



Partner Services, Helping You Make it Happen

Your job is to grow a successful business. Our job is to help you make it happen. When you place an order with ScanSource, Inc., you're not only working with a dedicated sales rep, you are working with an entire crew of professionals who are specifically trained to provide you with expert support and customized service. So whether you're looking for ideas for a marketing campaign, ways to expand your e-commerce offering, or strategies for managing large rollouts and custom configurations, we can help.

Custom Configuration Services – Overview

The Custom Configuration Center at ScanSource, Inc. can help you build total solutions easily, and to your expectations. But the most important benefit of partnering with the custom configuration team is it will save you time and money.

Custom Configuration – ROI

- Research shows our economies of scale allow for substantially lower cost than performing the same functions in-house (30% less) or using an outside source (35% less).
- Custom Configuration is strategically located in the ScanSource, Inc. warehouse providing direct access to all product lines.
- DOAs are eliminated because all units are fully tested when they are integrated.
- Our freight policy eliminates the expense and hassle of shipping product from your location to the end user after integration.
- Decrease invoicing cycle time as well as installation time.

Custom Configuration Services – Timelines

- Turn around time as low as 2 days*
- Same day shipping for Pre-Built Solutions

* Expedite fees may apply

**Let us help you make it happen. Call your dedicated sales rep today at 800.944.2432.
For more information on our services, please visit www.scansource.com/resellersupport.**

