMMARY

- Leading distributor in the specialty technology markets we serve
- Attractive target markets
- Proven and focused business model
- Experienced and committed management team
- Balance sheet strength and financial flexibility
- History of consistent performance
- Positioned for profitable growth

APPENDIX

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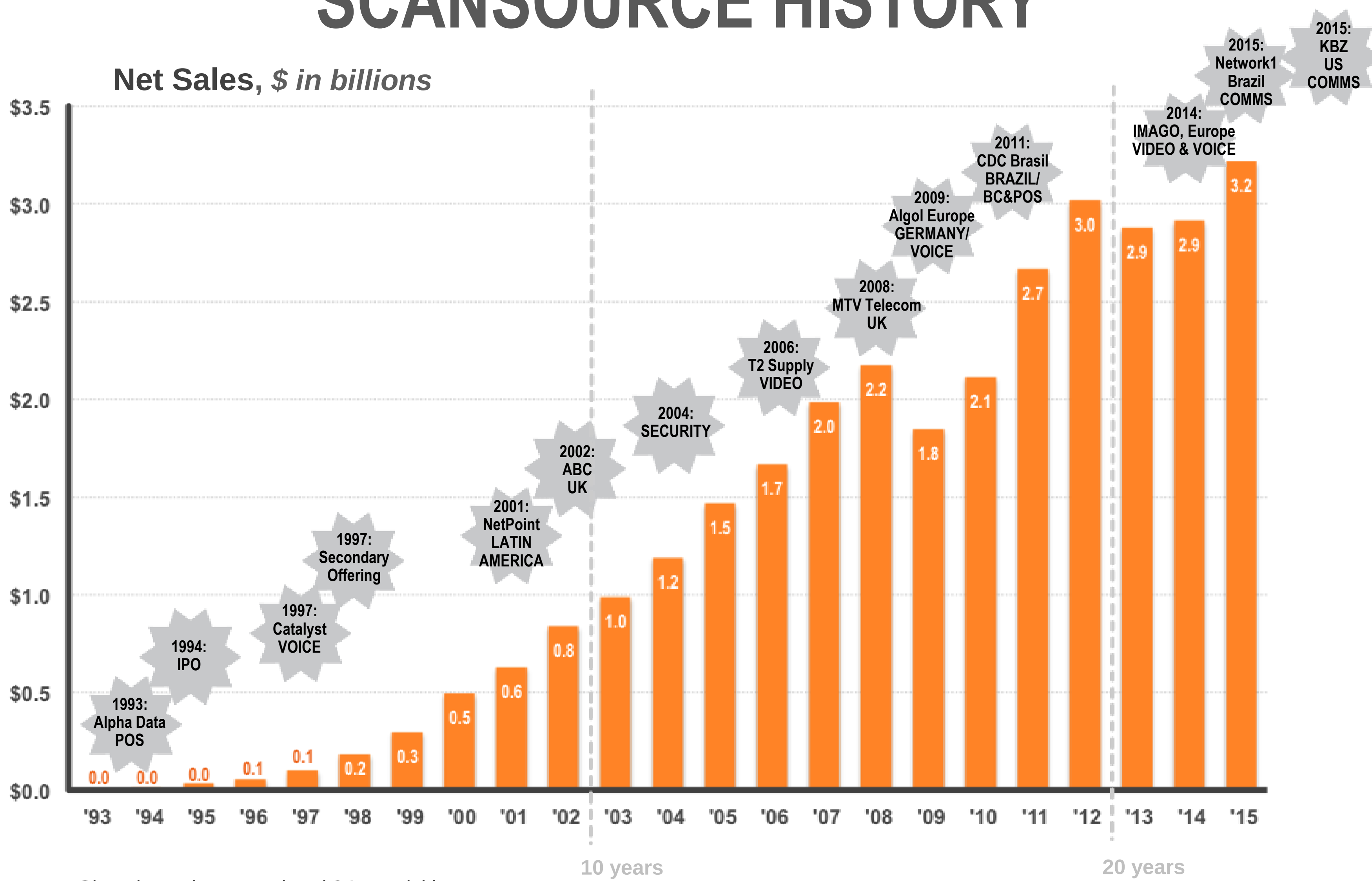
SCANSOURCE HISTORY



