

# AVAYA OPEN IX™ DEVICE

## QUICK CLICK SALES TOOLS GUIDE

Welcome to your one-stop-shop to access the hottest Avaya's Open IX™ Devices sales assets in a few quick clicks of your mouse! This guide is packed full of direct links to all the sales tools you need to boost your knowledge – and your sales – of Avaya's IX devices portfolio.



KEY

Web: Avaya.com; FS: Fact Sheet; SPP: Sales and Partner Portal; OD: Offer Definition; CP: Customer Presentation; Vid ∞: Video Link; Vid ↓: Video Download; DP: Device Photos; LP: Lifestyle Photos; Cat: Catalog; ODW: On-Demand Webinar; WP: White Paper; Inf: Infographic; Pod: Podcast; SG: Sales Guide; PU Banners

CATEGORY	PRODUCT DESCRIPTION	Web	FS	SPP	OD	CP	Vid ∞	Vid ↓	DP	LP	Cat	ODW	WP	Inf	Pod	SG	PU
Desktop Phones	Avaya IX™ IP Phone J129	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓					
	Avaya IX™ IP Phone J139	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓					
	Avaya IX™ IP Phone J169	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓					
	Avaya IX™ IP Phone J179	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓					
	Avaya IX™ IP Phone J179 TSG	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓					
	Avaya IX™ IP Phone Expansion Module	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓					
Multimedia Devices	Avaya Vantage™ K155	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	
	Avaya Vantage™ K165, K175	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓
Conference Phones	Avaya IX™ Conference Phone B109	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓			↓	↓	↓
	Avaya IX™ Conference Phone B169	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓					↓
	Avaya IX™ Conference Phone B179	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓					↓
Huddle Room	Avaya IX™ Collaboration Unit CU360	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓		↓	↓	↓	
	Avaya IX™ Huddle Camera HC020, HC050	↓	↓	↓	↓		↓	↓	↓		↓	↓					
Headsets	Avaya IX™ Headset L119, L129, L139, L149, L159	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓				↓
Wireless Handsets	Avaya IX™ Wireless Handset 3730, 3735, 3745, 3749	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓					↓
Overall	Avaya IX™ Devices	↓	↓				↓	↓			↓						
Open SIP	Avaya Open SIP Portfolio	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓				↓
Wireless	Wireless Campus	↓				↓	↓	↓			↓						↓
DaaS	Avaya Device as a Service	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓	↓					↓
Other	Devices Links	<a href="#">Devices on YouTube</a>			<a href="#">Devices Blogs</a>												
	Bob and Sheila Videos	<a href="#">Conference</a>			<a href="#">File Sharing</a>			<a href="#">Group Meetings</a>			<a href="#">Mobility</a>						
	Defining Moments Videos (CU360)	<a href="#">Sales Pitch Huddle</a>			<a href="#">Quick Fix Huddle</a>			<a href="#">Hello Huddle</a>			<a href="#">Stakeholder Huddle</a>			<a href="#">Support Huddle</a>			
	Quarterly Update Webinars	<a href="#">Q12019</a>			<a href="#">Q22019</a>			<a href="#">Q32019</a>			<a href="#">Q42019</a>						

**Having trouble accessing some of the links?** Some of the links above are located on Avaya's Partner Portal and require a login (SSO ID) to access. If you are interested in becoming an Authorized Avaya Partner and gaining access to Avaya's Partner Portal as well as programs, promotions, and more - give us a call!



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