



ScanSource Device+

A DaaS Solution

ENHANCE FLEXIBILITY. INCREASE PREDICTABILITY. **GO MONTHLY.**



What is ScanSource Device+?

ScanSource Device+ is a device-as-a-service solution that allows our sales partners to provide a month-to-month hardware solution that can be canceled any time. This is a great option for sales partners seeking to turn one-time hardware sales into monthly recurring revenue to align with their existing managed services solutions.



Sales Partner Benefits

- Month-to-month flex-term hardware financing can be canceled any time
- Ability to bundle any hardware, software, and services into one monthly invoice
- Turn one-time hardware sales into monthly recurring revenue
- Offset upfront costs and preserve cash flow
- Establish a predictable monthly revenue stream for cash forecasting
- Eliminate the capital expenditure decision - and **win more deals!**



End-Customer Benefits

- Alleviate the capital burden through smaller periodic payments
- Single monthly payments for hardware, software, and services
- Ability to scale up or down
- Option to refresh or return technology
- No third-party financing

HOW IT WORKS

- 1 Application for approval*
- 2 Purchase order submission
- 3 Shipment to end-customer
- 4 Monthly invoice to sales partner

**Solution available to US-domiciled sales partners only*

For more information about the ScanSource Device+ solution, contact Financial Services:
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