Since inception, completed 24 acquisitions
Net sales for fiscal years ended 6/30

10-Year Compound Annual Growth Rate: 8%

ACQUISITION: KBZ

Description	• Premier Cisco video conferencing distributor in the United States, formerly Tandberg's largest distributor • Specialized focus on video, cloud and services • Sales for the TTM ended 6/30/15 ~ over $225 million • Established in 1987; HQ in Doylestown, PA
Key Vendor/ Focus	• Exclusive focus on Cisco (~90%) and complementary vendors • Cisco Americas Collaboration Distributor of the Year in 2014 • Cisco Americas Cloud Distributor of the Year in 2015 • Specialized public sector team for Federal, state and local
Key Talent/ Employees	• Currently ~ 75 employees • Operations in US with regional sales teams • Kyle Zorzi, KBZ's Vice President, to serve as SVP of KBZ, a ScanSource Company
Accretion/ Closing	• Expected to be accretive to EPS and ROIC in the first year after closing, excluding one-time acquisition costs • Completed 9/4/15

SEGMENT FINANCIAL RESULTS – Q4 FY15

WW Barcode & Security

$ in millions	Q4 FY15	Q4 FY14
Net sales	$489.6	$490.5
Gross profit	$44.4	$41.7
Gross margin	9.1%	8.5%
Operating income	$12.2	$12.8
Operating income %	2.5%	2.6%
Non-GAAP operating income	$13.4	$13.5
Non-GAAP operating income %	2.7%	2.7%

WW Communications & Services

$ in millions	Q4 FY15	Q4 FY14
Net sales	$367.1	$267.6
Gross profit	$46.9	$32.3
Gross margin	12.8%	12.1%
Operating income	$12.9	$12.2
Operating income %	3.5%	4.5%
Non-GAAP operating income	$15.2	$12.7
Non-GAAP operating income %	4.1%	4.7%

Non-GAAP operating income excludes amortization of intangibles and change in fair value of contingent consideration. See Appendix for calculation of non-GAAP measures and reconciliations to GAAP measures.

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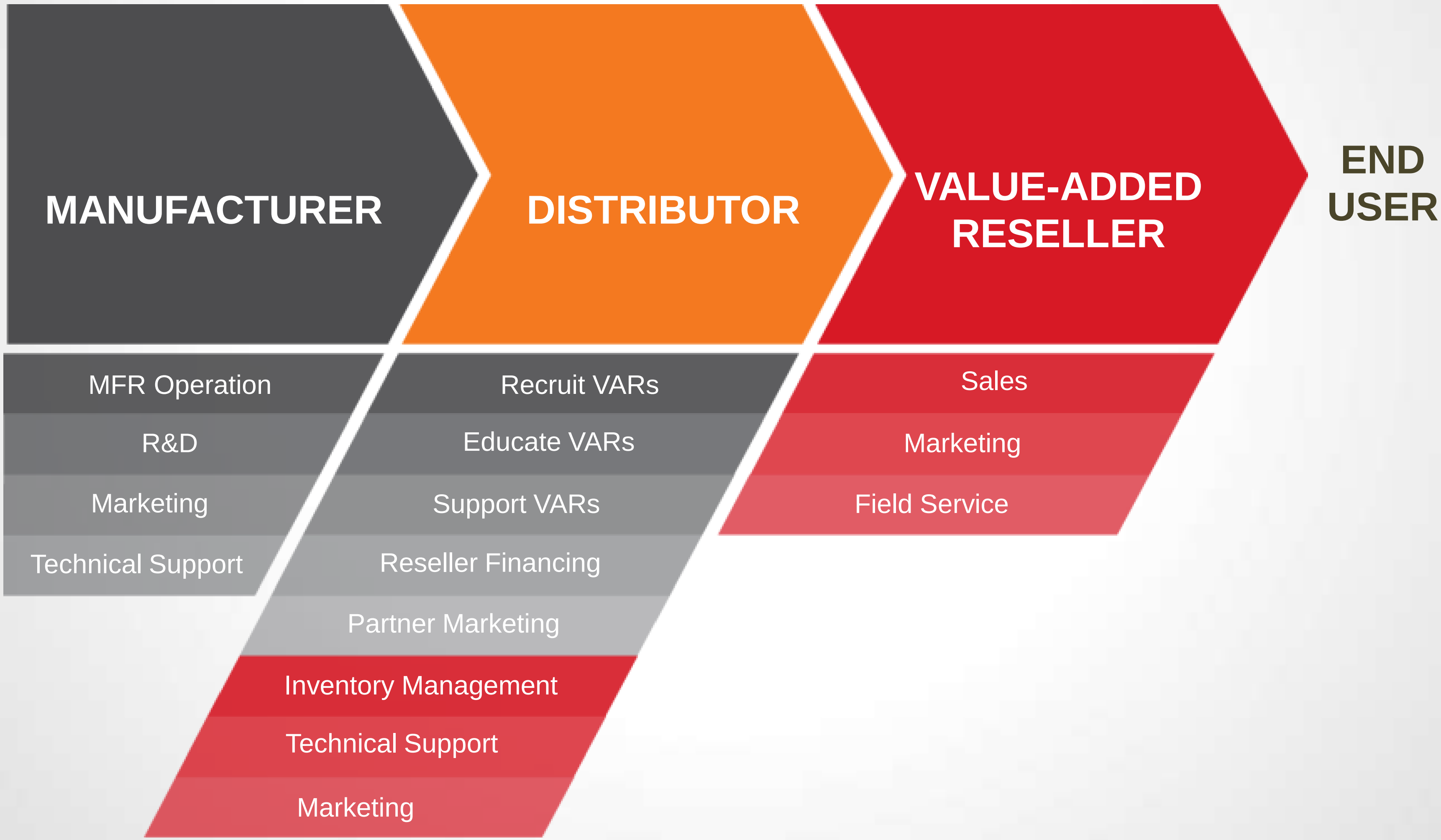
TWO-TIER BUSINESS MODEL



