



# The Time Is Now. The Right Tablet Is Here. Unlock More Deals.

Take advantage of this unprecedented opportunity. With ET5X Android tablets, offer your customers the enterprise-class performance their business requires together with the sleek, consumer styling their workers want, all at a cost-effective price point. And for tough environments, go with the powerful 'go-anywhere' L10 Android tablet.



ET51

ET56

L10

## Top 4 Reasons to Sell the ET5X and L10 Android Enterprise Tablets:

- 1 Drive sales today with in-stock tablets
- 2 Expand sales with existing customers
- 3 Close new deals with proven performers
- 4 Offer the right Android 14 enterprise tablet

## Want to spot more opportunities? Here's how:

For Customers Looking for More	The ET5X and L10 Enterprise Tablets Deliver
They are ready to upgrade to enterprise-grade devices on a limited budget	<ul style="list-style-type: none"> <li>• Rugged and easy-to-implement tablets with immediate availability</li> <li>• Instant familiarity with Android, enabling rapid adoption and minimal training</li> <li>• Streamlined operations, increased efficiency and productivity</li> </ul>
Their business is growing, but they're still working with a variety of consumer-grade devices	<ul style="list-style-type: none"> <li>• Highly cost-effective and easy-to-implement solution</li> <li>• Unifying communications and improving workforce operational visibility</li> </ul>
Their workforce is expected to be productive in extreme environments	<ul style="list-style-type: none"> <li>• The L10 rugged "go-anywhere" design is at home indoors, outside and in freezers, sub-zero cold, blazing heat, forklifts and trucks</li> <li>• The thin and light ET5X tablets are also surprisingly rugged for indoor and outdoor use</li> </ul>
Consumer devices can't deliver the functions or performance they need	<ul style="list-style-type: none"> <li>• Advanced (integrated) enterprise-class scanning</li> <li>• Processing power to run even the most demanding apps</li> <li>• The ultimate in value with Zebra Mobility DNA</li> </ul>
Their business requires great performance and visibility outdoors	<ul style="list-style-type: none"> <li>• Best-in-class resolution, high brightness and a choice of screen size</li> <li>• The touchscreen works with a finger—even gloved—or a passive stylus for more precision</li> <li>• Unmatched battery power and battery management for all-day use and increased workforce productivity</li> </ul>
They believe their advanced consumer tablet is good enough and provides excellent photographs	<ul style="list-style-type: none"> <li>• Business-level durability and data capture capabilities</li> <li>• Maximum screen display area with astonishing resolution</li> <li>• Captures highly detailed photos and videos</li> <li>• 13MP color rear camera—ideal for split-second capture of proof-of-condition/delivery/service/technical support and more</li> </ul>

We have plenty of inventory available to ship immediately, PLUS we are prepared to approve aggressive price concession (PC) discounts on **deals of at least 250 units**. If you have a significant existing installed base, Sales Operations will follow up to tailor your upsell approach.

**Take advantage of this fantastic opportunity to create demand and accelerate revenue without delay.**

**Act now. Reach out to your accounts and offer these incentives while supplies last.**



Features	ET51/ET56	L10 Android
<b>Display</b>	8.4-inch, 720 NITS or 10.1-inch, 540 NITS (Supports up to 2560 x 1600)	10.1 in. 2K resolution display WUXGA (1920 x 1200); <ul style="list-style-type: none"> <li>• Standard 500 NIT capacitive</li> <li>• View Anywhere 1000 NIT with View Anywhere 1000 NIT with active Wacom® digitizer</li> </ul>
<b>Operating System</b>	Upgradeable to Android 14	Upgradeable to Android 14
<b>Processor</b>	Qualcomm SD660 2.2 GHz Octa-core	Qualcomm SD660 2.2 GHz Octa-core
<b>Memory</b>	4 GB LPDDR4 SDRAM Discrete/32 GB MLC eMMC Flash	4 GB/64 GB or 128 GB eMMC; 8 GB/128 GB eMMC
<b>Wi-Fi</b>	802.11ac/Wi-Fi 5	802.11ac/Wi-Fi 5
<b>Cellular</b>	4G LTE (ET56)	4G LTE
<b>Bluetooth</b>	Class 2, Bluetooth v5.0/2.1+ EDR, Bluetooth Low Energy (BLE)	Class 2, Bluetooth v5.0, Bluetooth Low Energy (BLE)
<b>Data Capture</b>	Available through expansion back accessory: SE4750 integrated advanced imager with hardware decoding	XPAD only: SE4710
<b>Camera</b>	5MP front 13MP rear	5MP front 13MP rear

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