APPENDIX: NON-GAAP FINANCIAL INFORMATION

($ in thousands)	Year Ended June 30,	
	2015	2014
Return on invested capital (ROIC), annualized (a)	**14.6%**	**15.7%**
Reconciliation of Net Income (Loss) to EBITDA		
Net income - GAAP	$ 65,419	$ 81,789
Plus: Income taxes	34,487	41,318
Plus: Interest expense	1,797	731
Plus: Depreciation and amortization	11,997	7,375
EBITDA	113,700	131,213
Change in fair value of contingent consideration	2,667	2,311
Acquisition costs	3,254	-
Legal recovery, net of attorney fees	-	(15,490)
Adjusted EBITDA (numerator for ROIC)(non-GAAP)	$ 119,621	$ 118,034
Invested Capital Calculation		
Equity - beginning of the quarter/year	$ 802,643	$ 695,956
Equity - end of quarter/year	808,985	802,643
Add: Change in fair value of contingent consideration, net of tax	1,842	1,525
Add: Acquisition costs, net of tax	3,254	-
Less: Legal recovery, net of attorney fees, net of tax	-	(9,756)
Average equity	808,362	745,184
Average funded debt (b)	13,421	5,429
Invested capital (denominator for ROIC)(non-GAAP)	$ 821,783	$ 750,613

Notes:

(a) Calculated as net income plus interest expense, income taxes, depreciation and amortization (EBITDA), plus change in fair value of contingent consideration divided by invested capital for the period.

(b) Average daily amounts outstanding on our short-term and long-term interest-bearing debt.

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APPENDIX: NON-GAAP FINANCIAL INFORMATION

($ in thousands)

	Q4 FY15	Q3 FY15	Q2 FY15	Q1 FY15	Q4 FY14	Q3 FY14	Q2 FY14	Q1 FY14
Return on invested capital (ROIC), annualized (a)	**15.2%**	**12.1%**	**14.8%**	**16.2%**	**14.0%**	**15.3%**	**16.2%**	**17.4%**
Reconciliation of Net Income (Loss) to EBITDA								
Net income (loss) - GAAP	$16,447	$12,943	$16,821	$19,208	$27,105	$16,949	$18,298	$19,437
Plus: Income taxes	8,464	6,878	9,117	10,028	13,774	9,031	9,511	9,002
Plus: Interest expense	509	891	207	190	33	217	235	247
Plus: Depreciation and amortization	3,947	3,710	2,443	1,897	1,985	1,743	1,778	1,869
EBITDA (numerator for ROIC)(non-GAAP)	29,367	24,422	28,588	31,323	42,897	27,940	29,822	30,555
Change in fair value of contingent consideration (CC)	1,406	285	463	513	93	981	499	738
Adjustments (b)	138	292	1,474	1,350	(15,490)	-	-	-
Adjusted EBITDA (numerator for ROIC)(non-GAAP)	$30,911	$24,999	$30,525	$33,186	$27,500	$28,921	$30,321	$31,293
Invested Capital Calculation								
Equity - beginning of the quarter	$799,051	$818,748	$810,265	$802,643	$772,786	$751,446	$723,748	$695,956
Equity - end of quarter	808,985	799,051	818,748	810,265	802,643	772,786	751,446	723,748
Add: Change in fair value of CC, net of tax	955	200	346	341	61	647	330	487
Add: Adjustments, net of tax (a)	138	292	1,474	1,350	(9,756)	-	-	-
Average equity	804,565	809,146	815,417	807,300	782,867	762,440	737,762	710,096
Average funded debt (b)	10,377	32,046	5,429	6,205	5,429	5,429	5,429	5,429
Invested capital (denominator for ROIC)(non-GAAP)	$814,942	$841,192	$820,846	$813,505	$788,296	$767,869	$743,191	$715,525

Notes:

(a) Calculated as net income plus interest expense, income taxes, depreciation and amortization (EBITDA), plus change in fair value of contingent consideration, annualized divided by invested capital for the period.

(b) EBITDA excludes acquisition costs ($0.1 million for the quarter ended 6/30/15, $0.3 million for the quarter ended 3/31/15, $1.5 million for the quarter ended 12/31/14, $1.3 million for the quarter ended 9/30/14) and $15.5 million for a legal recovery, net of attorney fees for the quarter ended 6/30/14.

(c) Average daily amounts outstanding on our short-term and long-term interest-bearing debt.

APPENDIX: NON-GAAP FINANCIAL INFORMATION

($ in thousands)

	Quarter Ended June 30, 2015			
	WW Barcode & Security	WW Comms. & Services	Corporate	Consolidated
Net sales	$ 489,559	$ 367,126	$ -	$ 856,685
GAAP operating income	$ 12,168	$ 12,947	$ (138)	$ 24,977
Adjustments:				
Amortization of intangible assets	431	1,660	-	2,091
Change in fair value of contingent consideration	806	600	-	1,406
Acquisition costs	-	-	138	138
Non-GAAP operating income	$ 13,405	$ 15,207	$ -	$ 28,612
GAAP operating income % (of net sales)	2.5%	3.5%	n/m	2.9%
Non-GAAP operating income % (of net sales)	2.7%	4.1%	n/m	3.3%

	Quarter Ended June 30, 2014			
	WW Barcode & Security	WW Comms. & Services	Corporate	Consolidated
Net sales	$ 490,505	$ 267,608	$ -	$ 758,113
GAAP operating income	$ 12,789	$ 12,160	$ 15,490	$ 40,439
Adjustments:				
Amortization of intangible assets	591	526	-	1,117
Change in fair value of contingent consideration	93	-	-	93
Legal recovery, net of attorney fees	-	-	(15,490)	(15,490)
Non-GAAP operating income	$ 13,473	$ 12,686	$ -	$ 26,159
GAAP operating income % (of net sales)	2.6%	4.5%	n/m	5.3%
Non-GAAP operating income % (of net sales)	2.7%	4.7%	n/m	3.5%

n/m = not meaningful

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APPENDIX: NON-GAAP FINANCIAL INFORMATION

($ in millions)	FY '06	FY '07	FY '08	FY '09	FY '10	FY '11	FY '12	FY '13	FY '14	FY '15
Net sales	$1,665.6	$1,986.9	$2,175.5	$1,848.0	$2,115.0	$2,666.5	$3,015.3	$2,877.0	$2,913.6	$3,218.6
GAAP operating income	$ 63.3	$ 75.3	$ 94.0	$ 74.1	$ 75.8	$ 113.1	$ 113.5	$ 51.0	$ 121.8	$ 101.4
Adjustments:										
Amortization of intangible assets	0.2	2.1	2.5	2.6	2.0	3.0	6.4	4.9	3.9	6.6
Change in fair value of contingent consideration	-	-	-	-	-	(0.1)	0.1	1.8	2.3	2.7
Acquisition costs	-	-	-	-	-	-	-	-	-	3.3
Impairment charges, including ERP & goodwill, and Belgian costs	-	-	-	-	-	-	-	50.9	-	-
Legal recovery, net of attorney fees	-	-	-	-	-	-	-	-	(15.5)	-
Non-GAAP operating income	$ 63.5	$ 77.4	$ 96.5	$ 76.7	$ 77.8	$ 116.0	$ 120.0	$ 108.7	$ 112.5	$ 114.0
GAAP operating income % (of net sales)	3.80%	3.79%	4.32%	4.01%	3.58%	4.24%	3.76%	1.77%	4.18%	3.15%
Non-GAAP operating income % (of net sales)	3.81%	3.90%	4.43%	4.15%	3.68%	4.35%	3.98%	3.78%	3.86%	3.54%

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